EMSA Financial Review



EMSA Eastern Division Highlights

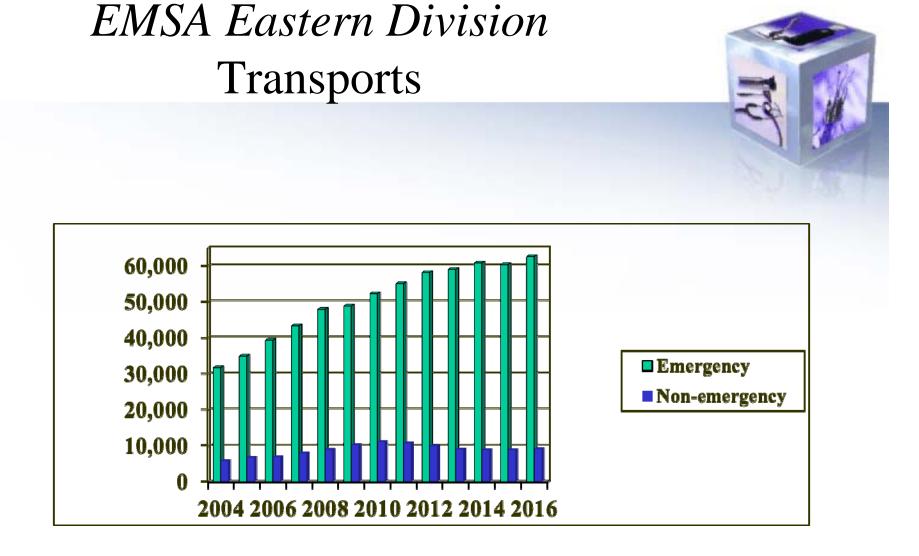


- Y-T-D profit of \$168K compared to budgeted profit of \$319K
- Y-T-D collection rate of 48% vs budget of 46%
- Emergency transports are more than budget 617 transports or 3%
- Non-emergency transports were 143 less than budget or 4.7%

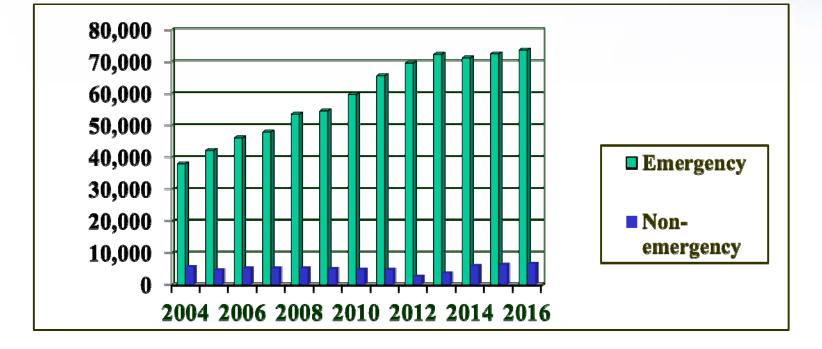
EMSA Western Division Highlights



- Y-T-D net loss of \$973K compared to budgeted net loss of \$800K
- Y-T-D collection rate of 48% compared to budget of 48%
- Emergency transports were less than budget by .6% or 146 transports
- Non-emergency transports were less than budget by 2.1% or 46 transports



EMSA Western Division Transports



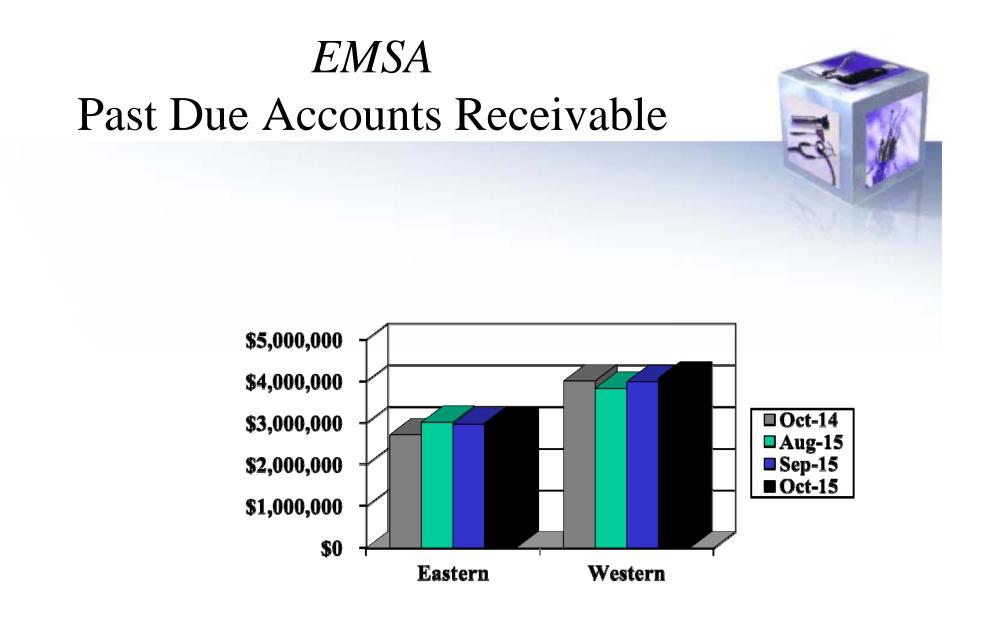
EMSA Eastern Division Accounts Receivable Aging

| | Oct-15 | Oct-14 |
|----------|------------|------------|
| Current | 33% | 31% |
| 30 days | <u>21%</u> | <u>21%</u> |
| Subtotal | <u>54%</u> | <u>52%</u> |
| 60 days | 14% | 13% |
| 90 days | 6% | 10% |
| 120+ | 26% | 25% |



EMSA Western Division Accounts Receivable Aging

| | Oct-15 | Oct-14 |
|----------|------------|------------|
| Current | 31% | 29% |
| 30 days | <u>19%</u> | <u>19%</u> |
| Subtotal | <u>50%</u> | <u>48%</u> |
| 60 days | 13% | 12% |
| 90 days | 10% | 10% |
| 120+ | 27% | 30% |



EMSA Eastern Division Cash Receipts/Disbursements

| | Actual | Budget | Difference |
|-------------------------|----------------|----------------|------------|
| Beg. cash | \$3,600 | \$3,600 | |
| Receipts | 10,200 | 9,700 | 500 |
| Oper. exp. /chg in WC | (10,700) | (8,800) | (1,900) |
| Cap. exp. | (900) | (800) | (100) |
| Cash from Operations | 2,200 | 3,700 | (1,500) |
| Capital Contribution | 200 | 200 | 0 |
| Ending cash | <u>\$2,400</u> | <u>\$3,900</u> | (1,500) |



EMSA Western Division Cash Receipts/Disbursements

| | Actual | Budget | Difference |
|--------------------------|-----------|--------------|------------------|
| Beg. cash | \$3,800 | 3,800 | |
| Receipts-revenue | 10,200 | 9,800 | 400 |
| Oper. Exp./chgs in WC | (10,400) | (10,500) | 100 |
| Cap. Exp. | (800) | (900) | <u> 100 </u> |
| Cash from Operations | 2,800 | <u>2,200</u> | 600 |
| Capital Contribution | 2,200 | 2,200 | 0 |
| Ending Cash | \$5,000 | 4,400 | 600 |

There is no net interdivisional payable/receivable