

## MEMORANDUM

Date: December 18, 2013

To: Board of Trustees

From: Kent Torrence

Subject: **FINANCIAL REVIEW – October 2013**

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Attached you will find financial statements for October 2013. The financial statements are presented on a combined basis and for each division. Also included are *Key Financial Indicators, Transports and Requests for Service, Cash Rollforward, and Capital Expenditures Variance*. Please note that the financial statements are unaudited.

### ***Highlights***

On a year-to-date basis, the Eastern Division had net loss of \$427 thousand compared to a budgeted loss of \$1,137 thousand, and the Western Division had a net loss of \$3,631 thousand compared to a budgeted net loss of \$3,961 thousand.

There is no net interdivisional payable/receivable as of 10/31/13.

### **Combined Balance Sheets**

Following is a discussion of significant assets and liabilities at October 31, 2013, and how the balances have changed from the prior year.

#### *Other Miscellaneous Receivables*

The East balance represents the amount owed from the utility fund based on ordinance criteria and also amounts owed by granting agencies.

#### *Due to Contractor*

The due to contractor balance represents our liability to Paramedics Plus for October and September services. This balance usually includes two months of contractor billings.

#### *Deferred Revenue*

The deferred revenue balance consists of TotalCare revenue that has not yet been amortized.

### **Income Statements**

Following is a discussion of operating revenues and expenses that vary significantly from budget.

#### *Patient Service Revenue*

Eastern division patient revenue is less than budget by \$393 thousand (1%) and Western is less than budget by \$654 thousand (1.9%).

Gross patient service revenue variances are partly attributable to differences between actual and budgeted transports for fiscal 2014. The Eastern Division had 384 less emergency transports than budgeted (1.8%); non-emergency transports were 316 less than budget (10.4%). The Western Division emergency transports were less than budget by 786 (3.1%) and non-emergencies were 642 more than budget (64.5%).

The year-to-date collection rate is 43% for the Eastern Division compared to a budget of 51% and an actual for fiscal 2013 of 54%. The year-to-date collection rate is 47% for the Western Division compared to a budget of 51% and an actual for fiscal 2013 of 49%.

Patient receipts have been adversely affected by billing delays associated with the implementation of the new Zoll EPCR system. It is expected that the billing will be current in November and receipts should normalize by the end of the calendar year.

cc: Stephen Williamson – EMSA  
Angela Lehman - EMSA  
Mike Albright – EMSA

Drew Rees – Tulsa City Council  
Steve Wagner – City of Tulsa  
Doug Dowler – City of Oklahoma City

EMSA  
EMSA Combined  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Patient service revenue:						
Emergency base rate	\$14,067,300.00	\$14,889,229.00	-5.52%	\$57,776,900.00	\$59,336,095.00	-2.63%
Non-emergency base rate	480,188.94	373,392.50	28.60%	1,820,835.44	1,493,570.00	21.91%
Mileage	939,281.00	939,482.00	-0.02%	3,259,187.00	3,669,814.00	-11.19%
Special events	37,741.25	20,083.00	87.93%	97,918.75	80,332.00	21.89%
Subscription membership	21,309.79	20,000.00	6.55%	64,570.03	80,000.00	-19.29%
Other revenue	377,374.42	475,000.00	-20.55%	2,493,332.48	1,900,000.00	31.23%
	15,923,195.40	16,717,186.50	-4.75%	65,512,743.70	66,559,811.00	-1.57%
Deductions from revenue:						
Contractual allowances and bad debts	10,764,023.72	11,720,833.33	8.16%	45,138,803.74	46,883,333.32	3.72%
Collection fees and expenses	63,400.86	70,833.33	10.49%	282,311.92	283,333.32	0.36%
	10,827,424.58	11,791,666.66	8.18%	45,421,115.66	47,166,666.64	3.70%
Net patient service revenue	5,095,770.82	4,925,519.84	3.46%	20,091,628.04	19,393,144.36	3.60%
Operating expenses other than depreciation:						
Ambulance contract expense	4,645,672.17	4,843,993.00	4.09%	19,012,042.21	19,307,218.00	1.53%
Employee compensation & benefits	312,217.14	288,885.83	-8.08%	1,201,534.44	1,155,543.32	-3.98%
Medical supplies	73,249.96	162,608.34	54.95%	653,665.29	656,433.36	0.42%
Building rent, utilities and maintenance	78,116.01	74,424.99	-4.96%	349,997.03	297,699.96	-17.57%
Equipment maintenance	111,745.79	104,208.32	-7.23%	395,885.21	416,833.28	5.03%
TotalCare campaign	5,301.06	2,916.67	-81.75%	20,484.16	11,666.68	-75.58%
Quality assurance fees	67,114.92	67,166.67	0.08%	268,459.68	268,666.68	0.08%
Telephone	80,144.87	79,249.99	-1.13%	310,050.69	316,999.96	2.19%
Professional services	9,630.46	26,733.33	63.98%	71,099.71	106,933.32	33.51%
Miscellaneous supplies	37,768.84	31,200.00	-21.05%	119,421.03	124,800.00	4.31%
Postage and courier service	3,654.40	7,500.01	51.27%	18,303.25	30,000.04	38.99%
Equipment lease	1,856.57	3,000.00	38.11%	11,594.19	12,000.00	3.38%
Other fees and expenses	58,055.76	39,324.99	-47.63%	144,989.72	157,299.96	7.83%
Community relations	29,003.80	33,000.00	12.11%	121,211.82	132,000.00	8.17%
Office supplies	7,086.08	6,833.32	-3.70%	16,710.98	27,333.28	38.86%
Insurance	12,666.26	15,000.00	15.56%	41,817.95	60,000.00	30.30%
Travel, meals, and training	4,776.48	4,416.66	-8.15%	21,228.19	17,666.64	-20.16%
	5,538,060.57	5,790,462.12	4.36%	22,778,495.55	23,099,094.48	1.39%
Operating inc. (loss) before depr.	(442,289.75)	(864,942.28)	48.86%	(2,686,867.51)	(3,705,950.12)	27.50%
Depreciation	341,249.00	341,250.00	0.00%	1,364,996.00	1,365,000.00	0.00%
Operating income (loss)	(783,538.75)	(1,206,192.28)	35.04%	(4,051,863.51)	(5,070,950.12)	20.10%
Nonoperating expense:						
Interest expense	1,558.33	7,166.67	78.26%	6,369.28	28,666.68	77.78%

EMSA  
EMSA Combined  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense	<u>\$1,558.33</u>	<u>\$7,166.67</u>	<u>78.26%</u>	<u>\$6,369.28</u>	<u>\$28,666.68</u>	<u>77.78%</u>
Nonoperating income - interest income	<u>91.69</u>	<u>416.67</u>	<u>-77.99%</u>	<u>858.16</u>	<u>1,666.68</u>	<u>-48.51%</u>
Net income (loss)	<u><u>(785,005.39)</u></u>	<u><u>(1,212,942.28)</u></u>	<u><u>35.28%</u></u>	<u><u>(4,057,374.63)</u></u>	<u><u>(5,097,950.12)</u></u>	<u><u>20.41%</u></u>

EMSA  
EMSA Eastern Division  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Patient service revenue:						
Emergency base rate	\$6,442,800.00	\$6,845,479.00	-5.88%	\$26,464,100.00	\$27,161,095.00	-2.57%
Non-emergency base rate	262,905.00	258,750.00	1.61%	1,000,008.06	1,035,000.00	-3.38%
Mileage	416,106.00	426,000.00	-2.32%	1,443,807.00	1,704,000.00	-15.27%
Special events	29,637.50	9,583.00	209.27%	48,937.50	38,332.00	27.67%
Subscription membership	7,504.98	6,666.67	12.57%	29,329.12	26,666.68	9.98%
Other revenue	371,659.24	475,000.00	-21.76%	2,485,499.45	1,900,000.00	30.82%
	<u>7,530,612.72</u>	<u>8,021,478.67</u>	<u>-6.12%</u>	<u>31,471,681.13</u>	<u>31,865,093.68</u>	<u>-1.23%</u>
Deductions from revenue:						
Contractual allowances and bad debts	4,912,162.93	5,408,333.33	9.17%	20,806,088.47	21,633,333.32	3.82%
Collection fees and expenses	30,686.93	33,333.33	7.94%	125,704.79	133,333.32	5.72%
	<u>4,942,849.86</u>	<u>5,441,666.66</u>	<u>9.17%</u>	<u>20,931,793.26</u>	<u>21,766,666.64</u>	<u>3.84%</u>
Net patient service revenue	<u>2,587,762.86</u>	<u>2,579,812.01</u>	<u>0.31%</u>	<u>10,539,887.87</u>	<u>10,098,427.04</u>	<u>4.37%</u>
Operating expenses other than depreciation:						
Ambulance contract expense	2,107,243.80	2,177,226.00	3.21%	8,488,946.59	8,640,150.00	1.75%
Employee compensation & benefits	148,769.81	135,776.33	-9.57%	570,111.68	543,105.32	-4.97%
Medical supplies	54,578.83	99,941.67	45.39%	315,632.45	399,766.68	21.05%
Building rent, utilities and maintenance	30,604.55	21,883.33	-39.85%	105,630.79	87,533.32	-20.67%
Equipment maintenance	53,144.09	49,083.33	-8.27%	188,093.04	196,333.32	4.20%
TotalCare campaign	4,509.87	1,666.67	-170.59%	18,039.48	6,666.68	-170.59%
Quality assurance fees	32,737.67	32,750.00	0.04%	130,950.68	131,000.00	0.04%
Telephone	37,545.88	34,666.66	-8.31%	143,122.71	138,666.64	-3.21%
Professional services	4,498.15	12,916.66	65.18%	33,180.35	51,666.64	35.78%
Miscellaneous supplies	17,132.65	15,400.00	-11.25%	57,732.49	61,600.00	6.28%
Postage and courier service	1,704.45	3,666.67	53.52%	8,556.45	14,666.68	41.66%
Equipment lease	1,856.57	2,333.33	20.43%	9,349.04	9,333.32	-0.17%
Other fees and expenses	16,509.53	7,008.33	-135.57%	22,921.89	28,033.32	18.23%
Community relations	24,338.68	27,166.67	10.41%	93,061.91	108,666.68	14.36%
Office supplies	3,296.80	3,416.66	3.51%	7,915.00	13,666.64	42.09%
Insurance	6,957.35	8,250.01	15.67%	23,897.97	33,000.04	27.58%
Travel, meals, and training	2,146.55	2,083.33	-3.03%	9,493.58	8,333.32	-13.92%
	<u>2,547,575.23</u>	<u>2,635,235.65</u>	<u>3.33%</u>	<u>10,226,636.10</u>	<u>10,472,188.60</u>	<u>2.34%</u>
Operating inc. (loss) before depr.	40,187.63	(55,423.64)	172.51%	313,251.77	(373,761.56)	183.81%
Depreciation	<u>185,083.00</u>	<u>185,083.33</u>	<u>0.00%</u>	<u>740,332.00</u>	<u>740,333.32</u>	<u>0.00%</u>
Operating income (loss)	<u>(144,895.37)</u>	<u>(240,506.97)</u>	<u>39.75%</u>	<u>(427,080.23)</u>	<u>(1,114,094.88)</u>	<u>61.67%</u>
Nonoperating expense:						
Interest expense		<u>6,166.67</u>	<u>100.00%</u>		<u>24,666.68</u>	<u>100.00%</u>

EMSA  
EMSA Eastern Division  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense		\$6,166.67	100.00%		\$24,666.68	100.00%
Nonoperating income - interest income	37.96	416.67	-90.89%	311.17	1,666.68	-81.33%
Net income (loss)	<u>(144,857.41)</u>	<u>(246,256.97)</u>	<u>41.18%</u>	<u>(426,769.06)</u>	<u>(1,137,094.88)</u>	<u>62.47%</u>

EMSA Western  
EMSA Western Division  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Patient service revenue:						
Emergency base rate	\$7,624,500.00	\$8,043,750.00	-5.21%	\$31,312,800.00	\$32,175,000.00	-2.68%
Non-emergency base rate	217,283.94	114,642.50	89.53%	820,827.38	458,570.00	79.00%
Mileage	523,175.00	513,482.00	1.89%	1,815,380.00	1,965,814.00	-7.65%
Special events	8,103.75	10,500.00	-22.82%	48,981.25	42,000.00	16.62%
Subscription membership	13,804.81	13,333.33	3.54%	35,240.91	53,333.32	-33.92%
Other revenue	5,715.18		0.00%	7,833.03		0.00%
	<u>8,392,582.68</u>	<u>8,695,707.83</u>	<u>-3.49%</u>	<u>34,041,062.57</u>	<u>34,694,717.32</u>	<u>-1.88%</u>
Deductions from revenue:						
Contractual allowances and bad debts	5,851,860.79	6,312,500.00	7.30%	24,332,715.27	25,250,000.00	3.63%
Collection fees and expenses	32,713.93	37,500.00	12.76%	156,607.13	150,000.00	-4.40%
	<u>5,884,574.72</u>	<u>6,350,000.00</u>	<u>7.33%</u>	<u>24,489,322.40</u>	<u>25,400,000.00</u>	<u>3.59%</u>
Net patient service revenue	<u>2,508,007.96</u>	<u>2,345,707.83</u>	<u>6.92%</u>	<u>9,551,740.17</u>	<u>9,294,717.32</u>	<u>2.77%</u>
Operating expenses other than depreciation:						
Ambulance contract expense	2,538,428.37	2,666,767.00	4.81%	10,523,095.62	10,667,068.00	1.35%
Employee compensation & benefits	163,447.33	153,109.50	-6.75%	631,422.76	612,438.00	-3.10%
Medical supplies	18,671.13	62,666.67	70.21%	338,032.84	256,666.68	-31.70%
Building rent, utilities and maintenance	47,511.46	52,541.66	9.57%	244,366.24	210,166.64	-16.27%
Equipment maintenance	58,601.70	55,124.99	-6.31%	207,792.17	220,499.96	5.76%
TotalCare campaign	791.19	1,250.00	36.70%	2,444.68	5,000.00	51.11%
Quality assurance fees	34,377.25	34,416.67	0.11%	137,509.00	137,666.68	0.11%
Telephone	42,598.99	44,583.33	4.45%	166,927.98	178,333.32	6.40%
Professional services	5,132.31	13,816.67	62.85%	37,919.36	55,266.68	31.39%
Miscellaneous supplies	20,636.19	15,800.00	-30.61%	61,688.54	63,200.00	2.39%
Postage and courier service	1,949.95	3,833.34	49.13%	9,746.80	15,333.36	36.43%
Equipment lease		666.67	100.00%	2,245.15	2,666.68	15.81%
Other fees and expenses	41,546.23	32,316.66	-28.56%	122,067.83	129,266.64	5.57%
Community relations	4,665.12	5,833.33	20.03%	28,149.91	23,333.32	-20.64%
Office supplies	3,789.28	3,416.66	-10.91%	8,795.98	13,666.64	35.64%
Insurance	5,708.91	6,749.99	15.42%	17,919.98	26,999.96	33.63%
Travel, meals, and training	2,629.93	2,333.33	-12.71%	11,734.61	9,333.32	-25.73%
	<u>2,990,485.34</u>	<u>3,155,226.47</u>	<u>5.22%</u>	<u>12,551,859.45</u>	<u>12,626,905.88</u>	<u>0.59%</u>
Operating inc. (loss) before depr.	(482,477.38)	(809,518.64)	40.40%	(3,000,119.28)	(3,332,188.56)	9.97%
Depreciation	<u>156,166.00</u>	<u>156,166.67</u>	<u>0.00%</u>	<u>624,664.00</u>	<u>624,666.68</u>	<u>0.00%</u>
Operating income (loss)	<u>(638,643.38)</u>	<u>(965,685.31)</u>	<u>33.87%</u>	<u>(3,624,783.28)</u>	<u>(3,956,855.24)</u>	<u>8.39%</u>
Nonoperating expense:						
Interest expense	<u>1,558.33</u>	<u>1,000.00</u>	<u>-55.83%</u>	<u>6,369.28</u>	<u>4,000.00</u>	<u>-59.23%</u>

EMSA Western  
EMSA Western Division  
For the Four Months Ending October 31, 2013

	Month of October			For the 4 Months Ended October		
	Actual	Budget	Variance	Actual	Budget	Variance
Nonoperating expense	<u>\$1,558.33</u>	<u>\$1,000.00</u>	<u>-55.83%</u>	<u>\$6,369.28</u>	<u>\$4,000.00</u>	<u>-59.23%</u>
Nonoperating income - interest income	<u>53.73</u>		<u>0.00%</u>	<u>546.99</u>		<u>0.00%</u>
Net income (loss)	<u><u>(640,147.98)</u></u>	<u><u>(966,685.31)</u></u>	<u><u>33.78%</u></u>	<u><u>(3,630,605.57)</u></u>	<u><u>(3,960,855.24)</u></u>	<u><u>8.34%</u></u>

EMSA  
EMSA Combined  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents:		
Cash in banks	(\$468,550.44)	(\$273,217.72)
Petty cash	1,200.00	1,200.00
Invested cash	<u>2,334,094.81</u>	<u>4,958,388.21</u>
	1,866,744.37	4,686,370.49
Patient accounts receivable:		
Patient accounts receivable	24,597,961.85	23,901,364.58
Receivables in collection	<u>41,677,140.19</u>	<u>31,969,999.68</u>
	66,275,102.04	55,871,364.26
Less allowance for contractual allowances and bad debts	<u>51,031,291.00</u>	<u>42,112,291.00</u>
Net patient accounts receivable	<u>15,243,811.04</u>	<u>13,759,073.26</u>
Other receivables:		
Due from contractor	619,348.32	585,919.72
Due from collection agency	33,930.14	25,273.07
Other miscellaneous receivables	<u>597,827.32</u>	<u>590,896.90</u>
	1,251,105.78	1,202,089.69
Other current assets:		
Prepaid assets	685,926.41	574,979.59
Other, principally funds held by trustee	<u>23,351.91</u>	<u>(71,082.63)</u>
	709,278.32	503,896.96
Total current assets	<u>19,070,939.51</u>	<u>20,151,430.40</u>
Property and equipment:		
Communication equipment	5,971,034.85	5,789,890.81
Buildings and leasehold improvements	3,711,390.66	3,649,488.81
Ambulances	10,179,769.89	9,965,032.41
Data processing equipment	6,962,010.41	6,585,439.91
On-board equipment	5,745,503.06	5,280,737.72
Office furniture and equipment	1,214,750.31	1,203,417.85
Miscellaneous other equipment	1,129,726.08	1,103,008.09
Land	64,200.00	64,200.00
Transportation equipment	361,737.24	361,737.24
Prepaid assets	517,723.98	306,748.59
Capital Lease	<u>739,910.29</u>	<u>739,910.29</u>
	36,597,756.77	35,049,611.72
Less accumulated depreciation	<u>26,670,737.10</u>	<u>21,884,802.27</u>
Net property and equipment	9,927,019.67	13,164,809.45
Other assets	<u>24,194.50</u>	<u>12,960.00</u>
Total assets	29,022,153.68	33,329,199.85

EMSA  
EMSA Combined  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Liabilities and Division Capital</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$789,210.62	\$592,294.19
Due to contractor	9,406,155.41	8,747,158.12
Due to Quality Assurance Fund	362,399.24	175,054.88
Accrued retirement	100,073.82	89,891.78
Accrued salaries and wages	240,825.59	241,710.50
Current installments of long-term debt	340,000.00	550,000.00
Accrued interest payable	7.34	16.33
Deferred revenue	<u>170,478.38</u>	<u>1,376,615.28</u>
Total current liabilities	11,409,150.40	11,772,741.08
Other liabilities	<u>394,378.22</u>	<u>21,752.22</u>
Total liabilities	<u>11,803,528.62</u>	<u>11,794,493.30</u>
Division capital:		
Contributed capital	64,137,877.10	55,097,677.15
Retained earnings (deficit)	(42,861,877.41)	(30,758,685.64)
Current year earnings (loss)	<u>(4,057,374.63)</u>	<u>(2,804,284.96)</u>
Total division capital	<u>17,218,625.06</u>	<u>21,534,706.55</u>
Total liabilities & division capital	<u><u>29,022,153.68</u></u>	<u><u>33,329,199.85</u></u>

EMSA  
EMSA Eastern Division  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents:		
Cash in banks	(\$908,351.45)	(\$655,536.15)
Petty cash	600.00	600.00
Invested cash	<u>1,379,941.11</u>	<u>3,054,046.02</u>
	472,189.66	2,399,109.87
Patient accounts receivable:		
Patient accounts receivable	11,173,428.90	10,847,778.31
Receivables in collection	<u>19,101,999.82</u>	<u>13,832,999.82</u>
	30,275,428.72	24,680,778.13
Less allowance for contractual allowances and bad debts	<u>23,481,710.00</u>	<u>18,614,710.00</u>
Net patient accounts receivable	<u>6,793,718.72</u>	<u>6,066,068.13</u>
Other receivables:		
Due from contractor	619,348.32	585,919.72
Due from collection agency	21,031.30	18,686.72
Other miscellaneous receivables	<u>414,882.47</u>	<u>590,896.90</u>
	<u>1,055,262.09</u>	<u>1,195,503.34</u>
Other current assets:		
Prepaid assets	393,436.43	310,629.21
Other, principally funds held by trustee	<u>(24,019.79)</u>	<u>(113,597.49)</u>
	<u>369,416.64</u>	<u>197,031.72</u>
Total current assets	<u>8,690,587.11</u>	<u>9,857,713.06</u>
Property and equipment:		
Communication equipment	2,966,409.22	2,953,658.64
Buildings and leasehold improvements	3,219,494.25	3,175,960.00
Ambulances	5,580,372.23	5,443,669.86
Data processing equipment	3,642,715.89	3,460,784.94
On-board equipment	2,778,224.12	2,670,234.36
Office furniture and equipment	576,212.75	569,064.65
Miscellaneous other equipment	582,920.45	571,621.50
Land	64,200.00	64,200.00
Transportation equipment	284,814.80	284,814.80
Prepaid assets	253,646.26	126,410.27
Capital Lease	<u>338,087.66</u>	<u>338,087.66</u>
	20,287,097.63	19,658,506.68
Less accumulated depreciation	<u>14,679,704.53</u>	<u>12,093,376.42</u>
Net property and equipment	5,607,393.10	7,565,130.26
Other assets	<u>16,057.97</u>	<u>10,698.65</u>
Total assets	<u>14,314,038.18</u>	<u>17,433,541.97</u>

EMSA  
EMSA Eastern Division  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Liabilities and Division Capital</b>		
Current liabilities:		
Accounts payable and accrued liabilities	(\$565,413.96)	(\$137,817.43)
Due to contractor	4,207,932.06	4,141,442.42
Due to Quality Assurance Fund	362,399.24	175,054.88
Accrued retirement	52,876.51	49,672.11
Accrued salaries and wages	117,190.21	113,737.88
Accrued interest payable	7.34	16.33
Deferred revenue	<u>60,039.87</u>	<u>427,815.86</u>
Total current liabilities	4,235,031.27	4,769,922.05
Other liabilities	<u>200,071.65</u>	<u>21,752.22</u>
Total liabilities	<u>4,435,102.92</u>	<u>4,791,674.27</u>
Division capital:		
Contributed capital	5,783,956.61	5,494,218.96
Retained earnings (deficit)	4,521,747.71	7,923,273.81
Current year earnings (loss)	<u>(426,769.06)</u>	<u>(775,625.07)</u>
Total division capital	<u>9,878,935.26</u>	<u>12,641,867.70</u>
Total liabilities & division capital	<u><u>14,314,038.18</u></u>	<u><u>17,433,541.97</u></u>

EMSA Western  
EMSA Western Division  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents:		
Cash in banks	\$439,801.01	\$382,318.43
Petty cash	600.00	600.00
Invested cash	<u>954,153.70</u>	<u>1,904,342.19</u>
	1,394,554.71	2,287,260.62
Patient accounts receivable:		
Patient accounts receivable	13,424,532.95	13,053,586.27
Receivables in collection	<u>22,575,140.37</u>	<u>18,136,999.86</u>
	35,999,673.32	31,190,586.13
Less allowance for contractual allowances and bad debts	<u>27,549,581.00</u>	<u>23,497,581.00</u>
Net patient accounts receivable	<u>8,450,092.32</u>	<u>7,693,005.13</u>
Other receivables:		
Due from collection agency	12,898.84	6,586.35
Other miscellaneous receivables	<u>182,944.85</u>	<u>                    </u>
	<u>195,843.69</u>	<u>6,586.35</u>
Other current assets:		
Prepaid assets	292,489.98	264,350.38
Other, principally funds held by trustee	<u>47,371.70</u>	<u>42,514.86</u>
	<u>339,861.68</u>	<u>306,865.24</u>
Total current assets	<u>10,380,352.40</u>	<u>10,293,717.34</u>
Property and equipment:		
Communication equipment	3,004,625.63	2,836,232.17
Buildings and leasehold improvements	491,896.41	473,528.81
Ambulances	4,599,397.66	4,521,362.55
Data processing equipment	3,319,294.52	3,124,654.97
On-board equipment	2,967,278.94	2,610,503.36
Office furniture and equipment	638,537.56	634,353.20
Miscellaneous other equipment	546,805.63	531,386.59
Transportation equipment	76,922.44	76,922.44
Prepaid assets	264,077.72	180,338.32
Capital Lease	<u>401,822.63</u>	<u>401,822.63</u>
	16,310,659.14	15,391,105.04
Less accumulated depreciation	<u>11,991,032.57</u>	<u>9,791,425.85</u>
Net property and equipment	<u>4,319,626.57</u>	<u>5,599,679.19</u>
Other assets	<u>8,136.53</u>	<u>2,261.35</u>
Total assets	<u><u>14,708,115.50</u></u>	<u><u>15,895,657.88</u></u>

EMSA Western  
EMSA Western Division  
For the Four Months Ending October 31, 2013

	<u>2014</u>	<u>2013</u>
<b>Liabilities and Division Capital</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$1,354,624.58	\$730,111.62
Due to contractor	5,198,223.35	4,605,715.70
Accrued retirement	47,197.31	40,219.67
Accrued salaries and wages	123,635.38	127,972.62
Current installments of long-term debt	340,000.00	550,000.00
Deferred revenue	<u>110,438.51</u>	<u>948,799.42</u>
Total current liabilities	7,174,119.13	7,002,819.03
Other liabilities	<u>194,306.57</u>	
Total liabilities	<u>7,368,425.70</u>	<u>7,002,819.03</u>
Division capital:		
Contributed capital	58,353,920.49	49,603,458.19
Retained earnings (deficit)	(47,383,625.12)	(38,681,959.45)
Current year earnings (loss)	<u>(3,630,605.57)</u>	<u>(2,028,659.89)</u>
Total division capital	<u>7,339,689.80</u>	<u>8,892,838.85</u>
Total liabilities & division capital	<u><u>14,708,115.50</u></u>	<u><u>15,895,657.88</u></u>

**EMSA**  
**Cash Rollforward**  
**Year Ending June 30, 2013**

	Eastern Division Actual	Eastern Division Budget	Eastern Division Variance	Western Division Actual	Western Division Budget	Western Division Variance	Combined Actual	Combined Budget	Combined Variance
Balance at June 30, 2013	\$ 2,354,092	\$ 2,354,092	-	1,172,181	1,172,181	-	3,526,273	3,526,273	-
Net revenue collected	7,200,000	8,087,671	(887,671)	8,918,000	9,385,067	(467,067)	16,118,000	17,472,738	(1,354,738)
Utility bill receipts	2,477,000	2,500,000	(23,000)				2,477,000	2,500,000	(23,000)
TotalCare proceeds	18,135		18,135	146,943	161,000	(14,057)	165,078	161,000	4,078
Payment to contractor	(8,450,878)	(8,519,000)	68,122	(10,519,112)	(10,472,000)	(47,112)	(18,969,990)	(18,991,000)	21,010
Operating expenses/changes in WC	(1,361,482)	(1,962,000)	600,518	(2,068,387)	(2,032,000)	(36,387)	(3,429,869)	(3,994,000)	564,131
Capital expenditures	(526,000)	(958,668)	432,668	(252,080)	(909,000)	656,920	(778,080)	(1,867,668)	1,089,588
Net debt proceeds/(reduction)			-		(70,000)	70,000	-	(70,000)	70,000
Interest/other income	216	2,000	(1,784)	134		134	350	(68,000)	68,350
Other	115,731 (2)	232,000	(116,269)	2,642,252 (1)	2,642,252	-	2,757,983	2,874,252	(116,269)
Balance at October 31, 2013	1,826,814	1,736,095	90,719	39,931	(122,500)	162,431	1,866,745	1,543,595	323,150

(1) 23,543 - '13 Other Western Subsidy	(2) 115,847 - '13 Other Eastern Subsidy
458,328 '14 Edmond Subsidy	
251,526 '14 Other Western Subsidy	
1,908,855- '14 Oklahoma City Subsidy	
<u>2,642,252</u>	

West - Cash	1,394,555
A/P	(1,354,624)
Net	<u>39,931</u>

NOTE: The cash balance is net of the intercompany receivable/payable which results from consolidating the accounts payable function.

EMSA  
Statement of Cash Flows  
Four Months Ended 10/31/13

Eastern Division

Net Income (loss)		(426,769)
Add:		
Depreciation	740,332	
Increase in allowance for doubtful accounts	725,000	
Decrease in deferred revenue	(11,894)	<u>1,453,438</u>
Changes in working capital:		
Increase in patient receivables	(1,560,120)	
Decrease in other receivables	1,315,719	
Increase in other assets	(52,961)	
Decrease in accounts payable	(1,491,776)	
Decrease in accrued liabilities	(69,880)	<u>(1,859,018)</u>
Net Property Additions:		(253,647)
Debt Service/ Loan Proceeds		-
Net Contributed Capital		(156,907)
Change in cash and cash equivalents:		<u><u>(1,242,903)</u></u>
Cash balance @6/30/13		1,715,093
Cash balance @10/31/13		472,190
Change in cash		<u><u>(1,242,903)</u></u>

EMSA  
Statement of Cash Flows  
Four Months Ended 10/31/13

Western Division

Net income (loss)		(3,630,606)
Add:		
Depreciation	624,664	
Decrease in allowance for doubtful accounts	(140,000)	
Increase in deferred revenue	110,439	<u>595,103</u>
Changes in working capital:		
Increase in patient receivables	(482,534)	
Decrease in other receivables	289,378	
Increase in other assets	(223,270)	
Increase in accounts payable	719,609	
Decrease in accrued liabilities	(62,479)	<u>240,704</u>
Net Property (Additions)/Dispositions		(264,078)
Debt Service/Loan proceeds		-
Contributed Capital		2,642,252
Change in cash and cash equivalents:		<u><u>(416,625)</u></u>
Cash balance @6/30/13		1,811,180
Cash balance @ 10/31/13		1,394,555
Change in cash		<u><u>(416,625)</u></u>

**EMSA Eastern Division  
Capital Expenditures Variance  
Year Ending June 30, 2014**

*Through October*

Description	Budget	Actual EMSA	Under (Over) Budget
<b>Ambulances</b>			
<i>2014 Ambulances (eight)</i>			
Replacement units	1,290,000	46,187	1,243,813
New units	300,000		
Repairs	25,000	96,088	
Miscellaneous	20,000		20,000
<b>On board equipment:</b>			
Power cot enhancement	644,000		644,000
First responder equipment	25,000		25,000
Equipment for new units	128,000		128,000
Stair chairs	80,000	84,447	(4,447)
Miscellaneous	30,000		30,000
<b>CAD and radio equipment:</b>			
Base station upgrade	75,000		75,000
Mobile data terminals	110,000		110,000
Equipment for new units	19,000		19,000
CAD for EMSA and TFD (previous year)	1,428,000	1,516,340	(88,340)
<b>Building expenses:</b>			
Garage	15,000		15,000
Building expansion	2,500,000	7,429	2,492,571
Miscellaneous	40,000		40,000
<b>Computer equipment:</b>			
Billing/CAD system hardware	10,000	11,838	(1,838)
Web site development	15,000	1,011	13,989
Miscellaneous	50,000	6,648	43,352
<b>TOTAL</b>	<b>6,804,000</b>	<b>1,769,988</b>	<b>4,805,100</b>
Less previous year item and expense incurred previous year	1,428,000	1,243,702	
Current year expenditures	5,376,000	526,286	
Less previous year item incurred current year		272,638	
Current year budget	5,376,000	253,648	5,122,352

**EMSA Western Division  
Capital Expenditures Variance  
Year Ending June 30, 2014**

*Through October*

Description	Budget	Actual OKC	Actual EMSA	Under (Over) Budget
<b>Ambulances</b>				
<i>2014 Ambulances (ten)</i>				
Replacement units	1,613,000			1,613,000
New units	300,000			300,000
Repairs	25,000		24,356	644
Miscellaneous	20,000			20,000
<b>On board equipment:</b>				
Equipment for new units	128,000			128,000
Ventilators	90,000			90,000
Stair chairs	96,000	100,868		(4,868)
Miscellaneous	37,000			37,000
<b>CAD and radio equipment:</b>				
Equipment for new units	15,000			15,000
Base station upgrade	40,000			40,000
Mobile data terminals	150,000			150,000
Radio infrastructure (NG911)	163,000		81,336	81,664
<b>Building expenses:</b>				
Office furniture	72,000			72,000
Common use vehicle	35,000			35,000
Security enhancement			23,139	(23,139)
Miscellaneous	44,000			44,000
<b>Computer equipment:</b>				
Web site development	10,000		1,160	8,840
Billing/CAD system hardware	20,000		13,578	6,422
Server upgrade	30,000			30,000
Miscellaneous	50,000		7,643	42,357
<b>TOTAL</b>	<b>2,938,000</b>	<b>100,868</b>	<b>151,212</b>	<b>2,685,920</b>

**EMSA**  
**Key Financial Indicators**  
**Fiscal Year Ending June 30, 2014**

*Eastern Division*

	<u>Jul-13</u>	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Year-to-date</u>	<u>Prior Year</u>	<u>Budget</u>
<i>Transports:</i>							
Emergency	5,174	5,367	4,985	4,984	20,510	20,283	20,894
Non-emergency	654	679	688	695	2,716	3,082	3,032
Total	5,828	6,046	5,673	5,679	23,226	23,365	23,926
Unit hours	15,702	15,911	15,456	15,848	62,917	61,058	
% of total system hours	46.8%	46.6%	46.5%	46.9%	46.7%	49.6%	47.0%
<i>Gross revenue by payor:</i>							
Medicare	42%	41%	42%	43%	42%	41%	
Medicaid	19%	19%	20%	19%	19%	19%	
Private insurance	15%	15%	12%	11%	13%	12%	
Uninsured and other	24%	25%	26%	27%	26%	28%	
	100%	100%	100%	100%	100%	100%	
<i>Collection rate</i>	43.3%	30.8%	35.4%	58.5%	42.9%	54.2%	50.7%
<i>Net income (loss)</i>	\$ 200,499	\$ 108,820	\$ (591,231)	\$ (144,857)	\$ (426,769)	\$ (775,624)	\$ (1,137,095)
<i>Days in A/R</i>	58.0	70.1	67.3	75.6	N/A	84.0	
<i>Past due A/R</i>	\$ 2,175,000	\$ 2,248,000	\$ 2,319,000	\$ 2,447,000	N/A	\$ (2,585,000)	
<i>Current ratio</i>	1.88	2.02	2.04	2.05	N/A	2.07	

EMSA  
Key Financial Indicators  
Fiscal Year Ending June 30, 2014

Western Division

	<u>Jul-13</u>	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Year-to-date</u>	<u>Prior Year</u>	<u>Budget</u>
<i>Transports:</i>							
Emergency	6,071	6,278	6,060	5,826	24,235	23,991	25,021
Non-emergency	314	533	492	482	1,821	838	1,179
Total	6,385	6,811	6,552	6,308	26,056	24,829	26,200
Unit hours	20,052	20,440	19,886	20,107	80,485	71,144	
% of total system hours	53.2%	53.4%	53.5%	53.1%	53.3%	50.4%	53.0%
<i>% of gross revenue by payor:</i>							
Medicare	42%	42%	43%	44%	43%	41%	
Medicaid	16%	17%	17%	17%	17%	16%	
Private insurance	15%	15%	13%	11%	14%	14%	
Uninsured and other	27%	26%	27%	28%	26%	29%	
	100%	100%	100%	100%	100%	100%	
<i>Collection rate</i>	52.0%	31.8%	43.2%	61.3%	46.6%	49.3%	50.7%
<i>Net income (loss)</i>	\$ (1,205,787)	\$ (881,316)	\$ (903,354)	\$ (640,148)	\$ (3,630,605)	\$ (1,617,524)	\$ (3,960,855)
<i>Days in A/R</i>	58.7	73.1	69.6	80.5	N/A	83.8	
<i>Past due A/R</i>	\$ 2,803,000	\$ 3,167,000	\$ 2,906,000	\$ 3,149,000	N/A	\$ 3,177,000	
<i>Current ratio</i>	1.45	1.40	1.48	1.45	N/A	1.47	

*EMSA Eastern Division*  
Transports and Requests for Service  
Fiscal Year Ending June 30, 2014

[illegible]

*EMSA Western Division*  
Transports and Requests for Service  
Fiscal Year Ending June 30, 2014

[illegible]

<u>Vendor Name</u>	<u>Document</u>	<u>Document Date</u>	<u>Document Amount</u>
Aaron Fence Co.	72936	11/18/2013	\$110
Absolute Data Shredding	72939	11/18/2013	\$150
Absolute Data Shredding	73086	12/11/2013	\$210
Active-Ice Inc	72938	11/18/2013	\$146
Adam Hurry	72915	10/31/2013	\$135
Adam Paluka	72861	10/22/2013	\$166
Adam Paluka	73033	11/18/2013	\$39
Advanced Systems Group	73087	12/11/2013	\$11,794
Airgas	72864	10/24/2013	\$85
Airgas	73055	12/5/2013	\$2,340
Ala Carte Courier Service, Inc	72940	11/18/2013	\$1,837
Ala Carte Courier Service, Inc	73088	12/11/2013	\$1,062
Alko Enterprises, Inc	72865	10/24/2013	\$203,283
Alko Enterprises, Inc	72941	11/18/2013	\$3,678
Alko Enterprises, Inc	73056	12/5/2013	\$70,172
Allied Towing	72866	10/24/2013	\$1,139
Allied Towing	73057	12/5/2013	\$700
Allied Waste Services #060	Z00000180	12/11/2013	\$4,799
All-Kill Pest Control	72942	11/18/2013	\$116
All-Kill Pest Control	73089	12/11/2013	\$116
American Ambulance Association	000000000	10/31/2013	\$10,000
American Checked	72943	11/18/2013	\$276
American Emergency Vehicles	000000000	10/24/2013	\$13,052
American Emergency Vehicles	Z00000179	12/5/2013	\$8,525
American Express	72862	10/23/2013	\$18,501
American Express Corporate	72867	10/24/2013	\$208,689
American Express Corporate	72900	10/29/2013	\$10,240
American Express Corporate	73035	11/18/2013	\$1,499
American Express Corporate	73032	11/18/2013	\$213,766
American Express Corporate	73041	11/25/2013	\$11,520
American Express Corporate	73058	12/5/2013	\$113,816
American Express Corporate	73090	12/11/2013	\$566,441
American Fire & Safety Co Inc.	72945	11/18/2013	\$1,647
American Waste Control, Inc	000000000	11/18/2013	\$402
American Waste Control, Inc	Z00000181	12/11/2013	\$401
Amos Electrical & Mechanical, Inc.	72946	11/18/2013	\$1,773
Amos Electrical & Mechanical, Inc.	73091	12/11/2013	\$577
Association of Central Ok Govn	72937	11/18/2013	\$41,146
Association of Central Ok Govn	73085	12/11/2013	\$343
AT&T	72949	11/18/2013	\$13,817
AT&T	73094	12/11/2013	\$11,550
AT&T Advertising & Publishing	73092	12/11/2013	\$480
AT&T Interstate Dedicated Private Line Ser	72948	11/18/2013	\$4,457
AT&T Interstate Dedicated Private Line Ser	73093	12/11/2013	\$6,433
AT&T Long Distance	72951	11/18/2013	\$4,200
AT&T Long Distance	73096	12/11/2013	\$4,188

AT&T Mobility	000000000	11/18/2013	\$5,043
att	72950	11/18/2013	\$18,183
att	73095	12/11/2013	\$20,452
Automatic Protection Systems	72947	11/18/2013	\$315
Avansic	72952	11/18/2013	\$1,825
Aztec Systems	000000000	11/18/2013	\$750
Aztec Systems	Z00000181	12/11/2013	\$5,003
B. D. Eddie Enterprises	72901	10/29/2013	\$24,558
B. D. Eddie Enterprises	73042	11/25/2013	\$28,314
Bank of OK Trust Services	72956	11/18/2013	\$1,004
Best Western	72958	11/18/2013	\$162
BG Products	72868	10/24/2013	\$6,517
BG Products	73059	12/5/2013	\$1,173
Bill Knight Ford	73036	11/18/2013	\$195,000
BioCheck Corporation	73098	12/11/2013	\$1,720
Bixby Public Works Authority	72954	11/18/2013	\$27
Bixby Public Works Authority	73099	12/11/2013	\$89
Board of Regents of the University of Okla	72953	11/18/2013	\$27,230
Board of Regents of the University of Okla	73097	12/11/2013	\$27,230
Bob Howard Parts Distribution Center	000000000	10/24/2013	\$2,708
BOUNDTREE MEDICAL, LLC	72869	10/24/2013	\$8,429
BOUNDTREE MEDICAL, LLC	72955	11/18/2013	\$6,808
BOUNDTREE MEDICAL, LLC	73060	12/5/2013	\$2,095
Brookside Animal Hospital	72957	11/18/2013	\$283
Brookside Animal Hospital	73100	12/11/2013	\$15
Calvert's Plant Interiors Inc.	72902	10/29/2013	\$808
Calvert's Plant Interiors Inc.	73101	12/11/2013	\$79
Capital Distributing LLC	72870	10/24/2013	\$1,060
Capitol Hill Graffix	72871	10/24/2013	\$161
Car Cab Wrecker Service, Inc.	72872	10/24/2013	\$1,281
Car Cab Wrecker Service, Inc.	73061	12/5/2013	\$1,987
CDW Government, Inc.	72961	11/18/2013	\$5,424
CDW Government, Inc.	73102	12/11/2013	\$2,081
Center Point Energy	72908	10/29/2013	\$91
Champion Muffler & Repair Inc.	73062	12/5/2013	\$1,195
Chantelle Hinds	72935	11/18/2013	\$57
Cherokee County Health Services Council	72962	11/18/2013	\$6,166
Cherokee County Health Services Council	73103	12/11/2013	\$3,083
Cintas Corporation	000000000	10/24/2013	\$1,814
Cintas Corporation	Z00000179	12/5/2013	\$790
City of Oklahoma City	72903	10/29/2013	\$711
City of Oklahoma City	73108	12/11/2013	\$567
City of Tulsa	72904	10/29/2013	\$4,186
City of Tulsa	72967	11/18/2013	\$3,743
Clean Sweep Janitorial	72963	11/18/2013	\$2,175
Clean Sweep Janitorial	73104	12/11/2013	\$2,408
Clifford Power Systems, Inc.	Z00000181	12/11/2013	\$916

Coalition of Advanced Emergency Medical	72960	11/18/2013	\$4,000
Cobbs Carpet Center	72964	11/18/2013	\$215
Compsource Oklahoma	72919	11/5/2013	\$2,315
Compsource Oklahoma	73052	11/20/2013	\$3,205
Cox	000000000	11/18/2013	\$6,731
Cox	Z00000181	12/11/2013	\$6,653
Cox Communication Tulsa	000000000	11/18/2013	\$9,540
Cox Communication Tulsa	Z00000181	12/11/2013	\$8,724
CPI Office Products	000000000	10/31/2013	\$240
CPI Office Products	000000000	11/18/2013	\$19,785
CPI Office Products	Z00000181	12/11/2013	\$5,709
CSI Communications, LLC	72966	11/18/2013	\$630
CSI Communications, LLC	73107	12/11/2013	\$300
Daniel Aguilar	73109	12/11/2013	\$320
David Howerton	72926	11/7/2013	\$65
David Howerton	73053	12/4/2013	\$65
Davoco LLC	72968	11/18/2013	\$8,199
Davoco LLC	73110	12/11/2013	\$924
Debbie Fritz Art	73050	11/4/2013	\$500
Department of Public Safety	73038	11/21/2013	\$675
Detco	000000000	10/24/2013	\$590
Dinorah Rivera-Lake	72931	11/14/2013	\$38
Dinorah Rivera-Lake	72930	11/14/2013	\$790
Donohue Commercial Service	72969	11/18/2013	\$2,006
Donohue Commercial Service	73111	12/11/2013	\$2,006
EcoGreen Mobile Detailing	000000000	10/24/2013	\$700
EcoGreen Mobile Detailing	Z00000179	12/5/2013	\$3,495
Emdeon Business Services	72970	11/18/2013	\$4,592
Empire Truck Rebuilders, Inc	72873	10/24/2013	\$3,100
Empire Truck Rebuilders, Inc	73063	12/5/2013	\$8,514
Empire Truck Rebuilders, Inc	73112	12/11/2013	\$2,080
Employment Publishing	72971	11/18/2013	\$474
EMS Technology Solutions LLC	72972	11/18/2013	\$9,859
EMS Technology Solutions LLC	73064	12/5/2013	\$765
ESRI	72973	11/18/2013	\$2,900
F&M Bank & Trust Co.	72933	11/4/2013	\$1,610
Federal Express Corporation	72974	11/18/2013	\$1,350
Federal Express Corporation	73113	12/11/2013	\$181
First Call Auto Parts	000000000	10/24/2013	\$544
First Call Auto Parts	Z00000179	12/5/2013	\$275
First Watch	72975	11/18/2013	\$20,536
Fore Wheeler Golf Cars	72874	10/24/2013	\$420
Freddie's Hamburgers	72905	10/29/2013	\$1,979
Fritz Baily, Inc.	72976	11/18/2013	\$2,335
Fritz Baily, Inc.	73114	12/11/2013	\$3,461
Gateway EDI LLC	72977	11/18/2013	\$8,032
GellCo Clothing & Shoes Inc	72875	10/24/2013	\$53

Global Tower Partners	72906	10/29/2013	\$655
Global Tower Partners	73115	12/11/2013	\$655
Grainger	000000000	10/24/2013	\$15,240
Grainger	000000000	11/18/2013	\$146
Grainger	Z00000179	12/5/2013	\$6,341
Graybar Electric Company Inc	73116	12/11/2013	\$33
GreenField Medical Sourcing, Inc.	73065	12/5/2013	\$566
GT Auto Glass	73066	12/5/2013	\$250
Gwnedolyn Grant	72925	11/7/2013	\$20
HARDESTY PRESS	72979	11/18/2013	\$98
Healthmark Industries Co Inc	72876	10/24/2013	\$6,214
Henry Schein Inc.	000000000	10/24/2013	\$19,111
Henry Schein Inc.	000000000	11/18/2013	\$2,792
Henry Schein Inc.	Z00000179	12/5/2013	\$8,662
Hospira Worldwide, Inc.	72877	10/24/2013	\$13,407
Hospira Worldwide, Inc.	72978	11/18/2013	\$538
Hospira Worldwide, Inc.	73067	12/5/2013	\$11,265
Hunters Battery Warehouse	72878	10/24/2013	\$100
Hyatt Place OKC NW	73117	12/11/2013	\$965
Hyatt Regency Tulsa	73106	12/11/2013	\$104
Idoxs	72917	10/31/2013	\$4,405
Impact Instrumentation Inc	000000000	11/18/2013	\$27,780
Impact Instrumentation Inc	Z00000179	12/5/2013	\$2,662
Impact Instrumentation Inc	Z00000181	12/11/2013	\$194,913
Imperial Coffee Service, Inc.	000000000	11/18/2013	\$1,013
Imperial Coffee Service, Inc.	Z00000181	12/11/2013	\$850
IMS, Inc	72879	10/24/2013	\$3,556
IMS, Inc	73068	12/5/2013	\$1,862
In Motion Technology Inc.	73118	12/11/2013	\$52,855
Integrated Control System	72981	11/18/2013	\$2,201
Iron Mountain OSDP	72982	11/18/2013	\$947
Iron Mountain OSDP	73119	12/11/2013	\$1,113
iTec Manufacturing, LLC	72880	10/24/2013	\$4,180
iTec Manufacturing, LLC	72983	11/18/2013	\$570
iTec Manufacturing, LLC	73069	12/5/2013	\$1,520
J D Young Company	72984	11/18/2013	\$62
January Environmental Services, Inc.	73070	12/5/2013	\$375
JEMS	Z00000181	12/11/2013	\$332
Jenks Kiwanis	72898	10/28/2013	\$30
Joe Cooper OKC	Z00000179	12/5/2013	\$337
Johnson, Tracy L	72920	11/5/2013	\$661
Johnson, Tracy L	73054	12/5/2013	\$173
Jones and Bartlett Learning	72986	11/18/2013	\$1,422
Jorge Lopez High Rider Upholstery	73071	12/5/2013	\$500
Josh Butts	72959	11/18/2013	\$200
Journal Record Publishing Co	000000000	11/18/2013	\$58
JulyInk, Inc.	72985	11/18/2013	\$320

Kelli Bruer	72916	10/31/2013	\$300
Kelli Bruer	72924	11/7/2013	\$55
Kim McDorman	73034	11/18/2013	\$213
Kim McDorman	73049	12/2/2013	\$238
Kleere Technologies	73120	12/11/2013	\$1,250
KTUL Television Inc.	72987	11/18/2013	\$805
Lambrusco's	72989	11/18/2013	\$185
Lands' End Business Outfitters	72990	11/18/2013	\$102
Landscape Partners	Z00000181	12/11/2013	\$707
Language Line Service	72991	11/18/2013	\$400
LANlynx, LLC	73121	12/11/2013	\$302
Legal Shield	72918	11/4/2013	\$114
Legal Shield	73039	11/21/2013	\$177
Lester Sales Company Inc	72881	10/24/2013	\$100
LexisNexis Risk Data Management Inc	72988	11/18/2013	\$7,542
LexisNexis Risk Data Management Inc	73122	12/11/2013	\$970
Lori Goad	73048	11/27/2013	\$431
LPM Forklift Sales & Service Inc	72882	10/24/2013	\$98
Managed Outsource Solutions	72995	11/18/2013	\$227
Mansfield	72992	11/18/2013	\$206,493
Mansfield	73123	12/11/2013	\$8,303
Mazzio's	72993	11/18/2013	\$682
Melanie Key	73040	11/21/2013	\$99
Merle's Frame & Alignment	72883	10/24/2013	\$794
Metro Monitor	73124	12/11/2013	\$165
Metroplex Electric	000000000	11/18/2013	\$12,623
Metroplex Electric	Z00000182	12/11/2013	\$4,319
Midcon Recovery Solutions	72994	11/18/2013	\$562
Moore Medical	Z00000182	12/11/2013	\$13,116
Motorola, Inc.	000000000	11/18/2013	\$7,207
Motorola, Inc.	Z00000182	12/11/2013	\$86,357
MTM Recognition	000000000	10/24/2013	\$1,004
MTM Recognition	Z00000180	12/5/2013	\$30
Mullin Plumbing, Inc	000000000	11/18/2013	\$348
Mullin Plumbing, Inc	Z00000182	12/11/2013	\$12,320
Mullin Plumbing, Inc.	000000000	11/18/2013	\$92
Mullin Plumbing, Inc.	Z00000182	12/11/2013	\$284
Myers Tire Supply	000000000	10/24/2013	\$329
Myers Tire Supply	Z00000180	12/5/2013	\$29
Napa	72884	10/24/2013	\$1,433
Neighbor Newspapers	000000000	11/18/2013	\$66
Net Solutions	72996	11/18/2013	\$6,000
Net Solutions	73125	12/11/2013	\$6,000
NETU	73072	12/5/2013	\$175
O2 for U, Inc.	000000000	10/24/2013	\$7,706
O2 for U, Inc.	Z00000180	12/5/2013	\$4,297
Office Butler	72927	11/8/2013	\$7,500

OG&E	72907	10/29/2013	\$9,701
OG&E	73126	12/11/2013	\$3,180
Ok Natural Gas	72910	10/29/2013	\$234
Ok Natural Gas	72998	11/18/2013	\$377
Ok Natural Gas	73127	12/11/2013	\$242
OKC Autoworks	73074	12/5/2013	\$1,998
Oklahoma Police Supply	72885	10/24/2013	\$2,678
Oklahoma Police Supply	73073	12/5/2013	\$28
Oklahoma Secretary of State	72997	11/18/2013	\$25
OOSI Leasing - One Source	72909	10/29/2013	\$931
OOSI Leasing - One Source	73051	12/3/2013	\$1,621
Optum	000000000	11/18/2013	\$1,499
Orkin Exterminating Company	000000000	11/18/2013	\$468
Orkin Exterminating Company	Z00000182	12/11/2013	\$117
Owens Waste, Inc.	72965	11/18/2013	\$59
Owens Waste, Inc.	73105	12/11/2013	\$72
Page Storage & van Lines, Inc	73128	12/11/2013	\$1,560
Pauls Custom Framing	73129	12/11/2013	\$80
Petty Cash	72914	10/31/2013	\$336
Petty Cash	72932	11/15/2013	\$192
Petty Cash	73047	11/26/2013	\$430
Physio-Control, Inc.	000000000	10/24/2013	\$95,629
Physio-Control, Inc.	000000000	11/18/2013	\$48,515
Physio-Control, Inc.	Z00000180	12/5/2013	\$49,527
Physio-Control, Inc.	Z00000182	12/11/2013	\$25,137
Pitney Bowes	73131	12/11/2013	\$588
Pitney Bowes Purchase Power	72934	10/25/2013	\$5,050
Pitney Bowes Purchase Power	73130	12/11/2013	\$6,598
Presidio Networked Solutions	73132	12/11/2013	\$69,322
Pro Maintenance Supply	73001	11/18/2013	\$253
Promoz Design Inc	73002	11/18/2013	\$572
PRSA of America	72863	10/23/2013	\$290
Public Service Co of Oklahoma	73003	11/18/2013	\$3,368
Public Service Co of Oklahoma	73133	12/11/2013	\$3,112
Puckett, Ruth	72911	10/29/2013	\$5,416
Puckett, Ruth	73043	11/25/2013	\$5,416
Ranette Lauinger	72928	11/13/2013	\$54
Real Time Translations	73004	11/18/2013	\$20
Real Time Translations	73134	12/11/2013	\$40
Residence Inn	73075	12/5/2013	\$543
Revenue Management Solutions	73006	11/18/2013	\$7,162
Revenue Management Solutions	73137	12/11/2013	\$3,535
Rich & Cartmill	73005	11/18/2013	\$506
Rich & Cartmill	73135	12/11/2013	\$1,152
Riggs, Abney, Neal, Turpen	73136	12/11/2013	\$12,210
Robert Half Technology	73007	11/18/2013	\$8,054
Robert Half Technology	73138	12/11/2013	\$1,334

Rogers Safe and Lock	000000000	10/24/2013	\$12
Rogers Safe and Lock	000000000	11/18/2013	\$285
Rogers Safe and Lock	Z00000180	12/5/2013	\$154
Rogers Safe and Lock	Z00000182	12/11/2013	\$184
Roxanne Hurry	72897	10/28/2013	\$122
S & S Texiles, Inc.	72888	10/24/2013	\$4,636
S & S Texiles, Inc.	73079	12/5/2013	\$98
S O S Inc	73010	11/18/2013	\$2,408
Sam's Club	73084	12/10/2013	\$920
SandSprings Area Chamber of Commerce	72860	10/22/2013	\$15
SAP America	73008	11/18/2013	\$18,260
Sara Bovaird	72922	11/6/2013	\$1,500
Schnake Turnbo and Assoc. Inc.	73009	11/18/2013	\$7,112
Schnake Turnbo and Assoc. Inc.	73139	12/11/2013	\$3,500
Scott Rice Company	000000000	10/24/2013	\$768
Scott Rice Company	000000000	11/18/2013	\$814
Scott Rice Company	Z00000182	12/11/2013	\$81,059
Scott's Printing & Copying	000000000	11/18/2013	\$798
Setsail	72895	10/25/2013	\$1,900
Sherrie Snow	72929	11/14/2013	\$99
Solutions@ MBAF	73000	11/18/2013	\$1,840
Southern Tire Mart	72886	10/24/2013	\$10,601
Southern Tire Mart	73076	12/5/2013	\$4,064
Sovereign Medical	73011	11/18/2013	\$10,845
Sovereign Medical	73077	12/5/2013	\$1,811
Special Ops	72887	10/24/2013	\$787
Special Ops	73078	12/5/2013	\$404
Stanley Convergent Security Solutions	72980	11/18/2013	\$6,086
Staples	000000000	10/24/2013	\$33
Steves Wholesale Distributors Inc	72889	10/24/2013	\$78
Strategic Operations	73140	12/11/2013	\$521
Strategic SaaS	73141	12/11/2013	\$5,780
Stryker Sales Corporation	000000000	10/24/2013	\$637
Stryker Sales Corporation	000000000	11/18/2013	\$187,755
Stryker Sales Corporation	Z00000180	12/5/2013	\$1,199
Stryker Sales Corporation	Z00000182	12/11/2013	\$71,436
Synergy DataCom	000000000	11/18/2013	\$82
T & W Tire	Z00000180	12/5/2013	\$6,310
Tammy Appleby	72896	10/25/2013	\$1,302
Tammy Appleby	73083	12/10/2013	\$38
Technical Programming Services, Inc.	73142	12/11/2013	\$2,285
The University of OK Health Sciences Cent	73019	11/18/2013	\$95
The University of OK Health Sciences Cent	73150	12/11/2013	\$94
Thomas Emergency Medical Solutions	73012	11/18/2013	\$3,942
Thomas Emergency Medical Solutions	73080	12/5/2013	\$5,364
Total Destruction	72890	10/24/2013	\$582
Total Radio, Inc.	000000000	11/18/2013	\$1,702

Total Radio, Inc.	Z00000183	12/11/2013	\$1,880
Trey Waterproofing & Restoration	73144	12/11/2013	\$950
Trinity Employment Specialists	73015	11/18/2013	\$2,537
Trinity Employment Specialists	73146	12/11/2013	\$4,900
True Digital Security	73148	12/11/2013	\$8,920
TruGreen-LandCare	73014	11/18/2013	\$5,793
TruGreen-LandCare	73145	12/11/2013	\$1,950
Trustmark	73147	12/11/2013	\$520
Tulsa Christmas Parade	72923	11/7/2013	\$100
Tulsa County Clerk	72859	10/22/2013	\$340
Tulsa County Clerk	72899	10/29/2013	\$272
Tulsa County Clerk	72921	11/5/2013	\$289
Tulsa County Clerk	73037	11/19/2013	\$425
Tulsa County Clerk	73045	11/26/2013	\$170
Tulsa County Clerk	73082	12/10/2013	\$442
Tulsa Overhead Door, LLC	000000000	10/24/2013	\$217
Tulsa Overhead Door, LLC	000000000	11/18/2013	\$541
Tulsa Overhead Door, LLC	Z00000183	12/11/2013	\$1,632
Tulsa Press Club	73013	11/18/2013	\$10
Tulsa Press Club	73143	12/11/2013	\$12
Tulsa World	73016	11/18/2013	\$422
U S Postal Service	73022	11/18/2013	\$835
U.S. Cellular	73020	11/18/2013	\$333
U.S. Cellular	73151	12/11/2013	\$319
Uniforms, Inc	000000000	10/24/2013	\$355
United Ford	000000000	10/24/2013	\$46,855
United Ford	000000000	11/18/2013	\$22,501
United Ford	Z00000180	12/5/2013	\$18,513
United Mechanical	73018	11/18/2013	\$1,816
United Mechanical	73149	12/11/2013	\$1,816
United States Postal Service	73021	11/18/2013	\$835
Vehicle Washing Systems Inc	73152	12/11/2013	\$138
Verizon Wireless	73023	11/18/2013	\$23,090
Verizon Wireless	73153	12/11/2013	\$14,399
Vicki Lacy	73046	11/26/2013	\$396
Vidacare	000000000	11/18/2013	\$7,631
Vidacare	Z00000180	12/5/2013	\$2,663
Walker Companies	73024	11/18/2013	\$120
Walker Companies	73154	12/11/2013	\$81
Waste Management of America	000000000	11/18/2013	\$30
Wayest Safety, Inc.	72891	10/24/2013	\$112
Weather Affirmation, L.L.C.	73029	11/18/2013	\$350
Weather Affirmation, L.L.C.	73158	12/11/2013	\$350
Wegener Human Resource Grp	73026	11/18/2013	\$4,425
Wegener Human Resource Grp	73155	12/11/2013	\$6,226
Werfel & Werfel, PLLC	73025	11/18/2013	\$3,500
Western Marketing	72892	10/24/2013	\$9,085

Western Marketing	73081	12/5/2013	\$1,157
Westlake ACE Hardware	72893	10/24/2013	\$15
Windstream	73027	11/18/2013	\$49
Windstream	73156	12/11/2013	\$49
Works & Lentz, Inc.	73028	11/18/2013	\$11,228
Works & Lentz, Inc.	73157	12/11/2013	\$13,729
WorldPoint ECC, Inc.	000000000	10/24/2013	\$1,377
Xtivia	73030	11/18/2013	\$3,900
Yale 31	72912	10/29/2013	\$550
Yale 31	73044	11/25/2013	\$550
Zirmed	73031	11/18/2013	\$3,299
ZOLL Data Systems	000000000	11/18/2013	\$8,333
ZOLL Data Systems	Z00000183	12/11/2013	\$39,583

**Comment1**

Building Maintenance Legend:

Shredding

Shredding

P+ - Medical Supplies

Employee Travel Reimburse

Employee Expense Reimbursement

Employee Expense Reimbursement

Software Support

P+ - Oxygen Cylinders

P+ - Oxygen Cylinders

Courier Service

Courier Service

Medical Supplies

Medical Supplies

Medical Supplies

P+ - Towing

P+ - Towing

Utilities

Building Maintenance

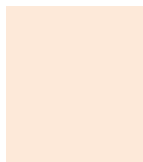
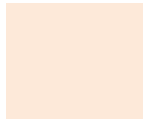
Building Maintenance

Dues

Employee Background Checks

Ambulance Maintenance

Ambulance Maintenance



Building Maintenance

Utilities

Utilities

Building Maintenance

Building Maintenance

OKC 911 Service Agreement

OKC 911 Service Agreement

Communications

Communications

Yellow Pages

Communications

Communications

Communications

Communications



Items over \$10,000

Example

Paramedics Plus Items

Example

MCB Item

Example

TFD Item

Wireless Communications

Communications

Communications

Building Maintenance

Computer Supplies

Professional Services

Professional Services

Rent

Rent

Pension

Meetings

P+ - Medical Supplies

P+ - Medical Supplies

Chassis

Building Maintenance

Utilities

Utilities

OMD Dir Salary & Benefits

OMD Dir Salary & Benefits

P+ - Ambulance Maintenance

Medical Supplies

Medical Supplies

Medical Supplies

Lansing Vet

Lansing Vet

Plant Maintenance

Plant Maintenance

P+ - Misc Supplies

P+ - Uniforms

P+ - Towing

P+ - Towing

Computer Supplies

Computer Supplies

Utilities

P+ - Ambulance Maintenance

Employee Travel Expenses

Patient Verification

Patient Verification

P+ - Uniform Cleaning

P+ - Uniform Cleaning

Utilities

Utilities

Utilities

Utilities

Janitorial Services

Janitorial Services

Misc Supplies

Fee  
Building Maintenance  
Workers Comp  
Workers Comp  
Internet  
Internet  
Internet  
Internet  
Office Supplies  
Office Supplies  
Office Supplies  
Website  
Website  
Building Maintenance  
MCB - Reimburse  
MCB - Reimburse  
Computer Supplies  
Computer Supplies  
Office Furniture  
Utilities  
Fleet Maintenance  
MCB - Reimburse  
MCB - Reimburse  
Building Maintenance  
Building Maintenance  
P+ - Vehicle Maint  
P+ - Vehicle Maint  
Medicaid Inquiry  
P+ - Vehicle Maintenance  
P+ - Vehicle Maintenance  
Vehicle Maintenance  
Employment Add  
Medical Supplies  
Medical Supplies  
Computer Maintenance  
Interest Line Of Credit  
Express Mail  
Express Mail  
P+ - Ambulance Maintenance  
P+ - Ambulance Maintenance  
Computer Maintenance  
MCB - Rentals  
Fair Food  
Architect Fees  
Architect Fees  
Patient Support Services  
P+ - Uniforms

Tower Rentals  
Tower Rentals  
Misc Supplies  
Misc Supplies  
Misc Supplies  
Telephone Supplies  
Medical Supplies  
P+ - Ambulance Maintenance  
Employee Reimbursement  
hardestypress@sbcglobal.net  
Medical Supplies  
Medical Supplies  
Medical Supplies  
Medical Supplies  
MEdical Supplies  
MEdical Supplies  
MEdical Supplies  
P+ - Misc Supplies  
Travel  
Travel  
Employee Filing  
Medical Supplies  
Medical Supplies  
Medical Supplies  
Coffee  
Coffee  
P+ - Medical Supplies  
P+ - Medical Supplies  
Ambulance Communications  
Building Maintenance  
Offsite Storage  
Offsite Storage  
P+ - MEdical Supplies  
P+ - MEdical Supplies  
P+ - MEdical Supplies  
Copy Machine Lease  
P+ - Waste Removal  
Subscription  
Community Relations  
P+ - Ambulance Maintenance  
Travel Reimburse  
Travel Reimburse  
TFD - Medical Supplies  
P+ - Misc Supplies  
Graphic Design  
Subscription  
Office Supplies

Employee Reimbursement  
Employee Reimbursement  
Employee Reimbursement  
Employee Reimbursement  
Computer Software  
Tower Rental  
Lunch Meeting  
Uniforms  
Lawn Maintenance  
Patient Support Services  
Computer Supplies  
Payroll  
Payroll  
P+ - Vehicle Maint  
Patient Service  
Patient Service  
Payroll  
P+ - Vehicle Maint  
Transcription Services  
P+ - Fuel  
P+ - Fuel  
Food/Meeting  
Internet Reimburse  
P+ - Ambulance Maintenance  
Media Monitoring  
Building Maintenance  
Building Maintenance  
Misc Supplies  
TFD - Medical Supplies  
Maintenance Communications  
Maintenance Communications  
P+ - Unifom  
P+ - Unifom  
Building Maintenance  
Building Maintenance  
Building Maintenance  
Building Maintenance  
P+ - Ambulance Maintenance  
P+ - Ambulance Maintenance  
P+ - Ambulance Maintenance  
Subscription  
Network Support  
Network Support  
P+ - Emp Screening  
P+ - Medical Supplies  
P+ - Medical Supplies  
Janitorial

Utilities

Utilities

Utilities

Utilities

Utilities

P+ - Ambulance Maintenance

P+ - Uniforms

P+ - Uniforms

Notray

Leased Printers

Leased Printers

Infrastructure

Building Maintenance

Building Maintenance

Utilities

Utilities

Storage

Framing

Petty Cash Reimburse

Petty Cash Reimburse

Petty Cash Reimburse

Medical Supplies

Medical Supplies

Medical Supplies

Medical Supplies

Misc Supplies

Postage

Postage

Computer Maintenance

Office Supplies

MCB - Uniforms

subscription

Utilities

Utilities

Rent

Rent

Employee Reimbursement

Patient Support Services

Patient Support Services

Meetings

Patient Account Services

Patient Account Services

Insurance

Insurance

Attorney Fees

Temp Employees

Temp Employees

Building Maintenance  
Building Maintenance  
Building Maintenance  
Building Maintenance  
Employee Reimbursement  
Uniforms  
Uniforms  
Office Supplies  
Office Supplies  
Dues  
Software Maintenance  
Employee Reimbursement  
Community Relations  
Community Relations  
Office Furniture  
Office Furniture  
Office Furniture  
Printing  
MCB - Professional Services  
Internet Reimburse  
Accounting Software  
Ambulance Maintenance  
Ambulance Maintenance  
Medical Supplies  
Medical Supplies  
P+ - Uniforms  
P+ - Uniforms  
Building Maintenance  
P+ - Office Supplies  
P+ - Misc Supplies  
Archiving  
dmacneil@strategicsaas.com  
Medical Supplies  
Medical Supplies  
Medical Supplies  
Medical Supplies  
Misc Supplies  
P+ - Ambulance Maintenance  
MCB - Reimburse  
MCB - Reimburse  
Community Relations  
Dues  
Dues  
Medical Supplies  
P+ - Medical Supplies  
P+ - Product Destruction  
Misc Supplies

Misc Supplies  
Building Maintenance  
Temp Employees  
Temp Employees  
Comp Software  
Lawn Maintenance  
Lawn Maintenance  
LTD Insurance  
Community Relations  
Liens  
Liens  
Liens  
Liens  
Liens  
Liens  
Building Maintenance  
Building Maintenance  
Building Maintenance  
Dues  
Dues  
Subscription/Ads  
Postage  
Tower Rental  
Tower Rental  
P+ - Uniforms  
Ambulance Maintenance  
Ambulance Maintenance  
Ambulance Maintenance  
Building Maintenance  
Building Maintenance  
Postage  
Building Maintenance  
Wireless Communications  
Wireless Communications  
Employee Reimbursement  
Medical Supplies  
Medical Supplies  
Notary  
Notary  
Recycling  
P+ - Medical Supplies  
Weather Notification  
Weather Notification  
Temp Employees  
Temp Employees  
Medicare Consulting  
P+ - Medical Supplies

P+ - Medical Supplies

P+ - Misc Supplies

Communications

Communications

Collections

Collections

P+ - Misc Supplies

Maintenance SQL

Rent

Rent

Patient Billing

Patient Support Services

Patient Support Services