

## MEMORANDUM

Date: September 24, 2014

To: Board of Trustees

From: Kent Torrence

Subject: **FINANCIAL REVIEW – August 2014**

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Attached you will find financial statements for August 2014. The financial statements are presented on a combined basis and for each division. Also included are *Key Financial Indicators, Transports and Requests for Service, Cash Rollforward, and Capital Expenditures Variance*. Please note that the financial statements are unaudited.

### ***Highlights***

On a year-to-date basis, the Eastern Division had a net profit of \$250 thousand compared to a budgeted profit of \$300 thousand, and the Western Division had a net loss of \$578 thousand compared to a budgeted net loss of \$418 thousand.

There is no net interdivisional payable/receivable as of 8/31/14.

### **Combined Balance Sheets**

Following is a discussion of significant assets and liabilities at August 31, 2014, and how the balances have changed from the prior year.

#### *Other Miscellaneous Receivables*

The East balance represents the amount owed from the utility fund based on ordinance criteria and also amounts owed by granting agencies. The West balance represents assets that have been paid for by the Authority that will be included as part of the West subsidy.

#### *Due to Contractor*

The due to contractor balance represents our liability to American Medical Response for August and July services. This balance usually includes two months of contractor billings.

#### *Deferred Revenue*

The deferred revenue balance consists of TotalCare revenue that has not yet been amortized.

### **Income Statements**

Following is a discussion of operating revenues and expenses that vary significantly from budget.

#### *Patient Service Revenue*

Eastern division patient revenue is less than budget by \$255 thousand (1.6%) and Western is less than budget by \$30 thousand (.2%).

Gross patient service revenue variances are partly attributable to differences between actual and budgeted transports for fiscal 2015. The Eastern Division had 293 less emergency transports than budgeted (2.8%); non-emergency transports were 76 less than budget (5%). The Western Division emergency transports were less than budget by 118 (1%) and non-emergencies were 29 less than budget (2.8%).

The year-to-date collection rate is 49% for the Eastern Division compared to a budget of 44% and an actual for fiscal 2014 of 37%. The year-to-date collection rate is 50% for the Western Division compared to a budget of 47% and an actual for fiscal 2014 of 41%.

cc: Stephen Williamson – EMSA  
Angela Lehman - EMSA  
Mike Albright – EMSA

Drew Rees – Tulsa City Council  
Steve Wagner – City of Tulsa  
Doug Dowler – City of Oklahoma City

EMSA  
EMSA Combined  
For the Two Months Ending August 31, 2014

|   | Month of August |                 |          | For the 2 Months Ended August |                 |          |
|---|-----------------|-----------------|----------|-------------------------------|-----------------|----------|
|   | Actual          | Budget          | Variance | Actual                        | Budget          | Variance |
| Patient service revenue:                    |                 |                 |          |                               |                 |          |
| Emergency base rate                         | \$14,787,500.00 | \$14,690,557.00 | 0.66%    | \$29,008,200.00               | \$29,381,114.00 | -1.27%   |
| Non-emergency base rate                     | 563,145.52      | 464,011.00      | 21.36%   | 1,061,277.96                  | 928,022.00      | 14.36%   |
| Mileage                                     | 984,256.86      | 962,267.00      | 2.29%    | 1,931,611.86                  | 1,924,534.00    | 0.37%    |
| Special events                              | 19,550.00       | 20,416.67       | -4.24%   | 42,275.00                     | 40,833.34       | 3.53%    |
| Subscription membership                     | 7,871.95        | 18,333.33       | -57.06%  | 11,991.99                     | 36,666.66       | -67.29%  |
| Other revenue                               | 396,385.44      | 402,500.00      | -1.52%   | 774,895.25                    | 805,000.00      | -3.74%   |
|   | 16,758,709.77   | 16,558,085.00   | 1.21%    | 32,830,252.06                 | 33,116,170.00   | -0.86%   |
| Deductions from revenue:                    |                 |                 |          |                               |                 |          |
| Contractual allowances and bad debts        | 11,786,676.61   | 11,427,083.34   | -3.15%   | 23,121,519.13                 | 22,854,166.68   | -1.17%   |
| Collection fees and expenses                | 71,370.55       | 75,000.00       | 4.84%    | 124,734.00                    | 150,000.00      | 16.84%   |
|   | 11,858,047.16   | 11,502,083.34   | -3.09%   | 23,246,253.13                 | 23,004,166.68   | -1.05%   |
| Net patient service revenue                 | 4,900,662.61    | 5,056,001.66    | -3.07%   | 9,583,998.93                  | 10,112,003.32   | -5.22%   |
| Operating expenses other than depreciation: |                 |                 |          |                               |                 |          |
| Ambulance contract expense                  | 3,864,047.56    | 3,895,463.33    | 0.81%    | 7,625,020.49                  | 7,857,926.66    | 2.96%    |
| Employee compensation & benefits            | 321,393.97      | 326,603.00      | 1.59%    | 625,969.25                    | 653,206.00      | 4.17%    |
| Medical supplies                            | 30,499.72       | 13,750.00       | -121.82% | 73,248.68                     | 27,500.00       | -166.36% |
| Building rent, utilities and maintenance    | 91,966.31       | 78,466.66       | -17.20%  | 187,334.57                    | 156,933.32      | -19.37%  |
| Equipment maintenance                       | 101,414.07      | 118,258.32      | 14.24%   | 211,174.76                    | 236,516.64      | 10.71%   |
| TotalCare campaign                          | 6,010.13        | 5,416.67        | -10.96%  | 11,528.53                     | 10,833.34       | -6.42%   |
| Quality assurance fees                      | 67,301.50       | 67,333.33       | 0.05%    | 134,603.00                    | 134,666.66      | 0.05%    |
| Telephone                                   | 116,344.27      | 69,991.67       | -66.23%  | 219,113.22                    | 139,983.34      | -56.53%  |
| Professional services                       | 24,522.50       | 34,774.99       | 29.48%   | 33,538.00                     | 69,549.98       | 51.78%   |
| Miscellaneous supplies                      | 34,245.90       | 32,424.99       | -5.62%   | 81,682.30                     | 64,849.98       | -25.96%  |
| Postage and courier service                 | 1,379.97        | 6,583.32        | 79.04%   | 2,716.98                      | 13,166.64       | 79.36%   |
| Equipment lease                             | 3,074.40        | 2,666.67        | -15.29%  | 4,887.61                      | 5,333.34        | 8.36%    |
| Other fees and expenses                     | 58,643.18       | 80,812.83       | 27.43%   | 79,406.57                     | 161,625.66      | 50.87%   |
| Community relations                         | 7,299.70        | 37,750.00       | 80.66%   | 14,512.75                     | 75,500.00       | 80.78%   |
| Office supplies                             | 3,439.97        | 4,083.32        | 15.76%   | 6,824.46                      | 8,166.64        | 16.43%   |
| Insurance                                   | 15,576.77       | 15,166.67       | -2.70%   | 28,196.66                     | 30,333.34       | 7.04%    |
| Travel, meals, and training                 | 653.51          | 5,316.66        | 87.71%   | 6,981.39                      | 10,633.32       | 34.34%   |
|   | 4,747,813.43    | 4,794,862.43    | 0.98%    | 9,346,739.22                  | 9,656,724.86    | 3.21%    |
| Operating inc. (loss) before depr.          | 152,849.18      | 261,139.23      | -41.47%  | 237,259.71                    | 455,278.46      | -47.89%  |
| Depreciation                                | 283,333.34      | 283,333.34      | 0.00%    | 566,666.68                    | 566,666.68      | 0.00%    |
| Operating income (loss)                     | (130,484.16)    | (22,194.11)     | -487.92% | (329,406.97)                  | (111,388.22)    | -195.73% |
| Nonoperating expense:                       |                 |                 |          |                               |                 |          |
| Interest expense                            |                 | 3,333.33        | 100.00%  |                               | 6,666.66        | 100.00%  |

EMSA  
EMSA Combined  
For the Two Months Ending August 31, 2014

|                                       | Month of August |             |          | For the 2 Months Ended August |              |          |
|---------------------------------------|-----------------|-------------|----------|-------------------------------|--------------|----------|
|                                       | Actual          | Budget      | Variance | Actual                        | Budget       | Variance |
| Nonoperating expense                  |                 | \$3,333.33  | 100.00%  |                               | \$6,666.66   | 100.00%  |
| Nonoperating income - interest income | 345.47          |             | 0.00%    | 830.52                        |              | 0.00%    |
| Net income (loss)                     | (130,138.69)    | (25,527.44) | -409.80% | (328,576.45)                  | (118,054.88) | -178.33% |

EMSA  
EMSA Eastern Division  
For the Two Months Ending August 31, 2014

|   | Month of August |                |          | For the 2 Months Ended August |                 |          |
|---|-----------------|----------------|----------|-------------------------------|-----------------|----------|
|   | Actual          | Budget         | Variance | Actual                        | Budget          | Variance |
| Patient service revenue:                    |                 |                |          |                               |                 |          |
| Emergency base rate                         | \$6,700,200.00  | \$6,745,068.00 | -0.67%   | \$13,235,300.00               | \$13,490,136.00 | -1.89%   |
| Non-emergency base rate                     | 288,987.00      | 263,712.00     | 9.58%    | 557,122.00                    | 527,424.00      | 5.63%    |
| Mileage                                     | 436,287.00      | 428,055.00     | 1.92%    | 860,388.00                    | 856,110.00      | 0.50%    |
| Special events                              | 17,100.00       | 10,000.00      | 71.00%   | 27,275.00                     | 20,000.00       | 36.38%   |
| Subscription membership                     | 6,121.69        | 6,333.33       | -3.34%   | 10,091.56                     | 12,666.66       | -20.33%  |
| Other revenue                               | 394,810.65      | 402,500.00     | -1.91%   | 765,536.82                    | 805,000.00      | -4.90%   |
|   | 7,843,506.34    | 7,855,668.33   | -0.15%   | 15,455,713.38                 | 15,711,336.66   | -1.63%   |
| Deductions from revenue:                    |                 |                |          |                               |                 |          |
| Contractual allowances and bad debts        | 5,364,540.44    | 5,266,666.67   | -1.86%   | 10,643,075.35                 | 10,533,333.34   | -1.04%   |
| Collection fees and expenses                | 31,382.61       | 33,333.33      | 5.85%    | 56,515.26                     | 66,666.66       | 15.23%   |
|   | 5,395,923.05    | 5,300,000.00   | -1.81%   | 10,699,590.61                 | 10,600,000.00   | -0.94%   |
| Net patient service revenue                 | 2,447,583.29    | 2,555,668.33   | -4.23%   | 4,756,122.77                  | 5,111,336.66    | -6.95%   |
| Operating expenses other than depreciation: |                 |                |          |                               |                 |          |
| Ambulance contract expense                  | 1,760,627.22    | 1,814,963.33   | 2.99%    | 3,406,839.97                  | 3,629,926.66    | 6.15%    |
| Employee compensation & benefits            | 148,468.53      | 150,789.34     | 1.54%    | 283,221.06                    | 301,578.68      | 6.09%    |
| Medical supplies                            | 12,966.65       | 5,833.33       | -122.29% | 34,062.43                     | 11,666.66       | -191.96% |
| Building rent, utilities and maintenance    | 28,329.45       | 23,549.99      | -20.29%  | 58,121.17                     | 47,099.98       | -23.40%  |
| Equipment maintenance                       | 47,595.02       | 54,666.66      | 12.94%   | 98,769.22                     | 109,333.32      | 9.66%    |
| TotalCare campaign                          | 5,666.01        | 4,166.67       | -35.98%  | 11,000.55                     | 8,333.34        | -32.01%  |
| Quality assurance fees                      | 31,847.50       | 31,833.33      | -0.04%   | 63,695.00                     | 63,666.66       | -0.04%   |
| Telephone                                   | 43,605.66       | 28,291.67      | -54.13%  | 97,526.93                     | 56,583.34       | -72.36%  |
| Professional services                       | 10,816.78       | 16,875.00      | 35.90%   | 14,850.37                     | 33,750.00       | 56.00%   |
| Miscellaneous supplies                      | 16,312.05       | 15,550.00      | -4.90%   | 36,942.07                     | 31,100.00       | -18.78%  |
| Postage and courier service                 | 599.01          | 3,166.66       | 81.08%   | 1,230.13                      | 6,333.32        | 80.58%   |
| Equipment lease                             | 2,741.85        | 2,166.67       | -26.55%  | 4,555.06                      | 4,333.34        | -5.12%   |
| Other fees and expenses                     | 25,557.68       | 42,633.92      | 40.05%   | 34,824.81                     | 85,267.84       | 59.16%   |
| Community relations                         | 3,203.93        | 28,416.67      | 88.73%   | 6,797.76                      | 56,833.34       | 88.04%   |
| Office supplies                             | 1,337.34        | 1,916.66       | 30.23%   | 2,843.59                      | 3,833.32        | 25.82%   |
| Insurance                                   | 9,661.65        | 8,250.01       | -17.11%  | 15,104.18                     | 16,500.02       | 8.46%    |
| Travel, meals, and training                 | 286.86          | 2,400.00       | 88.05%   | 3,323.06                      | 4,800.00        | 30.77%   |
|   | 2,149,623.19    | 2,235,469.91   | 3.84%    | 4,173,707.36                  | 4,470,939.82    | 6.65%    |
| Operating inc. (loss) before depr.          | 297,960.10      | 320,198.42     | -6.95%   | 582,415.41                    | 640,396.84      | -9.05%   |
| Depreciation                                | 166,666.67      | 166,666.67     | 0.00%    | 333,333.34                    | 333,333.34      | 0.00%    |
| Operating income (loss)                     | 131,293.43      | 153,531.75     | -14.48%  | 249,082.07                    | 307,063.50      | -18.88%  |
| Nonoperating expense:                       |                 |                |          |                               |                 |          |
| Interest expense                            |                 | 3,333.33       | 100.00%  |                               | 6,666.66        | 100.00%  |

EMSA  
EMSA Eastern Division  
For the Two Months Ending August 31, 2014

|                                       | Month of August |            |          | For the 2 Months Ended August |            |          |
|---------------------------------------|-----------------|------------|----------|-------------------------------|------------|----------|
|                                       | Actual          | Budget     | Variance | Actual                        | Budget     | Variance |
| Nonoperating expense                  |                 | \$3,333.33 | 100.00%  |                               | \$6,666.66 | 100.00%  |
| Nonoperating income - interest income | 219.02          |            | 0.00%    | 519.44                        |            | 0.00%    |
| Net income (loss)                     | 131,512.45      | 150,198.42 | 12.44%   | 249,601.51                    | 300,396.84 | 16.91%   |

EMSA Western  
EMSA Western Division  
For the Two Months Ending August 31, 2014

|   | Month of August |                |          | For the 2 Months Ended August |                 |          |
|---|-----------------|----------------|----------|-------------------------------|-----------------|----------|
|   | Actual          | Budget         | Variance | Actual                        | Budget          | Variance |
| Patient service revenue:                    |                 |                |          |                               |                 |          |
| Emergency base rate                         | \$8,087,300.00  | \$7,945,489.00 | 1.78%    | \$15,772,900.00               | \$15,890,978.00 | -0.74%   |
| Non-emergency base rate                     | 274,158.52      | 200,299.00     | 36.87%   | 504,155.96                    | 400,598.00      | 25.85%   |
| Mileage                                     | 547,969.86      | 534,212.00     | 2.58%    | 1,071,223.86                  | 1,068,424.00    | 0.26%    |
| Special events                              | 2,450.00        | 10,416.67      | -76.48%  | 15,000.00                     | 20,833.34       | -28.00%  |
| Subscription membership                     | 1,750.26        | 12,000.00      | -85.41%  | 1,900.43                      | 24,000.00       | -92.08%  |
| Other revenue                               | 1,574.79        |                | 0.00%    | 9,358.43                      |                 | 0.00%    |
|   | 8,915,203.43    | 8,702,416.67   | 2.45%    | 17,374,538.68                 | 17,404,833.34   | -0.17%   |
| Deductions from revenue:                    |                 |                |          |                               |                 |          |
| Contractual allowances and bad debts        | 6,422,136.17    | 6,160,416.67   | -4.25%   | 12,478,443.78                 | 12,320,833.34   | -1.28%   |
| Collection fees and expenses                | 39,987.94       | 41,666.67      | 4.03%    | 68,218.74                     | 83,333.34       | 18.14%   |
|   | 6,462,124.11    | 6,202,083.34   | -4.19%   | 12,546,662.52                 | 12,404,166.68   | -1.15%   |
| Net patient service revenue                 | 2,453,079.32    | 2,500,333.33   | -1.89%   | 4,827,876.16                  | 5,000,666.66    | -3.46%   |
| Operating expenses other than depreciation: |                 |                |          |                               |                 |          |
| Ambulance contract expense                  | 2,103,420.34    | 2,080,500.00   | -1.10%   | 4,218,180.52                  | 4,228,000.00    | 0.23%    |
| Employee compensation & benefits            | 172,925.44      | 175,813.66     | 1.64%    | 342,748.19                    | 351,627.32      | 2.53%    |
| Medical supplies                            | 17,533.07       | 7,916.67       | -121.47% | 39,186.25                     | 15,833.34       | -147.49% |
| Building rent, utilities and maintenance    | 63,636.86       | 54,916.67      | -15.88%  | 129,213.40                    | 109,833.34      | -17.64%  |
| Equipment maintenance                       | 53,819.05       | 63,591.66      | 15.37%   | 112,405.54                    | 127,183.32      | 11.62%   |
| TotalCare campaign                          | 344.12          | 1,250.00       | 72.47%   | 527.98                        | 2,500.00        | 78.88%   |
| Quality assurance fees                      | 35,454.00       | 35,500.00      | 0.13%    | 70,908.00                     | 71,000.00       | 0.13%    |
| Telephone                                   | 72,738.61       | 41,700.00      | -74.43%  | 121,586.29                    | 83,400.00       | -45.79%  |
| Professional services                       | 13,705.72       | 17,899.99      | 23.43%   | 18,687.63                     | 35,799.98       | 47.80%   |
| Miscellaneous supplies                      | 17,933.85       | 16,874.99      | -6.27%   | 44,740.23                     | 33,749.98       | -32.56%  |
| Postage and courier service                 | 780.96          | 3,416.66       | 77.14%   | 1,486.85                      | 6,833.32        | 78.24%   |
| Equipment lease                             | 332.55          | 500.00         | 33.49%   | 332.55                        | 1,000.00        | 66.75%   |
| Other fees and expenses                     | 33,085.50       | 38,178.91      | 13.34%   | 44,581.76                     | 76,357.82       | 41.61%   |
| Community relations                         | 4,095.77        | 9,333.33       | 56.12%   | 7,714.99                      | 18,666.66       | 58.67%   |
| Office supplies                             | 2,102.63        | 2,166.66       | 2.96%    | 3,980.87                      | 4,333.32        | 8.13%    |
| Insurance                                   | 5,915.12        | 6,916.66       | 14.48%   | 13,092.48                     | 13,833.32       | 5.36%    |
| Travel, meals, and training                 | 366.65          | 2,916.66       | 87.43%   | 3,658.33                      | 5,833.32        | 37.29%   |
|   | 2,598,190.24    | 2,559,392.52   | -1.52%   | 5,173,031.86                  | 5,185,785.04    | 0.25%    |
| Operating inc. (loss) before depr.          | (145,110.92)    | (59,059.19)    | -145.70% | (345,155.70)                  | (185,118.38)    | -86.45%  |
| Depreciation                                | 116,666.67      | 116,666.67     | 0.00%    | 233,333.34                    | 233,333.34      | 0.00%    |
| Operating income (loss)                     | (261,777.59)    | (175,725.86)   | -48.97%  | (578,489.04)                  | (418,451.72)    | -38.25%  |
| Nonoperating expense:                       |                 |                |          |                               |                 |          |

EMSA Western  
EMSA Western Division  
For the Two Months Ending August 31, 2014

|                                       | Month of August     |                     |                | For the 2 Months Ended August |                     |                |
|---------------------------------------|---------------------|---------------------|----------------|-------------------------------|---------------------|----------------|
|                                       | Actual              | Budget              | Variance       | Actual                        | Budget              | Variance       |
| Nonoperating income - interest income | \$126.45            |                     | 0.00%          | \$311.08                      |                     | 0.00%          |
| Net income (loss)                     | <u>(261,651.14)</u> | <u>(175,725.86)</u> | <u>-48.90%</u> | <u>(578,177.96)</u>           | <u>(418,451.72)</u> | <u>-38.17%</u> |

EMSA  
EMSA Combined  
For the Two Months Ending August 31, 2014

|   | <u>2015</u>          | <u>2014</u>          |
|---|----------------------|----------------------|
| <b>Assets</b>   |                      |                      |
| Current assets:   |                      |                      |
| Cash and cash equivalents:                              |                      |                      |
| Cash in banks   | \$1,018,244.90       | (\$249,467.27)       |
| Petty cash  | 1,200.00             | 1,200.00             |
| Invested cash   | <u>4,351,137.31</u>  | <u>1,465,789.14</u>  |
|   | 5,370,582.21         | 1,217,521.87         |
| Patient accounts receivable:                            |                      |                      |
| Patient accounts receivable                             | 26,667,465.13        | 24,345,288.99        |
| Receivables in collection                               | <u>45,431,140.19</u> | <u>40,398,140.19</u> |
|   | 72,098,605.32        | 64,743,429.18        |
| Less allowance for contractual allowances and bad debts | <u>58,614,291.00</u> | <u>49,346,291.00</u> |
| Net patient accounts receivable                         | <u>13,484,314.32</u> | <u>15,397,138.18</u> |
| Other receivables:                                      |                      |                      |
| Due from contractor                                     | 538,367.82           | 1,911,828.20         |
| Due from collection agency                              | 21,147.74            | 21,466.79            |
| Other miscellaneous receivables                         | <u>559,446.93</u>    | <u>1,448,680.62</u>  |
|   | <u>1,118,962.49</u>  | <u>3,381,975.61</u>  |
| Other current assets:                                   |                      |                      |
| Prepaid assets  | 628,614.48           | 752,189.44           |
| Other, principally funds held by trustee                | <u>72,965.63</u>     | <u>28,866.17</u>     |
|   | <u>701,580.11</u>    | <u>781,055.61</u>    |
| Total current assets                                    | <u>20,675,439.13</u> | <u>20,777,691.27</u> |
| Property and equipment:                                 |                      |                      |
| Communication equipment                                 | 6,359,404.80         | 5,971,034.85         |
| Buildings and leasehold improvements                    | 3,746,529.66         | 3,711,390.66         |
| Ambulances  | 12,171,267.94        | 10,179,769.89        |
| Data processing equipment                               | 7,087,400.05         | 6,962,010.41         |
| On-board equipment                                      | 6,454,680.94         | 5,745,503.06         |
| Office furniture and equipment                          | 1,311,802.63         | 1,214,750.31         |
| Miscellaneous other equipment                           | 1,156,094.25         | 1,129,726.08         |
| Land  | 64,200.00            | 64,200.00            |
| Transportation equipment                                | 395,337.24           | 361,737.24           |
| Prepaid assets  | 248,616.40           | 445,156.85           |
| Capital Lease   | <u>739,910.29</u>    | <u>739,910.29</u>    |
|   | 39,735,244.20        | 36,525,189.64        |
| Less accumulated depreciation                           | <u>30,283,385.00</u> | <u>25,988,239.10</u> |
| Net property and equipment                              | 9,451,859.20         | 10,536,950.54        |
| Other assets  | <u>24,194.50</u>     | <u>12,960.00</u>     |
| Total assets  | 30,151,492.83        | 31,327,601.81        |

EMSA  
EMSA Combined  
For the Two Months Ending August 31, 2014

|  | <u>2015</u>                 | <u>2014</u>                 |
|--|-----------------------------|-----------------------------|
| <b>Liabilities and Division Capital</b>  |                             |                             |
| Current liabilities:                     |                             |                             |
| Accounts payable and accrued liabilities | \$1,279,222.50              | \$1,296,641.14              |
| Due to contractor                        | 7,625,020.24                | 10,246,692.26               |
| Due to Quality Assurance Fund            | 311,006.65                  | 365,970.95                  |
| Accrued retirement                       | 53,222.76                   | 48,373.06                   |
| Accrued salaries and wages               | 309,513.93                  | 240,825.59                  |
| Current installments of long-term debt   |                             | 340,000.00                  |
| Accrued interest payable                 | 6.32                        | 4.59                        |
| Deferred revenue                         | <u>78,719.42</u>            | <u>158,545.22</u>           |
| Total current liabilities                | 9,656,711.82                | 12,697,052.81               |
| Other liabilities                        | <u>21,752.22</u>            | <u>394,378.22</u>           |
| Total liabilities                        | <u>9,678,464.04</u>         | <u>13,091,431.03</u>        |
| Division capital:                        |                             |                             |
| Contributed capital                      | 69,222,424.52               | 62,875,832.10               |
| Retained earnings (deficit)              | (48,420,819.28)             | (42,861,877.41)             |
| Current year earnings (loss)             | <u>(328,576.45)</u>         | <u>(1,777,783.91)</u>       |
| Total division capital                   | <u>20,473,028.79</u>        | <u>18,236,170.78</u>        |
| Total liabilities & division capital     | <u><u>30,151,492.83</u></u> | <u><u>31,327,601.81</u></u> |

EMSA  
EMSA Eastern Division  
For the Two Months Ending August 31, 2014

|   | <u>2015</u>          | <u>2014</u>          |
|---|----------------------|----------------------|
| <b>Assets</b>   |                      |                      |
| Current assets:   |                      |                      |
| Cash and cash equivalents:                              |                      |                      |
| Cash in banks   | \$220,387.93         | (\$1,520,378.88)     |
| Petty cash  | 600.00               | 600.00               |
| Invested cash   | <u>2,517,857.26</u>  | <u>770,928.11</u>    |
|   | 2,738,845.19         | (748,850.77)         |
| Patient accounts receivable:                            |                      |                      |
| Patient accounts receivable                             | 11,995,970.26        | 11,277,685.42        |
| Receivables in collection                               | <u>21,509,999.82</u> | <u>18,539,999.82</u> |
|   | 33,505,970.08        | 29,817,685.24        |
| Less allowance for contractual allowances and bad debts | <u>27,659,710.00</u> | <u>22,956,710.00</u> |
| Net patient accounts receivable                         | <u>5,846,260.08</u>  | <u>6,860,975.24</u>  |
| Other receivables:                                      |                      |                      |
| Due from contractor                                     | 538,367.82           | 1,911,828.20         |
| Due from collection agency                              | 14,939.83            | 6,208.06             |
| Other miscellaneous receivables                         | <u>559,446.93</u>    | <u>1,265,735.77</u>  |
|   | <u>1,112,754.58</u>  | <u>3,183,772.03</u>  |
| Other current assets:                                   |                      |                      |
| Prepaid assets  | 320,780.09           | 461,871.05           |
| Other, principally funds held by trustee                | <u>15,539.97</u>     | <u>15,290.51</u>     |
|   | <u>336,320.06</u>    | <u>477,161.56</u>    |
| Total current assets                                    | <u>10,034,179.91</u> | <u>9,773,058.06</u>  |
| Property and equipment:                                 |                      |                      |
| Communication equipment                                 | 3,065,473.88         | 2,966,409.22         |
| Buildings and leasehold improvements                    | 3,219,494.25         | 3,219,494.25         |
| Ambulances  | 7,262,608.82         | 5,580,372.23         |
| Data processing equipment                               | 3,703,850.46         | 3,642,715.89         |
| On-board equipment                                      | 3,282,818.51         | 2,778,224.12         |
| Office furniture and equipment                          | 576,212.75           | 576,212.75           |
| Miscellaneous other equipment                           | 594,932.65           | 582,920.45           |
| Land  | 64,200.00            | 64,200.00            |
| Transportation equipment                                | 318,414.80           | 284,814.80           |
| Prepaid assets  | 165,846.20           | 368,349.04           |
| Capital Lease   | <u>338,087.66</u>    | <u>338,087.66</u>    |
|   | 22,591,939.98        | 20,401,800.41        |
| Less accumulated depreciation                           | <u>16,659,621.78</u> | <u>14,309,538.53</u> |
| Net property and equipment                              | 5,932,318.20         | 6,092,261.88         |
| Other assets  | <u>16,057.97</u>     | <u>10,698.65</u>     |
| Total assets  | 15,982,556.08        | 15,876,018.59        |

EMSA  
EMSA Eastern Division  
For the Two Months Ending August 31, 2014

|  | <u>2015</u>                 | <u>2014</u>                 |
|--|-----------------------------|-----------------------------|
| <b>Liabilities and Division Capital</b>  |                             |                             |
| Current liabilities:                     |                             |                             |
| Accounts payable and accrued liabilities | \$1,284,357.64              | (\$663,324.51)              |
| Due to contractor                        | 3,406,839.97                | 4,921,820.49                |
| Due to Quality Assurance Fund            | 311,006.65                  | 365,970.95                  |
| Accrued retirement                       | 27,077.47                   | 25,620.38                   |
| Accrued salaries and wages               | 150,124.41                  | 117,190.21                  |
| Accrued interest payable                 | 6.32                        | 4.59                        |
| Deferred revenue                         | <u>61,216.86</u>            | <u>72,788.17</u>            |
| Total current liabilities                | 5,240,629.32                | 4,840,070.28                |
| Other liabilities                        | <u>21,752.22</u>            | <u>200,071.65</u>           |
| Total liabilities                        | <u>5,262,381.54</u>         | <u>5,040,141.93</u>         |
| Division capital:                        |                             |                             |
| Contributed capital                      | 6,364,377.23                | 6,004,809.61                |
| Retained earnings (deficit)              | 4,106,195.80                | 4,521,747.71                |
| Current year earnings (loss)             | <u>249,601.51</u>           | <u>309,319.34</u>           |
| Total division capital                   | <u>10,720,174.54</u>        | <u>10,835,876.66</u>        |
| Total liabilities & division capital     | <u><u>15,982,556.08</u></u> | <u><u>15,876,018.59</u></u> |

EMSA Western  
EMSA Western Division  
For the Two Months Ending August 31, 2014

|  | <u>2015</u>                 | <u>2014</u>                 |
|--|-----------------------------|-----------------------------|
| <b>Assets</b>  |                             |                             |
| Current assets:  |                             |                             |
| Cash and cash equivalents:                                 |                             |                             |
| Cash in banks  | \$797,856.97                | \$1,270,911.61              |
| Petty cash   | 600.00                      | 600.00                      |
| Invested cash  | <u>1,833,280.05</u>         | <u>694,861.03</u>           |
|  | 2,631,737.02                | 1,966,372.64                |
| Patient accounts receivable:                               |                             |                             |
| Patient accounts receivable                                | 14,671,494.87               | 13,067,603.57               |
| Receivables in collection                                  | <u>23,921,140.37</u>        | <u>21,858,140.37</u>        |
|  | 38,592,635.24               | 34,925,743.94               |
| Less allowance for contractual<br>allowances and bad debts | <u>30,954,581.00</u>        | <u>26,389,581.00</u>        |
| Net patient accounts receivable                            | <u>7,638,054.24</u>         | <u>8,536,162.94</u>         |
| Other receivables:   |                             |                             |
| Due from collection agency                                 | 6,207.91                    | 15,258.73                   |
| Other miscellaneous receivables                            | <u>                    </u> | <u>182,944.85</u>           |
|  | <u>6,207.91</u>             | <u>198,203.58</u>           |
| Other current assets:                                      |                             |                             |
| Prepaid assets   | 307,834.39                  | 290,318.39                  |
| Other, principally funds held by trustee                   | <u>57,425.66</u>            | <u>13,575.66</u>            |
|  | <u>365,260.05</u>           | <u>303,894.05</u>           |
| Total current assets                                       | <u>10,641,259.22</u>        | <u>11,004,633.21</u>        |
| Property and equipment:                                    |                             |                             |
| Communication equipment                                    | 3,293,930.92                | 3,004,625.63                |
| Buildings and leasehold improvements                       | 527,035.41                  | 491,896.41                  |
| Ambulances   | 4,908,659.12                | 4,599,397.66                |
| Data processing equipment                                  | 3,383,549.59                | 3,319,294.52                |
| On-board equipment   | 3,171,862.43                | 2,967,278.94                |
| Office furniture and equipment                             | 735,589.88                  | 638,537.56                  |
| Miscellaneous other equipment                              | 561,161.60                  | 546,805.63                  |
| Transportation equipment                                   | 76,922.44                   | 76,922.44                   |
| Prepaid assets   | 82,770.20                   | 76,807.81                   |
| Capital Lease  | <u>401,822.63</u>           | <u>401,822.63</u>           |
|  | 17,143,304.22               | 16,123,389.23               |
| Less accumulated depreciation                              | <u>13,623,763.22</u>        | <u>11,678,700.57</u>        |
| Net property and equipment                                 | 3,519,541.00                | 4,444,688.66                |
| Other assets   | <u>8,136.53</u>             | <u>2,261.35</u>             |
| Total assets   | <u><u>14,168,936.75</u></u> | <u><u>15,451,583.22</u></u> |

EMSA Western  
EMSA Western Division  
For the Two Months Ending August 31, 2014

|  | <u>2015</u>                 | <u>2014</u>                 |
|--|-----------------------------|-----------------------------|
| <b>Liabilities and Division Capital</b>  |                             |                             |
| Current liabilities:                     |                             |                             |
| Accounts payable and accrued liabilities | (\$5,135.14)                | \$1,959,965.65              |
| Due to contractor                        | 4,218,180.27                | 5,324,871.77                |
| Accrued retirement                       | 26,145.29                   | 22,752.68                   |
| Accrued salaries and wages               | 159,389.52                  | 123,635.38                  |
| Current installments of long-term debt   |                             | 340,000.00                  |
| Deferred revenue                         | <u>17,502.56</u>            | <u>85,757.05</u>            |
| Total current liabilities                | 4,416,082.50                | 7,856,982.53                |
| Other liabilities                        |                             | <u>194,306.57</u>           |
| Total liabilities                        | <u>4,416,082.50</u>         | <u>8,051,289.10</u>         |
| Division capital:                        |                             |                             |
| Contributed capital                      | 62,858,047.29               | 56,871,022.49               |
| Retained earnings (deficit)              | (52,527,015.08)             | (47,383,625.12)             |
| Current year earnings (loss)             | <u>(578,177.96)</u>         | <u>(2,087,103.25)</u>       |
| Total division capital                   | <u>9,752,854.25</u>         | <u>7,400,294.12</u>         |
| Total liabilities & division capital     | <u><u>14,168,936.75</u></u> | <u><u>15,451,583.22</u></u> |

EMSA  
Statement of Cash Flows  
Two Months Ended 8/31/14

Eastern Division

|   |           |                      |
|---|-----------|----------------------|
| Net Income (loss)                           |           | 249,602              |
| Add: Depreciation                           | 333,334   |                      |
| Increase in allowance for doubtful accounts | 821,000   |                      |
| Increase in deferred revenue                | 52,246    | <u>1,206,580</u>     |
| Changes in working capital:                 |           |                      |
| Increase in patient receivables             | (437,408) |                      |
| Increase in other receivables               | (235,642) |                      |
| Increase in other assets                    | (43,169)  |                      |
| Decrease in accounts payable                | (529,713) |                      |
| Decrease in accrued liabilities             | (117,404) | <u>(1,363,336)</u>   |
| Net Property Additions:                     |           | (76,124)             |
| Debt Service/ Loan Proceeds                 |           | -                    |
| Net Contributed Capital                     |           | -                    |
| Change in cash and cash equivalents:        |           | <u><u>16,722</u></u> |
| Cash balance @6/30/14                       |           | 2,722,123            |
| Cash balance @8/31/14                       |           | 2,738,845            |
| Change in cash                              |           | <u><u>16,722</u></u> |

EMSA  
Statement of Cash Flows  
Two Months Ended 8/31/14

Western Division

|   |           |                       |
|---|-----------|-----------------------|
| Net income (loss)                           |           | (578,178)             |
| Add: Depreciation                           | 233,333   |                       |
| Increase in allowance for doubtful accounts | 449,000   |                       |
| Increase in deferred revenue                | 16,691    | <u>699,024</u>        |
| Changes in working capital:                 |           |                       |
| Increase in patient receivables             | (316,559) |                       |
| Increase in other receivables               | (2,052)   |                       |
| Increase in other assets                    | (143,754) |                       |
| Increase in accounts payable                | 492,250   |                       |
| Decrease in accrued liabilities             | (99,401)  | <u>(69,516)</u>       |
| Net Property (Additions)/Dispositions       |           | (82,770)              |
| Debt Service/Loan proceeds                  |           | -                     |
| Contributed Capital                         |           | 654,659               |
| Change in cash and cash equivalents:        |           | <u><u>623,219</u></u> |
| Cash balance @6/30/14                       |           | 2,008,518             |
| Cash balance @8/31/14                       |           | 2,631,737             |
| Change in cash                              |           | <u><u>623,219</u></u> |

**EMSA**  
**Cash Rollforward**  
**Year Ending June 30, 2015**

|                                  | Eastern<br>Division<br>Actual | Eastern<br>Division<br>Budget | Eastern<br>Division<br>Variance | Western<br>Division<br>Actual | Western<br>Division<br>Budget | Western<br>Division<br>Variance | Combined<br>Actual | Combined<br>Budget | Combined<br>Variance |
|----------------------------------|-------------------------------|-------------------------------|---------------------------------|-------------------------------|-------------------------------|---------------------------------|--------------------|--------------------|----------------------|
| Balance at June 30, 2014         | \$ 2,097,899                  | \$ 2,097,899                  | -                               | 2,424,052                     | 2,424,052                     | -                               | 4,521,951          | 4,521,951          | -                    |
| Net revenue collected            | 4,302,000                     | 4,093,698                     | 208,302                         | 4,874,000                     | 4,813,408                     | 60,592                          | 9,176,000          | 8,907,106          | 268,894              |
| Utility bill receipts            | 772,000                       | 805,000                       | (33,000)                        |                               |                               |                                 | 772,000            | 805,000            | (33,000)             |
| TotalCare proceeds               | 62,332                        |                               | 62,332                          | 18,456                        | 96,000                        | (77,544)                        | 80,788             | 96,000             | (15,212)             |
| Payment to contractor            | (3,464,179)                   | (3,610,286)                   | 146,107                         | (4,132,542)                   | (4,222,000)                   | 89,458                          | (7,596,721)        | (7,832,286)        | 235,565              |
| Operating expenses/changes in WC | (960,519)                     | (795,000)                     | (165,519)                       | (1,120,013)                   | (927,832)                     | (192,181)                       | (2,080,532)        | (1,722,832)        | (357,700)            |
| Capital expenditures             | (76,124)                      | (458,500)                     | 382,376                         | (81,890)                      | (590,680)                     | 508,790                         | (158,014)          | (1,049,180)        | 891,166              |
| Net debt proceeds/(reduction)    |                               |                               | -                               |                               |                               | -                               | -                  | -                  | -                    |
| Interest/other income            | 300                           |                               | 300                             | 151                           |                               | 151                             | 451                | -                  | 451                  |
| Other                            | -                             | (2)                           | 111,000                         | (111,000)                     | 654,659                       | (1)                             | 654,659            | 765,659            | (111,000)            |
| Balance at August 31, 2014       | 2,733,709                     | 2,243,811                     | 489,898                         | 2,636,873                     | 2,247,607                     | 389,266                         | 5,370,582          | 4,491,418          | 879,164              |

(1) 24,839 - '14 Other Western Subsidy  
184,505 - '15 Edmond Subsidy  
7,124 - '15 Other Western Subsidy  
438,191 - '15 Oklahoma City Subsidy  
654,659

(2) - - '15 Other Eastern Subsidy

West - Cash      2,631,737  
A/R                5,136  
  
Net                 2,636,873

NOTE: The cash balance is net of the intercompany receivable/payable  
which results from consolidating the accounts payable function.

**EMSA Eastern Division  
Capital Expenditures Variance  
Year Ending June 30, 2015**

*Through August*

| Description  | Budget           | Actual<br>EMSA | Under (Over)<br>Budget |
|--|------------------|----------------|------------------------|
| <b>Ambulances</b>  |                  |                |                        |
| <i>2015 Ambulances (six)</i>                               |                  |                |                        |
| Replacement units  | 954,000          |                | 954,000                |
| New units  | 159,000          |                | 159,000                |
| Repairs  | 25,000           | 12,999         | 12,001                 |
| Miscellaneous  | 20,000           | 1,760          | 18,240                 |
| <b>On board equipment:</b>                                 |                  |                |                        |
| Power cot enhancement                                      | 1,005,000        |                | 1,005,000              |
| OMD equipment  | 50,000           |                | 50,000                 |
| Equipment for new units                                    | 64,000           |                | 64,000                 |
| Stair chairs   | 15,000           |                | 15,000                 |
| Miscellaneous  | 30,000           |                | 30,000                 |
| <b>CAD and radio equipment:</b>                            |                  |                |                        |
| Base station upgrade                                       | 50,000           |                | 50,000                 |
| Equipment for new units                                    | 14,000           |                | 14,000                 |
| <b>Building expenses:</b>                                  |                  |                |                        |
| Office furniture   | 10,000           |                | 10,000                 |
| Garage heaters   | 90,000           |                | 90,000                 |
| Building expansion   | 4,000,000        | 61,365         | 3,938,635              |
| Special event vehicles (2)                                 | 50,000           |                | 50,000                 |
| Security equipment   | 15,000           |                | 15,000                 |
| Miscellaneous  | 40,000           |                | 40,000                 |
| <b>Computer equipment:</b>                                 |                  |                |                        |
| Server upgrade (network)                                   | 100,000          |                | 100,000                |
| Server upgrade (accounting)                                | 10,000           |                | 10,000                 |
| Miscellaneous  | 50,000           |                | 50,000                 |
| <b>TOTAL</b>   | <b>6,751,000</b> | <b>76,124</b>  | <b>6,674,876</b>       |
| Less previous year item and expense incurred previous year |                  |                |                        |
| Current year expenditures                                  | 6,751,000        | 76,124         |                        |
| Less previous year item incurred current year              |                  |                |                        |
| Current year budget  | 6,751,000        | 76,124         | 6,674,876              |

**EMSA Western Division  
Capital Expenditures Variance  
Year Ending June 30, 2015**

*Through August*

| Description                     | Budget           | Actual<br>OKC | Actual<br>EMSA | Under (Over)<br>Budget |
|---------------------------------|------------------|---------------|----------------|------------------------|
| <b>Ambulances</b>               |                  |               |                |                        |
| <i>2015 Ambulances (nine)</i>   |                  |               |                |                        |
| Replacement units               | 1,424,000        |               |                | 1,424,000              |
| New units                       | 159,000          |               |                | 159,000                |
| Repairs                         | 25,000           |               | 50,399         | (25,399)               |
| Miscellaneous                   | 20,000           |               | 2,640          | 17,360                 |
| <b>On board equipment:</b>      |                  |               |                |                        |
| Equipment for new units         | 64,000           |               |                | 64,000                 |
| Cot loading system              | 1,386,000        |               |                | 1,386,000              |
| OMD equipment                   | 50,000           |               |                | 50,000                 |
| Miscellaneous                   | 37,000           |               |                | 37,000                 |
| <b>CAD and radio equipment:</b> |                  |               |                |                        |
| Equipment for new units         | 14,000           |               |                | 14,000                 |
| Base station upgrade            | 40,000           |               |                | 40,000                 |
| Radio infrastructure (NG911)    | 110,080          |               | 27,520         | 82,560                 |
| <b>Building expenses:</b>       |                  |               |                |                        |
| Office furniture                | 10,000           |               |                | 10,000                 |
| Parking lot and grounds         | 10,000           |               |                | 10,000                 |
| Miscellaneous                   | 45,000           |               | 1,331          | 43,669                 |
| <b>Computer equipment:</b>      |                  |               |                |                        |
| Server upgrade (network)        | 100,000          |               |                | 100,000                |
| Miscellaneous                   | 50,000           |               |                | 50,000                 |
| <b>TOTAL</b>                    | <b>3,544,080</b> | <b>0</b>      | <b>81,890</b>  | <b>3,462,190</b>       |

**EMSA**  
**Key Financial Indicators**  
**Fiscal Year Ending June 30, 2015**

*Eastern Division*

|                                | <u>Jul-14</u> | <u>Aug-14</u> | <u>Year-to-date</u> | <u>Prior Year</u> | <u>Budget</u> |
|--------------------------------|---------------|---------------|---------------------|-------------------|---------------|
| <i>Transports:</i>             |               |               |                     |                   |               |
| Emergency                      | 5,029         | 5,040         | 10,069              | 10,541            | 10,362        |
| Non-emergency                  | 719           | 733           | 1,452               | 1,333             | 1,528         |
| Total                          | <u>5,748</u>  | <u>5,773</u>  | <u>11,521</u>       | <u>11,874</u>     | <u>11,890</u> |
| Unit hours                     | 13,523        | 14,249        | 27,772              | 31,613            |               |
| % of total system hours        | 43.4%         | 45.5%         | 44.5%               | 46.7%             | 46.0%         |
| <i>Gross revenue by payor:</i> |               |               |                     |                   |               |
| Medicare                       | 44%           | 41%           | 42%                 | 41%               |               |
| Medicaid                       | 19%           | 19%           | 19%                 | 19%               |               |
| Private insurance              | 14%           | 15%           | 15%                 | 15%               |               |
| Uninsured and other            | 23%           | 25%           | 24%                 | 25%               |               |
|                                | <u>100%</u>   | <u>100%</u>   | <u>100%</u>         | <u>100%</u>       |               |
| <i>Collection rate</i>         | 51.5%         | 45.9%         | 48.7%               | 36.7%             | 44.3%         |
| <i>Net income (loss)</i>       | \$ 118,089    | \$ 131,512    | \$ 249,601          | \$ 309,319        | \$ 300,397    |
| <i>Days in A/R</i>             | 78.0          | 75.8          | N/A                 | 70.1              |               |
| <i>Past due A/R</i>            | \$ 3,222,000  | \$ 3,070,000  | N/A                 | \$ 2,248,000      |               |
| <i>Current ratio</i>           | 1.85          | 1.91          | N/A                 | 2.02              |               |

EMSA  
Key Financial Indicators  
Fiscal Year Ending June 30, 2015

Western Division

|                                     | <u>Jul-14</u> | <u>Aug-14</u> | <u>Year-to-date</u> | <u>Prior Year</u> | <u>Budget</u> |
|-------------------------------------|---------------|---------------|---------------------|-------------------|---------------|
| <i>Transports:</i>                  |               |               |                     |                   |               |
| Emergency                           | 5,909         | 6,203         | 12,112              | 12,349            | 12,230        |
| Non-emergency                       | 465           | 584           | 1,049               | 847               | 1,020         |
| Total                               | 6,374         | 6,787         | 13,161              | 13,196            | 13,250        |
| Unit hours                          | 17,604        | 17,070        | 34,674              | 40,492            |               |
| % of total system hours             | 56.6%         | 54.5%         | 56.6%               | 53.3%             | 54.0%         |
| <i>% of gross revenue by payor:</i> |               |               |                     |                   |               |
| Medicare                            | 43%           | 42%           | 43%                 | 42%               |               |
| Medicaid                            | 17%           | 18%           | 17%                 | 17%               |               |
| Private insurance                   | 15%           | 16%           | 16%                 | 15%               |               |
| Uninsured and other                 | 25%           | 24%           | 24%                 | 26%               |               |
|                                     | 100%          | 100%          | 100%                | 100%              |               |
| <i>Collection rate</i>              | 53.4%         | 47.7%         | 50.5%               | 41.1%             | 46.9%         |
| <i>Net income (loss)</i>            | \$ (316,527)  | \$ (261,651)  | \$ (578,178)        | \$ (2,087,103)    | \$ (418,452)  |
| <i>Days in A/R</i>                  | 84.8          | 80.2          | N/A                 | 73.1              |               |
| <i>Past due A/R</i>                 | \$ 4,208,000  | \$ 4,045,000  | N/A                 | \$ 3,167,000      |               |
| <i>Current ratio</i>                | 2.42          | 2.41          | N/A                 | 1.40              |               |

**EMSA Eastern Division**  
**Transports and Requests for Service**  
**Fiscal Year Ending June 30, 2015**

|                              | <b>Jul-14</b> | <b>Aug-14</b> | <b>Y-T-D</b> | <b>Budget</b> | <b>Variance</b> |          |
|------------------------------|---------------|---------------|--------------|---------------|-----------------|----------|
|                              |               |               |              |               | <b>#</b>        | <b>%</b> |
| Transports:                  |               |               |              |               |                 |          |
| Code 1                       | 1,776         | 1,863         | 3,639        |               |                 |          |
| Code 2                       | 3,253         | 3,177         | 6,430        |               |                 |          |
| Total emergencies            | 5,029         | 5,040         | 10,069       | 10,362        | (293)           | (2.8%)   |
| Code 3                       | 707           | 729           | 1,436        |               |                 |          |
| Code 4                       | 12            | 4             | 16           |               |                 |          |
| Total non-emergencies        | 719           | 733           | 1,452        | 1,528         | (76)            | (5.0%)   |
| Total transports             | 5,748         | 5,773         | 11,521       | 11,890        | (369)           | (3.1%)   |
| Cancelled calls              | 454           | 483           | 937          |               |                 |          |
| No hauls                     | 1,951         | 2,136         | 4,087        |               |                 |          |
| Total requests for service   | 8,153         | 8,392         | 16,545       |               |                 |          |
| Transports/day:              |               |               |              |               |                 |          |
| Emergencies                  | 162.2         | 162.6         | 162.4        | 167.1         | (4.7)           |          |
| Non-emergencies              | 23.2          | 23.6          | 23.4         | 24.6          | (1.2)           |          |
|                              | 185.4         | 186.2         | 185.8        | 191.8         | (6.0)           |          |
| Percent of total transports: |               |               |              |               |                 |          |
| Emergencies                  | 87.5%         | 87.3%         | 87.4%        | 87.1%         |                 |          |
| Non-emergencies              | 12.5%         | 12.7%         | 12.6%        | 12.9%         |                 |          |
|                              | 100.0%        | 100.0%        | 100.0%       | 100.0%        |                 |          |
| Unit hours                   | 13,523        | 14,249        | 27,772       |               |                 |          |
| Percent of total unit hours: |               |               |              |               |                 |          |
| Eastern Division             | 43.4%         | 45.5%         | 44.5%        | 46.0%         |                 |          |
| Western Division             | 56.6%         | 54.5%         | 55.5%        | 54.0%         |                 |          |
|                              | 100.0%        | 100.0%        | 100.0%       | 100.0%        |                 |          |

**EMSA Western Division**  
**Transports and Requests for Service**  
**Fiscal Year Ending June 30, 2015**

|                              | <b>Jul-14</b> | <b>Aug-14</b> | <b>Y-T-D</b> | <b>Budget</b> | <b>Variance<br/>#</b> | <b>%</b> |
|------------------------------|---------------|---------------|--------------|---------------|-----------------------|----------|
| Transports:                  |               |               |              |               |                       |          |
| Code 1                       | 2,189         | 2,408         | 4,597        |               |                       |          |
| Code 2                       | 3,720         | 3,795         | 7,515        |               |                       |          |
| Total emergencies            | 5,909         | 6,203         | 12,112       | 12,230        | (118)                 | (1.0%)   |
| Code 3                       | 458           | 579           | 1,037        |               |                       |          |
| Code 4                       | 7             | 5             | 12           |               |                       |          |
| Total non-emergencies        | 465           | 584           | 1,049        | 1,020         | 29                    | 2.8%     |
| Total transports             | 6,374         | 6,787         | 13,161       | 13,250        | (89)                  | (0.7%)   |
| Cancelled calls              | 567           | 581           | 1,148        |               |                       |          |
| No hauls                     | 1,783         | 1,845         | 3,628        |               |                       |          |
| Total requests for service   | 8,724         | 9,213         | 17,937       |               |                       |          |
| Transports/day:              |               |               |              |               |                       |          |
| Emergencies                  | 190.6         | 200.1         | 195.4        | 197.3         | (1.9)                 |          |
| Non-emergencies              | 15.0          | 18.8          | 16.9         | 16.5          | 0.5                   |          |
|                              | 205.6         | 218.9         | 212.3        | 213.7         | (1.4)                 |          |
| Percent of total transports: |               |               |              |               |                       |          |
| Emergencies                  | 92.7%         | 91.4%         | 92.0%        | 92.3%         |                       |          |
| Non-emergencies              | 7.3%          | 8.6%          | 8.0%         | 7.7%          |                       |          |
|                              | 100.0%        | 100.0%        | 100.0%       | 100.0%        |                       |          |
| Unit hours                   | 17,604        | 17,070        | 34,674       |               |                       |          |
| Percent of total unit hours: |               |               |              |               |                       |          |
| Eastern Division             | 43.4%         | 45.5%         | 44.5%        | 46.0%         |                       |          |
| Western Division             | 56.6%         | 54.5%         | 55.5%        | 54.0%         |                       |          |
|                              | 100.0%        | 100.0%        | 100.0%       | 100.0%        |                       |          |

KEY: AMR P+ TFD MCB EMSA

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| <u>Vendor Name</u>                             | <u>Document Number</u> | <u>Document Date</u> | <u>Document Amount</u> | <u>Comment1</u>                |
|--|------------------------|----------------------|------------------------|--------------------------------|
| Aaron Fence Co.                                | 74386                  | 9/17/2014            | \$189                  | Building Maintenance           |
| Absolute Data Shredding                        | 74388                  | 9/17/2014            | \$400                  | Shredding                      |
| Accountemps                                    | Z000002112             | 9/17/2014            | \$883                  | Temp Employees                 |
| Adam Paluka                                    | 74381                  | 9/15/2014            | \$154                  | Employee Expense Reimbursement |
| Adam Paluka                                    | 74353                  | 9/8/2014             | \$204                  | Employee Expense Reimbursement |
| Air Compressor Supply Inc                      | Z000002113             | 9/17/2014            | \$389                  | AMR - Medical Supplies         |
| AIRGAS USA LLC                                 | 74374                  | 9/11/2014            | \$9,113                | AMR - Medical Supplies         |
| Ala Carte Courier Service, Inc                 | 74389                  | 9/17/2014            | \$1,222                | Courier Service                |
| Allied Waste Services #060                     | Z000002114             | 9/17/2014            | \$1,862                | Utilities                      |
| All-Kill Pest Control                          | 74390                  | 9/17/2014            | \$126                  | Building Maintenance           |
| American Ambulance Association                 | 74380                  | 9/15/2014            | \$2,000                | Dues                           |
| American Express Corporate                     | 74331                  | 8/27/2014            | \$365                  | Corporate Cards                |
| American Express Corporate                     | 74375                  | 9/11/2014            | \$2,251                | Corporate Cards                |
| American Parking, Inc.                         | 74393                  | 9/17/2014            | \$112                  | Parking                        |
| American Waste Control                         | Z000002115             | 9/17/2014            | \$403                  | Utilities                      |
| Amos Electrical & Mechanical, Inc.             | 74392                  | 9/17/2014            | \$260                  | Building Maintenance           |
| Angela Walker                                  | 74347                  | 9/3/2014             | \$128                  | Employee Expense Reimbursement |
| ARMSTRONG MEDICAL INDUSTRIES INC               | 74361                  | 9/11/2014            | \$120                  | AMR - Medical Supplies         |
| Association of Central Ok Govn                 | 74330                  | 8/27/2014            | \$371                  | OKC 911 Service Agreement      |
| Association of Central Ok Govn                 | 74387                  | 9/17/2014            | \$573                  | OKC 911 Service Agreement      |
| AT&T   | Z000002116             | 9/17/2014            | \$20,517               | Communications                 |
| AT&T Advertising & Publishing                  | Z000002117             | 9/17/2014            | \$967                  | Yellow Pages                   |
| AT&T Interstate Dedicated Private Line Service | Z000002118             | 9/17/2014            | \$5,166                | Communications                 |
| AT&T Long Distance                             | Z000002119             | 9/17/2014            | \$5,439                | Communications                 |
| AT&T Mobility                                  | Z000002120             | 9/17/2014            | \$2,207                | Wireless Communications        |
| att  | Z000002121             | 9/17/2014            | \$46,110               | Communications                 |
| B. D. Eddie Enterprises                        | 74332                  | 8/27/2014            | \$26,436               | Rent                           |
| Bank of OK Trust Services                      | 74397                  | 9/17/2014            | \$307                  | Line Of Credit                 |
| Bearcom Punchout                               | 74369                  | 9/11/2014            | \$1,009                | AMR - Medical Supplies         |
| Bixby Public Works Authority                   | 74395                  | 9/17/2014            | \$31                   | Utilities                      |
| Black Ink Systems, LLC                         | 74396                  | 9/17/2014            | \$11,075               | Collection Service             |
| Board of Regents of the University of Okla     | 74394                  | 9/17/2014            | \$32,676               | OMD Dir Salary & Benefits      |

|                                 |            |           |           |                               |
|---------------------------------|------------|-----------|-----------|-------------------------------|
| Calvert's Plant Interiors Inc.  | 74399      | 9/17/2014 | \$1,134   | Plant Maintenance             |
| Capital Distributing LLC        | 74376      | 9/11/2014 | \$911     | AMR - Medical Supplies        |
| Carrie Morley                   | 74327      | 8/27/2014 | \$29      | Employee Reimbursement        |
| CastleCom                       | 74400      | 9/17/2014 | \$7,499   | Software Support              |
| CDW Government, Inc.            | 74401      | 9/17/2014 | \$4,614   | Computer Supplies             |
| Cengage Learning                | Z000002108 | 9/11/2014 | \$1,586   | AMR - Medical Supplies        |
| Center Point Energy             | 74337      | 8/27/2014 | \$62      | Utilities                     |
| Cindys Catering                 | 74383      | 9/15/2014 | \$410     | Business Lunch                |
| City Glass                      | Z000002122 | 9/17/2014 | \$308     | Building Maintenance          |
| City of Oklahoma City           | 74334      | 8/27/2014 | \$1,070   | Utilities                     |
| City of Tulsa                   | 74406      | 9/17/2014 | \$3,619   | Utilities                     |
| Clean Sweep Janitorial          | 74402      | 9/17/2014 | \$2,085   | Janitorial Services           |
| ClearCubeTechnology, Inc        | 74403      | 9/17/2014 | \$14,053  | Software Support              |
| Clifford Power Systems, Inc.    | Z000002123 | 9/17/2014 | \$517     | Computer Supplies             |
| Compsource Oklahoma             | 74329      | 8/27/2014 | \$1,280   | Workers Comp                  |
| Cox                             | Z000002124 | 9/17/2014 | \$5,338   | Internet                      |
| Cox Communication Tulsa         | Z000002125 | 9/17/2014 | \$1,628   | Internet                      |
| CPI Office Products             | Z000002107 | 8/27/2014 | \$365     | Office Supplies/Toner/Janitor |
| CPI Office Products             | Z000002126 | 9/17/2014 | \$16,041  | Office Supplies/Toner/Janitor |
| CSI Communications, LLC         | 74405      | 9/17/2014 | \$5,917   | Website                       |
| David Howerton                  | 74346      | 9/3/2014  | \$65      | MCB - Reimburse               |
| Detco                           | Z000002127 | 9/17/2014 | \$655     | Fleet Maintenance             |
| Donohue Commercial Service      | 74407      | 9/17/2014 | \$2,046   | Building Maintenance          |
| Emdeon Business Services        | 74408      | 9/17/2014 | \$2,346   | Medicaid Inquiry              |
| Federal Express Corporation     | 74409      | 9/17/2014 | \$219     | Express Mail                  |
| FERNO WASHINGTON INC            | 74362      | 9/11/2014 | \$486     | AMR - Medical Supplies        |
| FORD QUALITY FLEET CARE PROGRAM | 74367      | 9/11/2014 | \$67,320  | AMR - Medical Supplies        |
| Fritz Baily, Inc.               | 74410      | 9/17/2014 | \$42,886  | Architect Fees                |
| GIS Data Resource Inc           | 74335      | 8/27/2014 | \$125,000 | Software Support              |
| Grainger Punchout               | 74359      | 9/11/2014 | \$6,981   | AMR - Medical Supplies        |
| Graybar Electric Company Inc    | 74413      | 9/17/2014 | \$93      | Telephone Supplies            |
| GTP Acquisition Partners LLC    | 74412      | 9/17/2014 | \$1,346   | Tower Rentals                 |
| HARDESTY PRESS                  | 74414      | 9/17/2014 | \$56      | hardestypress@sbcglobal.net   |
| Howard Reed                     | 74349      | 9/4/2014  | \$396     | MCB - Reimburse               |

|                                     |            |           |           |                            |                  |
|-------------------------------------|------------|-----------|-----------|----------------------------|------------------|
| Hyatt Regency Tulsa                 | 74404      | 9/17/2014 | \$156     | Travel Reimburse           |                  |
| IMPACT INSTRUMENTATION INC          | 74363      | 9/11/2014 | \$552     | AMR - Medical Supplies     |                  |
| Impact Instrumentation Inc          | Z000002128 | 9/17/2014 | \$4,811   | Medical Supplies           |                  |
| Imperial Coffee Service, Inc.       | Z000002129 | 9/17/2014 | \$1,371   | Coffee                     |                  |
| Insperity Expense Management        | 74416      | 9/17/2014 | \$280     | Expense Report Software    |                  |
| Iron Mountain OSDP                  | 74417      | 9/17/2014 | \$1,106   | Offsite Storage            |                  |
| JAMA & Archives Journals            | Z000002130 | 9/17/2014 | \$185     | Subscription               |                  |
| James Shirley Mgt Consultants       | 74418      | 9/17/2014 | \$12,975  | Professional Services      |                  |
| Jeff Goodloe, M.D.                  | 74343      | 8/28/2014 | \$126     | MCB - Reimburse            |                  |
| Johnson, Tracy L                    | 74356      | 9/11/2014 | \$184     | Travel Reimburse           |                  |
| Josh Butts                          | 74398      | 9/17/2014 | \$1,952   | Graphic Design             |                  |
| Kim McDorman                        | 74352      | 9/4/2014  | \$77      | Employee Reimbursement     |                  |
| KTUL Television Inc.                | 74419      | 9/17/2014 | \$805     | Tower Rental               |                  |
| Laerdal Medical Punchout            | 74364      | 9/11/2014 | \$491     | AMR - Medical Supplies     |                  |
| Lands' End Business Outfitters      | 74424      | 9/17/2014 | \$45      | Uniforms                   |                  |
| Landscape Partners                  | Z000002131 | 9/17/2014 | \$387     | Lawn Maintenance           |                  |
| Language Line Service               | 74425      | 9/17/2014 | \$100     | Patient Support Services   |                  |
| LANlynx, LLC                        | 74420      | 9/17/2014 | \$310     | Computer Supplies          |                  |
| Legal Shield                        | 74421      | 9/17/2014 | \$194     | Employee Benefits          |                  |
| LexisNexis Risk Data Management Inc | 74422      | 9/17/2014 | \$4,316   | Patient Service            |                  |
| Littlefield                         | 74423      | 9/17/2014 | \$2,631   | Community Relations        |                  |
| McKesson Medical Punchout           | 74372      | 9/11/2014 | \$295,659 | AMR - Medical Supplies     |                  |
| Melanie Key                         | 74350      | 9/4/2014  | \$99      | Internet Reimburse         |                  |
| Metroplex Electric                  | Z000002132 | 9/17/2014 | \$4,667   | Building Maintenance       |                  |
| Midcon Recovery Solutions           | 74426      | 9/17/2014 | \$562     | Rent                       |                  |
| Motorola, Inc.                      | Z000002133 | 9/17/2014 | \$7,558   | Maintenance Communications |                  |
| Mullin Plumbing, Inc.               | Z000002134 | 9/17/2014 | \$595     | Building Maintenance       |                  |
| Nation Tours, Inc                   | 74344      | 8/28/2014 | \$13,919  | Misc Supplies              | Segway Batteries |
| Net Solutions                       | 74427      | 9/17/2014 | \$6,000   | Network Support            |                  |
| Office Butler                       | 74428      | 9/17/2014 | \$4,500   | Janitorial                 |                  |
| Office Depot Punchout               | 74365      | 9/11/2014 | \$1,489   | AMR - Medical Supplies     |                  |
| OfficeTeam Specialized Admin        | Z000002135 | 9/17/2014 | \$796     | Temp Employees             |                  |
| OG&E                                | 74336      | 8/27/2014 | \$3,227   | Utilities                  |                  |
| OG&E                                | 74429      | 9/17/2014 | \$10,116  | Utilities                  |                  |

|                                       |            |           |           |                          |
|---------------------------------------|------------|-----------|-----------|--------------------------|
| Ok Natural Gas                        | 74338      | 8/27/2014 | \$114     | Utilities                |
| Orkin Exterminating Company           | Z000002136 | 9/17/2014 | \$306     | Building Maintenance     |
| OTE International Holdings            | 74430      | 9/17/2014 | \$3,285   | Ambulance Maintenance    |
| Owens Waste, Inc.                     | 74333      | 8/27/2014 | \$36      | Utilities                |
| PACIFIC BIOMEDICAL EQUIPMENT INC      | 74368      | 9/11/2014 | \$11,010  | AMR - Medical Supplies   |
| Packco Inc                            | 74377      | 9/11/2014 | \$1,138   | AMR - Medical Supplies   |
| Page Storage & van Lines, Inc         | 74431      | 9/17/2014 | \$1,377   | Storage                  |
| Paycom                                | 74354      | 9/8/2014  | \$150     | Payroll                  |
| Paycom                                | 74351      | 9/4/2014  | \$1,100   | Payroll                  |
| Petty Cash                            | 74384      | 9/15/2014 | \$129     | Petty Cash Reimburse     |
| Petty Cash                            | 74345      | 9/2/2014  | \$334     | Petty Cash Reimburse     |
| PHILIPS HEALTHCARE                    | 74371      | 9/11/2014 | \$273     | AMR - Medical Supplies   |
| PHYSIO CONTROL INC                    | 74370      | 9/11/2014 | \$13,485  | AMR - Medical Supplies   |
| Pitney Bowes                          | Z000002137 | 9/17/2014 | \$156     | Postage                  |
| Pitney Bowes                          | 74339      | 8/27/2014 | \$588     | Postage                  |
| Pitney Bowes Purchase Power           | 74379      | 9/15/2014 | \$5,050   | Postage                  |
| Priority Dispatch                     | 74434      | 9/17/2014 | \$12,672  | Training Supplies        |
| Professional Research Consultants Inc | 74432      | 9/17/2014 | \$3,325   | Community Relations      |
| Promoz Design Inc                     | 74382      | 9/15/2014 | \$417     | MCB                      |
| PRSA of America                       | 74433      | 9/17/2014 | \$290     | Dues                     |
| PRSA, Tulsa Chapter                   | 74348      | 9/4/2014  | \$40      | Dues                     |
| Public Service Co of Oklahoma         | 74435      | 9/17/2014 | \$7,434   | Utilities                |
| Puckett, Ruth                         | 74340      | 8/27/2014 | \$5,416   | Rent                     |
| Ranette Lauinger                      | 74378      | 9/11/2014 | \$50      | Employee Reimbursement   |
| Real Time Translations                | 74436      | 9/17/2014 | \$300     | Patient Support Services |
| Resource One Administrators           | 74437      | 9/17/2014 | \$210     | FSA Admin Fee            |
| Revenue Management Solutions          | 74440      | 9/17/2014 | \$6,241   | Patient Account Services |
| Rich & Cartmill                       | 74438      | 9/17/2014 | \$125,214 | Insurance                |
| Ricoh USA Inc                         | Z000002138 | 9/17/2014 | \$700     | Imaging Service          |
| Riggs, Abney, Neal, Turpen            | 74439      | 9/17/2014 | \$7,202   | Attorney Fees            |
| Rogers Safe and Lock                  | Z000002109 | 9/11/2014 | \$13      | Building Maintenance     |
| Roxanne Hurry                         | 74328      | 8/27/2014 | \$143     | Employee Reimbursement   |
| Scott Rice Company                    | Z000002139 | 9/17/2014 | \$148     | Office Furniture         |
| Scott's Printing & Copying            | Z000002110 | 9/11/2014 | \$457     | Printing                 |

|   |            |           |          |                             |
|---|------------|-----------|----------|-----------------------------|
| Simplex Grinnell                            | Z000002140 | 9/17/2014 | \$1,931  | Ambulance Maintenance       |
| Special Ops                                 | 74441      | 9/17/2014 | \$410    | MCB - Uniforms              |
| Stanley Convergent Security Solutions       | 74415      | 9/17/2014 | \$650    | Security                    |
| STAPLES PUNCHOUT (Corporate Express)        | 74373      | 9/11/2014 | \$232    | AMR - Medical Supplies      |
| Stericycle, Inc.                            | 74443      | 9/17/2014 | \$3,526  | Medical Disposal            |
| Stolz Telecom LLC                           | 74442      | 9/17/2014 | \$9,149  | accounting@stolztelecom.com |
| STRYKER SALES CORP                          | 74366      | 9/11/2014 | \$1,254  | AMR - Medical Supplies      |
| Stryker Sales Corporation                   | Z000002141 | 9/17/2014 | \$1,618  | Medical Supplies            |
| Tammy Appleby                               | 74342      | 8/28/2014 | \$217    | MCB - Reimburse             |
| Technical Programming Services, Inc.        | 74444      | 9/17/2014 | \$1,762  | Community Relations         |
| The University of OK Health Sciences Center | 74448      | 9/17/2014 | \$55     | Dues                        |
| Thomas Emergency Medical Solutions          | 74445      | 9/17/2014 | \$7,923  | Medical Supplies            |
| Total Radio, Inc.                           | Z000002142 | 9/17/2014 | \$880    | Communications              |
| TriZetto                                    | 74411      | 9/17/2014 | \$525    | Patient Support Services    |
| True Digital Security                       | 74446      | 9/17/2014 | \$2,585  | Network Security            |
| TruGreen-LandCare                           | Z000002143 | 9/17/2014 | \$2,642  | Lawn Maintenance            |
| Tulsa County Clerk                          | 74326      | 8/26/2014 | \$170    | Liens                       |
| Tulsa County Clerk                          | 74385      | 9/16/2014 | \$238    | Liens                       |
| Tulsa County Clerk                          | 74355      | 9/9/2014  | \$272    | Liens                       |
| Tulsa Overhead Door Co. Inc.                | Z000002144 | 9/17/2014 | \$1,250  | Building Maintenance        |
| Tulsa Overhead Door, LLC                    | Z000002111 | 9/11/2014 | \$194    | Building Maintenance        |
| Tulsa Overhead Door, LLC                    | Z000002145 | 9/17/2014 | \$1,837  | Building Maintenance        |
| U.S. Cellular                               | 74449      | 9/17/2014 | \$335    | Tower Rental                |
| United Ford                                 | Z000002146 | 9/17/2014 | \$24,409 | Ambulance Maintenance       |
| United Mechanical                           | 74447      | 9/17/2014 | \$2,719  | Building Maintenance        |
| Verizon Wireless                            | 74450      | 9/17/2014 | \$18,333 | Wireless Communications     |
| VF IMAGEWEAR Punchout                       | 74357      | 9/11/2014 | \$7,926  | AMR - Medical Supplies      |
| VIDACARE CORP                               | 74360      | 9/11/2014 | \$13,333 | AMR - Medical Supplies      |
| Waste Management of America                 | Z000002147 | 9/17/2014 | \$30     | Recycling                   |
| Weather Affirmation, L.L.C.                 | 74455      | 9/17/2014 | \$350    | Weather Notification        |
| Wegener Human Resource Grp                  | 74451      | 9/17/2014 | \$4,155  | Temp Employees              |
| Windstream                                  | 74452      | 9/17/2014 | \$14,214 | Communications              |
| Works & Lentz, Inc.                         | 74453      | 9/17/2014 | \$1,487  | Collections                 |
| Works & Lentz, Inc.                         | 74454      | 9/17/2014 | \$3,969  | Collections                 |

|                    |            |           |          |                          |
|--------------------|------------|-----------|----------|--------------------------|
| Xtivia             | 74456      | 9/17/2014 | \$4,429  | Maintenance SQL          |
| Yale 31            | 74341      | 8/27/2014 | \$550    | Rent                     |
| Zirmed             | 74457      | 9/17/2014 | \$20,003 | Patient Billing          |
| ZOLL (ROAD SAFETY) | 74358      | 9/11/2014 | \$250    | AMR - Medical Supplies   |
| ZOLL Data Systems  | Z000002148 | 9/17/2014 | \$35,103 | Patient Support Services |