*EMSA*Financial Review

April, 2012



EMSA Eastern Division Highlights



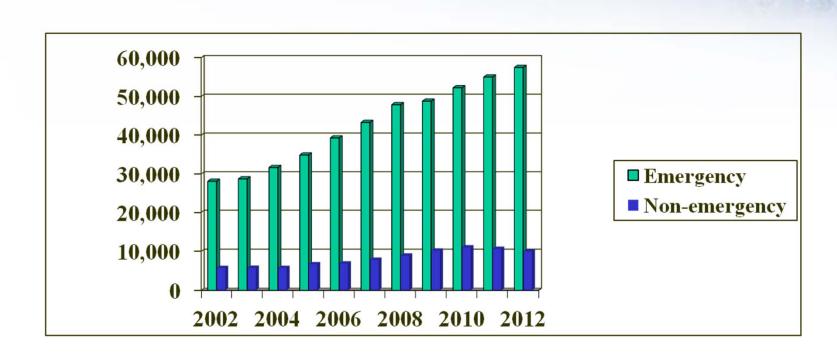
- Y-T-D loss of \$131K compared to budgeted profit of \$172K
- Y-T-D collection rate of 59% vs budget of 60%
- Emergency transports are more than budget 1,256 transports or 2.7%
- Non-emergency transports were 1,084 less than budget or 11.5%

EMSA Western Division Highlights

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- Y-T-D net loss of \$6,174K compared to budgeted net loss of \$6,0761K
- Y-T-D collection rate of 58% compared to budget of 60%
- Emergency transports were more than budget by 4.5% or 2,496 transports
- Non-emergency transports were less than budget by 21% or 605 transports

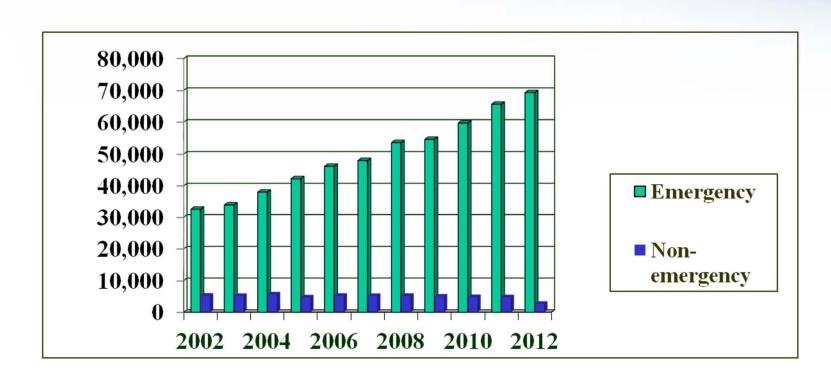
EMSA Eastern Division Transports





EMSA Western Division Transports





EMSA Eastern Division Accounts Receivable Aging

	April-12	April-11
Current	34%	40%
30 days	<u>22%</u>	<u>22%</u>
Subtotal	<u>56%</u>	<u>62%</u>
60 days	10%	11%
90 days	8%	7%
120+	26%	20%

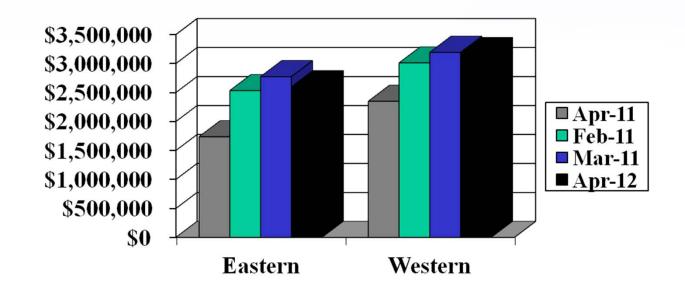
EMSA Western Division Accounts Receivable Aging



	April-12	April-11
Current	32%	35%
30 days	<u>23%</u>	<u>21%</u>
Subtotal	<u>55%</u>	<u>56%</u>
60 days	11%	14%
90 days	9%	8%
120+	25%	22%

EMSA Past Due Accounts Receivable





EMSA Eastern Division Cash Receipts/Disbursements

	Actual	Budget	Difference
Beg. cash	\$5,600	\$5,600	
Receipts	22,100	23,300	(1,200)
Oper. exp. /chg in WC	(21,800)	(21,100)	(700)
Cap. exp.	(3,200)	(3,000)	(200)
Cash from Operations	2,700	4,800	(2,100)
Capital Contribution	<u>300</u>	<u>400</u>	(100)
Ending cash	\$3,000	\$5,200	<u>(\$2,200)</u>

EMSA Western Division Cash Receipts/Disbursements

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	Actual	Budget	Difference
Beg. cash	(\$200)	(\$200)	
Receipts-revenue	21,000	21,300	(300)
Oper. Exp./chgs in WC	(26,000)	(25,700)	(300)
Cap. Exp.	(2,900)	(2,500)	(400)
Debt retirement	0	(200)	<u>200</u>
Cash from	(8,100)	<u>(7,300)</u>	(800)
Operations Capital Contribution	8,100	8,100	0
Ending Cash	<u>\$0</u>	<u>\$800</u>	(\$800)

There is no net interdivisional payable/receivable