# *EMSA* Financial Review



## EMSA Eastern Division Highlights

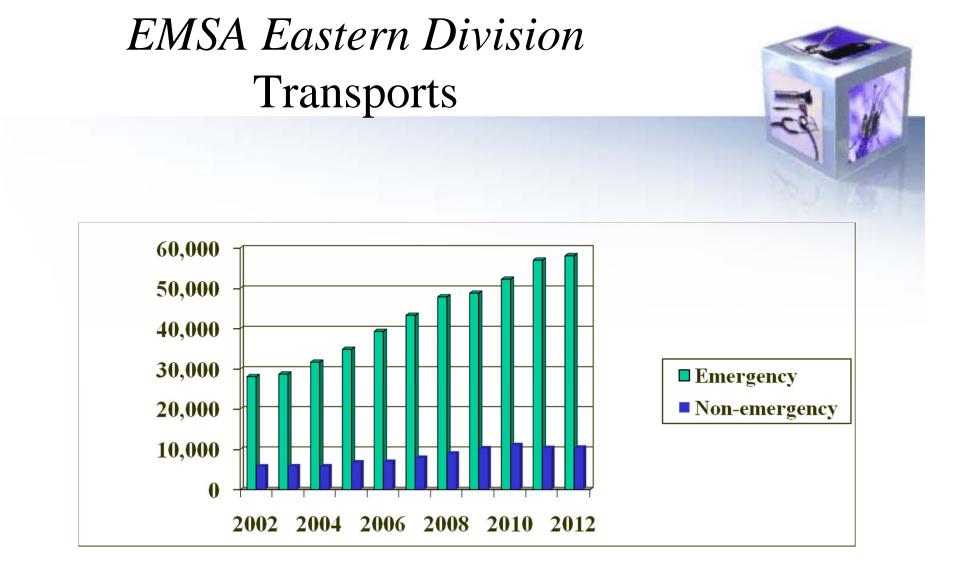


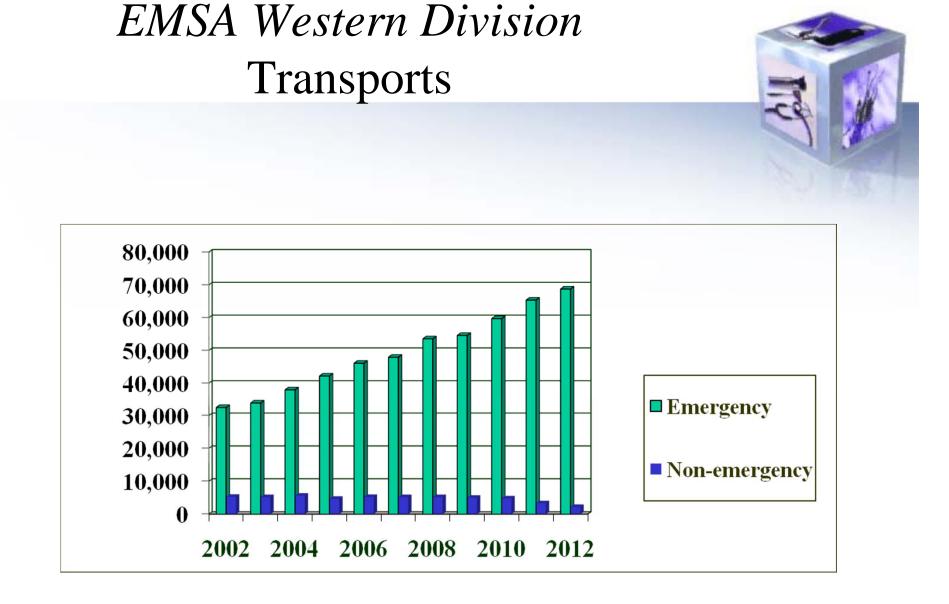
- Y-T-D profit of \$171K compared to budgeted profit of \$103K
- Y-T-D collection rate of 60% vs budget of 60%
- Emergency transports are more than budget 246 transports or .9%
- Non-emergency transports were 542 less than budget or 9.5%

## EMSA Western Division Highlights



- Y-T-D net loss of \$3,640K compared to budgeted net loss of \$3,646K
- Y-T-D collection rate of 57% compared to budget of 60%
- Emergency transports were more than budget by 2.9% or 967 transports
- Non-emergency transports were less than budget by 35% or 605 transports





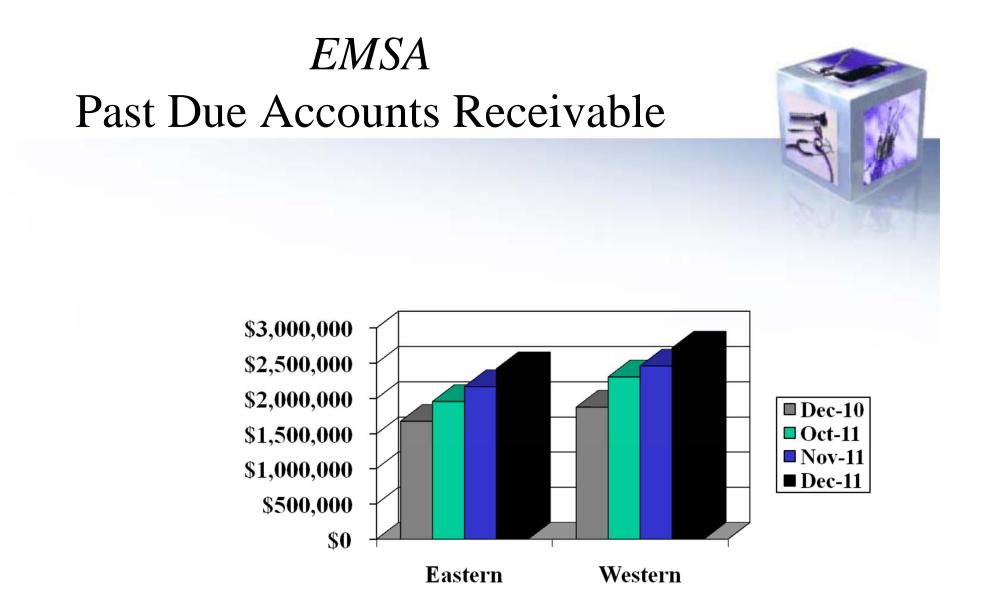
## *EMSA Eastern Division* Accounts Receivable Aging

	Dec-11	Dec-10
Current	36%	38%
30 days	<u>23%</u>	<u>23%</u>
Subtotal	59%	61%
60 days	9%	12%
90 days	5%	7%
120+	27%	20%



## *EMSA Western Division* Accounts Receivable Aging

	Dec-11	Dec-10
Current	36%	36%
30 days	<u>22%</u>	<u>26%</u>
Subtotal	58%	62%
60 days	10%	13%
90 days	7%	6%
120+	25%	19%



## *EMSA Eastern Division* Cash Receipts/Disbursements

	Actual	Budget	Difference
Beg. cash	\$5,600	\$5,600	
Receipts	14,600	14,000	600
Oper. exp. /chg in WC	(12,500)	(12,700)	(200)
Cap. exp.	(2,600)	(1,800)	(800)
Cash from	5,100	5,100	<u>    100    </u>
<b>Operations</b>	200	200	(100)
Capital Contribution	200	<u>200</u>	(100)
Ending cash	<u>\$5,300</u>	<u>\$5,300</u>	<u>(\$0)</u>



## *EMSA Western Division* Cash Receipts/Disbursements

	Actual	Budget	Difference
Beg. cash	(\$200)	(\$200)	
<b>Receipts-revenue</b>	12,600	13,000	(400)
Oper. Exp./chgs in WC	(15,100)	(15,700)	600
Cap. Exp.	(2,600)	(1,600)	(1,000)
Debt retirement	0	(100)	<u>    100  </u>
Cash from	(5,300)	<u>(4,600)</u>	(700)
<b>Operations</b> <b>Capital Contribution</b>	5,800	5,800	0
Ending Cash	<u>\$500</u>	\$1,200	(\$700)

There is no net interdivisional payable/receivable

### **MEMORANDUM**

Date: January 25, 2012

To: Board of Trustees

From: Kent Torrence

### Subject: FINANCIAL REVIEW – December 2011

Attached you will find financial statements for December 2011. The financial statements are presented on a combined basis and for each division. Also included are *Key Financial Indicators, Transports and Requests for Service, Cash Rollforward*, and *Capital Expenditures Variance*. Please note that the financial statements are unaudited.

### Highlights

On a year-to-date basis, the Eastern Division had net income of \$171 thousand compared to a budgeted profit of \$103 thousand, and the Western Division had a net loss of \$3,640 thousand compared to a budgeted net loss of \$3,646 thousand.

There is no net interdivisional payable/receivable as of 12/31/11.

#### **Combined Balance Sheets**

Following is a discussion of significant assets and liabilities at December 31, 2011, and how the balances have changed from the prior year.

#### Other Miscellaneous Receivables

This balance represents three months of accrued utility bill receipts. There is a three month lag between the time utility bills are sent out to when the receipts are remitted to EMSA.

#### Due to Contractor

The due to contractor balance represents our liability to Paramedics Plus for November and December services. This balance usually includes two months of contractor billings.

#### Deferred Revenue

The deferred revenue balance consists of TotalCare revenue that has not yet been amortized and the contractor's rebate that has not been credited against the expense account.

**Income Statements** 

Board of Trustees January 25, 2012 Page 2

Following is a discussion of operating revenues and expenses that vary significantly from budget.

#### Patient Service Revenue

Eastern division gross revenue exceeds budget by \$554 thousand (1.5%) and Western exceeds budget by \$1,092 thousand (2.8%).

Gross patient service revenue variances are primarily the result of differences between actual and budgeted transports for fiscal 2012. The Eastern Division had 246 more emergency transports than budgeted (.9%); non-emergency transports were 542 less than budget (9.5%). The Western Division emergency transports were more than budget by 967 (2.9%) and non-emergencies were 605 less than budget (35%).

The year-to-date collection rate is 60% for the Eastern Division compared to a budget of 60% and an actual for fiscal 2011 of 69%. The year-to-date collection rate is 57% for the Western Division compared to a budget of 60% and an actual for fiscal 2011 of 69%.

cc: Stephen Williamson – EMSA Angela Lehman - EMSA Mike Albright – EMSA Drew Rees – Tulsa City Council Steve Wagner – City of Tulsa Doug Dowler – City of Oklahoma City

#### EMSA Key Financial Indicators Fiscal Year Ending June 30, 2012

#### Western Division

	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>	Year-to- <u>date</u>	Prior <u>Year</u>	<u>Budget</u>
Transports:									
Emergency	5,918	6,053	5,497	5,725	5,536	5,640	34,369	32,033	33,402
Non-emergency	180	192	160	196	165	216	1,109	1,929	1,714
Total	6,098	6,245	5,657	5,921	5,701	5,856	35,478	33,962	35,116
Unit hours	18,500	18,772	18,272	18,699	18,224	18,821	111,288	107,596	
% of total system hours	53.5%	53.9%	53.7%	55.0%	54.6%	53.6%	54.1%	53.2%	54.0%
% of gross revenue by payor:									
Medicare	43%	42%	42%	42%	43%	44%	43%	44%	
Medicaid	16%	16%	16%	17%	18%	16%	16%	16%	
Private insurance	14%	15%	15%	15%	14%	16%	15%	14%	
Uninsured and other	27%	27%	27%	26%	25%	24%	26%	26%	
	100%	100%	100%	100%	100%	100%	100%	100%	
Collection rate	43.9%	56.0%	48.6%	67.2%	66.5%	61.1%	56.6%	69.3%	60.0%
Net income (loss)	\$ (536,182)	\$ (694,039)	\$ (583,642)	\$ (870,079)	\$ (442,902)	\$ (513,028) \$	(3,639,872)	\$ (2,525,022) \$	(3,645,607)
Days in A/R	82.0	80.6	93.9	85.3	83.1	83.6	N/A	83.7	
Past due A/R	\$ 2,268,000	\$ 2,197,000	\$ 2,317,000	\$ 2,305,000	\$ 2,460,000	\$ 2,715,000	N/A	\$ 1,877,000	
Current ratio	0.98	1.05	1.06	1.04	1.13	1.21	N/A	0.97	

#### **EMSA** Key Financial Indicators Fiscal Year Ending June 30, 2012

#### Eastern Division

	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>	Y	'ear-to- <u>date</u>	Prior <u>Year</u>	E	Budget
Transports:											
Emergency	4,966	4,963	4,572	4,847	4,524	4,604		28,476	27,203		28,230
Non-emergency	 909	880	904	770	825	868		5,156	5,435		5,698
Total	 5,875	5,843	5,476	5,617	5,349	5,472		33,632	32,638		33,928
Unit hours	14,165	14,162	13,911	13,514	13,402	14,376		83,530	83,348		
% of total system hours	46.5%	46.1%	46.3%	45.0%	45.4%	46.4%		45.9%	46.8%		46.0%
Gross revenue by payor:											
Medicare	43%	42%	45%	42%	43%	46%		43%	44%		
Medicaid	17%	18%	18%	18%	17%	15%		17%	17%		
Private insurance	14%	15%	14%	16%	15%	15%		15%	13%		
Uninsured and other	 26%	25%	23%	24%	25%	24%		25%	26%		
	 100%	100%	 100%	100%	100%	100%		100%	100%		
Collection rate	45.8%	60.0%	55.9%	74.4%	68.5%	59.3%		60.2%	69.1%		60.0%
Net income (loss)	\$ (180,121)	\$ 152,246	\$ 33,056	\$ (39,802)	\$ 154,074	\$ 51,100	\$	170,553	\$ 458,588	\$	103,238
Days in A/R	75.7	80.1	86.5	77.1	77.4	80.8		N/A	79.6		
Past due A/R	\$ 1,779,000	\$ 1,826,000	\$ 1,842,000	\$ 1,957,000	\$ 2,168,000	\$ 2,421,000		N/A	\$ 1,677,000		
Current ratio	3.54	3.40	6.31	2.58	2.52	2.45		N/A	2.98		

#### EMSA Western Division Transports and Requests for Service Fiscal Year Ending June 30, 2012

									Varia	nce
	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Y-T-D	Budget	#	%
Transports:										
Code 1	2,331	2,310	2,215	2,177	2,252	2,292	13,577			
Code 2	3,587	3,743	3,282	3,548	3,284	3,348	20,792			
Total emergencies	5,918	6,053	5,497	5,725	5,536	5,640	34,369	33,402	967	2.9%
Code 3	177	189	157	187	162	213	1,085			
Code 4	3	3	3	9	3	3	24			
Total non-emergencies	180	192	160	196	165	216	1,109	1,714	(605)	(35.3%)
Total transports	6,098	6,245	5,657	5,921	5,701	5,856	35,478	35,116	362	1.0%
Cancelled calls	365	353	295	327	305	330	1,975			
No hauls	1,568	1,598	1,434	1,450	1,355	1,457	8,862			
Total requests for service	8,031	8,196	7,386	7,698	7,361	7,643	46,315			
Transports/day:										
Emergencies	190.9	195.3	183.2	184.7	184.5	181.9	186.8	181.5	5.3	
Non-emergencies	5.8	6.2	5.3	6.3	5.5	7.0	6.0	9.3	(3.3)	
Non-emergencies	196.7	201.5	188.6	191.0	190.0	188.9	192.8	190.8	2.0	
Percent of total transports:										
Emergencies	97.0%	96.9%	97.2%	96.7%	97.1%	96.3%	96.9%	95.1%		
Non-emergencies	3.0%	3.1%	2.8%	3.3%	2.9%	3.7%	3.1%	4.9%		
<u> </u>	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Unit hours	16,310	16,582	16,153	16,509	16,105	16,631	98,290			
Percent of total unit hours:										
Eastern Division	46.5%	46.1%	46.3%	45.0%	45.4%	46.4%	45.9%	46.0%		
Western Division	53.5%	53.9%	53.7%	55.0%	54.6%	53.6%	54.1%	54.0%		
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		

#### *EMSA Eastern Division* Transports and Requests for Service Fiscal Year Ending June 30, 2012

									Variar	nce
	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Y-T-D	Budget	#	%
Transports:										
Code 1	1,894	1,868	1,754	1,819	1,670	1,727	10,732			
Code 2	3,072	3,095	2,818	3,028	2,854	2,877	17,744			
Total emergencies	4,966	4,963	4,572	4,847	4,524	4,604	28,476	28,230	246	0.9%
Code 3	886	850	885	760	816	867	5,064			
Code 4	23	30	19	10	9	1	92			
Total non-emergencies	909	880	904	770	825	868	5,156	5,698	(542)	(9.5%)
Total transports	5,875	5,843	5,476	5,617	5,349	5,472	33,632	33,928	(296)	(0.9%)
Cancelled calls	234	245	198	262	213	202	1,354			
No hauls	1,848	1,790	1,687	1,764	1,626	1,730	10,445			
Total requests for service	7,957	7,878	7,361	7,643	7,188	7,404	45,431			
Transports/day:										
Emergencies	160.2	160.1	152.4	156.4	150.8	148.5	186.1	184.5	1.6	
Non-emergencies	29.3	28.4	30.1	24.8	27.5	28.0	33.7	37.2	(3.5)	
	189.5	188.5	182.5	181.2	178.3	176.5	219.8	221.8	(1.9)	
Percent of total transports:										
Emergencies	84.5%	84.9%	83.5%	86.3%	84.6%	84.1%	84.7%	83.2%		
Non-emergencies	15.5%	15.1%	16.5%	13.7%	15.4%	15.9%	15.3%	16.8%		
C	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Unit hours	14,165	14,162	13,911	13,514	13,402	14,376	69,154			
Percent of total unit hours:							-			
Eastern Division	46.5%	46.1%	46.3%	45.0%	45.4%	46.4%	45.9%	46.0%		
Western Division	53.5%	53.9%	53.7%	55.0%	54.6%	53.6%	54.1%	54.0%		
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		

#### EMSA Eastern Division Capital Expenditures Variance Year Ending June 30, 2012

#### Through December

Description	Budget	Actual EMSA	Under (Over) Budget	
<b>A</b>	0		0	
Ambulances				
2012 Ambulances (nine)				
New units	1,360,000	1,382,732	(22,732)	
Support vehicle	30,000		30,000	
Bariatric upgrade	20,000		20,000	
Miscellaneous	20,000	12,768	7,232	
On board equipment:				
Power cots	582,100	485,080	97,020	
Lifepack 15's	202,000	151,350	50,650	
First responder equipment	203,000	9,790	193,210	
Equipment for new units	64,000	94,237	(30,237)	
Ventilators	260,000	41,980	218,020	
Miscellaneous	28,000	14,000	14,000	
CAD and radio equipment:				
Base station upgrade	50,000		50,000	
Saber III portables	19,200		19,200	
Equipment for new units	78,100	103,285	(25,185)	
Clinical conputer pads	180,000		180,000	
Building expenses:			-	
Garage	15,000		15,000	
Lansing remodel	381,000	275,068	105,932	
Miscellaneous	38,000	18,731	19,269	
Computer equipment:				
Serverupgrade (network)	40,000	10,612	29,388	
Billing/CAD system hardware	10,000	-,	10,000	
Web site development	15,000	3,894	11,106	
UPS batteries	5,000	-,	5,000	
Miscellaneous	50,000	5,762	44,238	
TOTAL	3,650,400	2,609,289	1,041,111	

#### EMSA Western Division Capital Expenditures Variance Year Ending June 30, 2012

### Through December

Description	Budget	Actual EMSA	Under (Over) Budget	
Ambulances				
2012 Ambulances (ten)				
New units	1,440,000	1,424,620	15,380	
Bariatric upgrade	20,000	1,121,020	20,000	
Miscellaneous	20,000	75,366	(55,366)	
On board equipment:				
Power cots	657,000	547,005	109,995	
Lifepack 15's	404,000	302,745	101,255	
Equipment for new units	64,000		64,000	
Training manikin	8,000		8,000	
Miscellaneous	35,000		35,000	
CAD and radio equipment:				
Saber III portables	35,000		35,000	
Equipment for new units	75,000	98,177	(23,177)	
Base station upgrade	40,000	9,000	31,000	
Clinical computer pads	150,000		150,000	
Radio infrastructure (NG911)	163,000	81,336	81,664	
Building expenses:				
Parking lot and grounds	5,000		5,000	
Office furniture	10,000	18,969	(8,969)	
Miscellaneous	42,000	4,496	37,504	
Computer equipment:				
Web site development	15,000	4,607	10,393	
UPS batteries	8,000	*	8,000	
Server upgrade	47,000	12,348	34,652	
Miscellaneous	50,000	6,715	43,285	
TOTAL	3,288,000	2,585,384	702,616	

#### *EMSA* Cash Rollforward Year Ending June 30, 2012

	Eastern Division Actual	Eastern Division Budget	Eastern Division Variance	Western Division Actual	Western Division Budget	Western Division Variance	Combined Actual	Combined Budget	Combined Variance
Balance at June 30, 2010	\$ 5,630,676	\$ 5,630,676	-	(216,785)	(216,785)	-	5,413,891	5,413,891	-
Net revenue collected	11,580,681	11,645,000	(64,319)	12,402,836	12,855,000	(452,164)	23,983,517	24,500,000	(516,483)
Utility bill receipts	2,973,072	2,400,000	573,072				2,973,072	2,400,000	573,072
TotalCare proceeds	17,968	-	17,968	178,075	215,000	(36,925)	196,043	215,000	(18,957)
Payment to contractor	(9,401,476)	(10,080,000)	678,524	(12,455,304)	(12,861,000)	405,696	(21,856,780)	(22,941,000)	1,084,220
Operating expenses/changes in WC	(3,093,754)	(2,667,000)	(426,754)	(2,645,315)	(2,770,000)	124,685	(5,739,069)	(5,437,000)	(302,069)
Capital expenditures	(2,609,289)	(1,825,000)	(784,289)	(2,585,384)	(1,644,000)	(941,384)	(5,194,673)	(3,469,000)	(1,725,673)
Net debt proceeds/(reduction)			-		(139,000)	139,000	-	(139,000)	139,000
Interest/other income	5,195	-	5,195	172		172	5,367	-	5,367
Other	176,380 (	(2) 246,000	(69,620)	5,778,661	(1) 5,778,661	-	5,955,041	6,024,661	(69,620)
Balance at December 31, 2011	5,279,453	5,349,676	(70,223)	456,956	1,217,876	(760,920)	5,736,409	6,567,552	(831,143)
<ol> <li>(1) 26,997 - '11 Other Western Subsidy</li> <li>498,222 - '12 Edmond Subsidy</li> <li>453,866 -'12 Other Western Subsidy</li> </ol>			(2)	176,380	- '12 Other Eastern	Subsidy			
4,799,576- '12 Oklahoma City Subsidy 5,778,661	-				West - Cash A/P	843,300 (386,344)			
NOTE: The cash balance is net of the inte	ercompany receiv	vable/payable			Net	456,956			

NOTE: The cash balance is net of the intercompany receivable/paya which results from consolidating the accounts payable function.

#### EMSA Statement of Cash Flows Six Months Ended 12/31/11

#### Eastern Division

Net In	Net Income (loss)									
Add:	Depreciation Increase in allowance for doubtful accounts Increase in deferred revenue	1,197,498 1,079,000 990,569	3,267,067							
Chang	ges in working capital: Increase in patient receivables Decrease in other receivables Decrease in other assets Increase in accounts payable Decrease in accrued liabilities	(1,484,256) 677,733 192,857 751,997 (43,245)	95,086							
Net Pr	(1,969,475)									
Debt S	Service/ Loan Proceeds		-							
Net Co	ontributed Capital		156,038							
Chang	1,719,268									
	Cash balance @6/30/11		3,173,841							
	Cash balance @12/31/11		4,893,109							
	Change in cash		1,719,268							

#### EMSA Statement of Cash Flows Six Months Ended 12/31/11

### Western Division

Net in	Net income (loss)						
Add:	Depreciation Increase in allowance for doubtful accounts Increase in deferred revenue	1,009,500 2,534,000 1,359,705	4,903,205				
Chang	Changes in working capital: Increase in patient receivables (3,034,969) Decrease in other receivables 2,193 Increase in other assets (325,903) Decrease in accounts payable (3,302,613) Decrease in accrued liabilities (35,403)						
Net Pr	operty (Additions)/Dispositions		(1,742,048)				
Debt S	Service/Loan proceeds		-				
Contri	buted Capital		5,778,661				
Chang	ge in cash and cash equivalents:		(1,396,749)				
	Cash balance @6/30/11		2,240,050				
	Cash balance @12/31/11		843,301				
	Change in cash	_	(1,396,749)				

#### EMSA EMSA Combined For the Six Months Ending December 31, 2011

2012 2011

### Assets

Current assets:		
Cash and cash equivalents: Cash in banks	(\$149,033.61)	\$534,539.97
Petty cash	1,200.00	1,700.00
Invested cash	5,884,243.20	6,194,847.27
	5,736,409.59	6,731,087.24
Patient accounts receivable: Patient accounts receivable	19,836,105.97	19,014,703.22
Receivables in collection	27,675,999.68	19,268,999.68
	47,512,105.65	38,283,702.90
Less allowance for contractual	47,512,105.05	30,203,702.90
allowances and bad debts	34,190,291.00	26,559,291.00
Net patient accounts receivable	13,321,814.65	11,724,411.90
Other receivables:		
Due from contractor	383,806.65	329,180.12
Due from collection agency	16,092.08	27,766.37
Other miscellaneous receivables	1,636,852.99	1,240,120.12
	2,036,751.72	1,597,066.61
Other current assets:		
Prepaid assets	369,583.51	490,994.53
Other, principally funds held by trustee	22,596.91	(24,683.85)
	392,180.42	466,310.68
Total current assets	21,487,156.38	20,518,876.43
Property and equipment:		
Communication equipment	5,601,647.42	5,026,601.57
Buildings and leasehold improvements	3,433,230.62	3,346,201.18
Ambulances	6,930,446.53	4,360,860.73
Data processing equipment	7,091,601.65	6,495,488.80
On-board equipment	5,189,593.04	3,931,142.73
Office furniture and equipment Miscellaneous other equipment	1,029,128.51 1,096,255.48	980,299.36 875,669.44
Land	64,200.00	64,200.00
Transportation equipment	385,027.24	339,027.24
Prepaid assets	3,713,239.83	3,344,310.06
Capital Lease	739,910.29	739,910.29
	35,274,280.61	29,503,711.40
Less accumulated depreciation	19,670,051.11	16,570,147.89
Net property and equipment	15,604,229.50	12,933,563.51
Other assets	12,960.00	14,676.67
Total assets	37,104,345.88	33,467,116.61

EMSA EMSA Combined For the Six Months Ending December 31, 2011

	2012	2011
Liabilities and Division Capital		
Current liabilites: Accounts payable and accrued liabilities Due to contractor Due to Quality Assurance Fund Accrued retirement Accrued salaries and wages Current installments of long-term debt Accrued interest payable Deferred revenue	\$623,353.28 8,104,177.50 62,100.62 129,315.88 220,271.37 620,000.00 14.61 2,820,985.50	
Total current liabilities	12,580,218.76	13,413,010.60
Other liabilities	21,752.22	21,752.22
Total liabilities	12,601,970.98	13,434,762.82
Division capital: Contributed capital Retained earnings (deficit) Current year earnings (loss) Total division capital	47,949,884.85 (19,978,190.64) (3,469,319.31) 24,502,374.90	38,062,394.25 (15,963,608.60) (2,066,431.86) 20,032,353.79
Total liabilities & division capital	37,104,345.88	33,467,116.61

EMSA
EMSA Combined
For the Six Months Ending December 31, 2011

Actual         Budget         Variance         Actual         Budget         Variance           Patient service revenue:         Emergency base rate         \$11,157,300.00         \$11,210,833.33         -0.44%         \$68,0124,000.00         \$67,264,990.86         2.26%           More mergency base rate         \$21,0157,300.00         \$11,210,833.33         -0.44%         \$68,0124,000.00         \$27,726,4990.86         2.26%           Subscription membership         24,181.03         25,750.00         -5,17%         117,167.8         16,4500.00         -2,61%           Other revenue         432,7280.51         400,500.00         9.31%         2,593,592.59         2,403,000.00         7,84%           Deductions from revenue:         67,172,44         407,916.67         40.15%         40,520.00         -1.66%         76,403,800.00         -1.62%           Contractual allowances and bad debts         6,114,359.19         8,228,000.00         1.36%         50,169,547.67         49,366,000.00         -1.62%           Contractual allowances contract xeprenes         8,114,535.19         8,228,000.00         1.90%         23,352,675.38         22,750.00.02         -1.87%           Met patient service revenue         4,479,463.38         4,468,966.83         0.23%         26,675.38         22,750,00.02		Month of December			For the 6 Months Ended December		
Emergency base rate         \$11,157,300.00         \$11,210,833.33         -0.4%         \$56,912,4000.00         \$S7,264,999.98         2.76%           Non-emergency base rate         629,604.00         652,516.50         -3.51%         3,847,617.00         3,915,099.00         -1.72%           Subscription membership         24,418.03         25,750.00         -5.17%         117,716.78         154,500.00         -2.81%           Other revenue         437,720.51         400,550.00         -3.11%         2,553,692.50         2,403,000.00         -2.94%           Deductions from revenue:         Contractual allowances and bad debts         6.114,359.19         8,228,000.00         1.38%         50,169,547.67         49,368,000.00         -1.62%           Collection fees and expenses         67,172.40         47,916.67         -40.19%         413,862.90         287,500.02         -43,95%           Not patient service revenue         4,479,463.98         4,468,966.83         0.23%         27,551,728.97         26,813,800.98         2.68%           Derating expenses other than depreciation:         Ambulance contract expense         3,720,404.37         3,792,500.00         1.93%         23,352,675.38         22,755.000.01         -2,63%           Molecial supplies         106,274,437         3,792,500.00         1.937 <th></th> <th></th> <th></th> <th>Variance</th> <th></th> <th></th> <th></th>				Variance			
Emergency base rate         \$11,157,300.00         \$11,210,833.33         -0.4%         \$66,124,000.00         \$87,264,999,98         2.76%           Non-emergency base rate         629,604,00         652,516,50         -3.51%         3,847,617.00         3,915,099,00         -1.72%           Subscription membership         24,418,03         25,750,00         -5.17%         117,716,78         154,500,00         -2.84%           Other revenue         437,720,51         400,550,00         -3.11%         2,538,69,2.50         2,403,000,00         -2.94%           Deductions from revenue:         Contractual allowances and bad debts         6.114,359,19         8,228,000,00         1.38%         50,169,547,67         49,368,000,00         -1.62%           Collection fees and expenses         67,172,40         47,916,67         -40,19%         413,862,90         287,500,02         -43,95%           Not patient service revenue         4,479,463,98         4,468,966,83         0.23%         27,531,728,97         26,813,80,098         2,68%           Operating expenses other than depreciation:         Annulance compands to benefits         106,274,943,33         9,27%         673,401,78         702,750,00         3,22%           Medical supplies         106,284,35         117,725,00         9,27%         673,401,78							
Non-immergency base rate         401,531.78         436,242.00         -7.296%         2.225,535.76         2.617,452.00         -1.115%           Mileage         529,604.00         652,516.50         -3.51%         3.847,617.00         3.915,099.00         -1.72%           Subscription membership         24,418.03         25,750.00         -5.17%         114,250.02         -6.72%           Other revenue         437,780.51         400.500.00         9.31%         2.593,692.50         2,403,000.00         7.94%           Deductions from revenue:         Contractual allowances and bad debts         6.114,359.19         8.228,000.00         1.38%         50,169,547.67         49,366,000.00         -1.62%           Collection fees and expenses         67,172.40         47,916.67         -40.19%         413,862.90         287,500.02         -43,95%           Net patient service revenue         4,479,463.98         4,468,966.83         0.23%         27,551,000         -2.63%           Derating expenses other than depreciation:         Ambulance contract expense         3,720,404.37         3,792,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Employee compensation & benefits         259,249.72         257,943.58         -0.51%         1.552,450.20         1.547,661.48	Patient service revenue:						
Mileage         629,604.00         662,516.50         -3.51%         3.847,617.00         3.915,099.00         -1.72%           Special events         10,361.25         19,041.67         -45.59%         1106,577.50         114,250.02         -6.72%           Subscription membership         24,418.03         25,750.00         -5.17%         117,716.78         154,500.00         -23.81%           Other revenue         12,660.995.57         12,744,883.50         -0.66%         78,115,139.54         76,469,301.00         2.15%           Deductions from revenue:         Contractual allowances and bad debts         61,112,301.59         8,228,000.00         1.38%         50,169,547.67         49,366,000.00         -1.62%           Collection fees and expenses         61,712,40         47,916.67         -1.14%         50,583,410.57         49,655,500.02         -1.87%           Net patient service revenue         4,479,463,98         4,468,966.83         0.23%         27,551,728,97         26,613,800.99         2.68%           Operating expenses other than depreciation:         Arg16,667         11,41%         50,450,21         1,547,456,14         -0.31%           Ambulance contract expense         762,249,72         23,52,675,38         22,755,000.00         -2,63%         2,63%           Deintig	Emergency base rate	\$11,157,300.00	\$11,210,833.33	-0.48%	\$69,124,000.00	\$67,264,999.98	2.76%
Special events         10.361 25         19.041.67         445.59%         106.577.50         114.250.02         -6.72%           Subscription membership         24.418.03         25.750.00         -5.17%         117.716.76         154.500.00         -23.81%           Other revenue         437.780.51         400.500.00         9.31%         2.593.692.50         2.403.000.00         7.94%           Deductions from revenue:         Contractual allowances and bad debts         8.114.350.19         8.228.000.00         1.38%         50.160.547.67         49.368.00.00         -1.62%           Collection fees and expenses         67.172.40         47.916.67         1.41%         49.365.00.02         -3.39%           Net patient service revenue         4.479.463.98         4.468.966.83         0.23%         27.531.728.97         26.813.800.98         2.68%           Operating expenses other than depreciation:         Arrbulance comtract expense         3.720.404.37         3.792.500.00         1.87%         67.94.01.78         702.750.00         3.22%           Defacting expenses other than depreciation:         Arrbulance comtract expense         9.673.32         106.633.33         9.227%         0.579.401.78         702.750.00         3.27%           Medical supplies         106.264.35         117.12.00         9.27%	Non-emergency base rate			-7.96%			-11.15%
Subscription membership Other revenue         24,418.03 (417,716.78)         25,750.00 (407,720.51)         21,770.51 (400,500.00)         2,31% (2,660,995.57)         12,744,883.00 (2,013,000.00)         2,34% (2,933,000.00)         2,34% (2,933,000.00)         2,34% (2,933,000.00)         2,143,000.00 (2,15%)           Deductions from revenue: Contractual allowances and bad debts Collection fees and expenses         8,114,359,19 (2,172.40)         8,228,000.00 (4,395%)         1.38% (50,169,547.67)         49,368,000.00 (43,95%)         -1.62% (43,95%)           Collection fees and expenses         6,181,531.59 (4,479,463,98)         8,275,916.67         1.14% (50,583,410.57)         49,655,500.02 (43,95%)         -1.87% (44,685,500.02)         -1.87% (46,83,800.98)         2.68%           Operating expenses other than depreciation: Ambulance contract expense Employee compensation & benefits 106,264.35         3,720,404.37 (3,722,500.00)         1.90% (2,335,2675.38)         22,755,000.00 (1,57%,673,401.78)         -2.63% (41,095,94         -2.63% (45,439,88)           Medical supplies         106,264.35         117,125.00         9,27%         673,401.78 (70,2750.00)         3.32% (660,061.99)         3.32% (660,063.66         64,099.98 (64,999.86)         6.67% (2,23%)         665,00.86 (64,999.86)         6.67% (2,23%)           TotalCare campaigin TotalCare campaigin TotalCare campaigin Quality assurance fees 112,213.66         117,616.76 (1,791.67         0.00% (370,750.02         3.00,0% (36,63,254.99)	Mileage	629,604.00	652,516.50	-3.51%	3,847,617.00	3,915,099.00	-1.72%
Other revenue         437,780.51         400.500.00         9.31%         2.593.692.50         2.403.000.00         7.94%           Deductions from revenue: Contractual allowances and bad debts Collection fees and expenses         6,114,359.19         8.228,000.00         1.38%         50,169,547.67         49,368,000.00         -1.62%           Collection fees and expenses         67,172.40         47,916.67         -40.19%         413.862.90         287,500.02         -43.95%           Net patient service revenue         4.479,463.98         4.468,966.83         0.23%         27,531,728.97         26,813,800.98         2.66%           Operating expenses other than depreciation: Arbuiance contract expense Employee compensation & benefits         3.720,404.37         3.792,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Medical supplies         1.66,264.35         117,125.08         9.27%         679,401.78         70,2760.08         3.32%           Building rent, utilities and maintenance         96,873.32         106,573.33         9.25%         680,003.26         6.67%           TotalCare campaign         2,938,56         4,916.67         40.23%         16,672.28         2,900.02         5.77%           Professional services         1,724,498         1,507.00         370,750.02         30.0		10,361.25		-45.59%			
12,660,995.57         12,744,883.50         -0.66%         78,115,139.54         76,469,301.00         2.15%           Deductions from revenue: Contractual allowances and bad bebts Collection lees and expenses         8,114,359.19 67,172.40         8,228,000.00 47,916.67         1.38% 413,662.90         287,500.00 287,500.02         -43.95% 43,95%           Net patient service revenue         4,479,463.98         4,686,966.83         0.23%         27,531,728.97         26,813,400.98         2.68%           Operating expenses other than depreciation: Ambulance contract expense         3,720,404.37         3,792,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Employee compensation & benefits         259,249.72         257,943,58         -0.51%         1,552,450.20         1.447,661.48         -0.31%           Medical supplies         106,624.35         117,125.00         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         96,873.32         10,633.33         9.32%         686,509.98         6.687%         70,0176.00         370,750.00         0.00%           TotalCare campaigin         2,938.56         4,916.67         0.02%         370,750.00         0.00%         70,750.00         0.00%           TotalCare campaigin         2,338.56							
Deductions from revenue: Contractual allowances and bad debts Collection fees and expenses         8.114.359.19 67.172.40         8.228,000.00 47.91667         1.38% -40.19%         50.169,547.67         49.368,000.00 287,500.02         -43.95% -43.95%           Net patient service revenue         4.479,463.98         4.265,516.67         1.14%         50,583,410.57         49,655,500.02         -1.87%           Net patient service revenue         4.479,463.98         4.468,966.83         0.23%         27,531,728.97         26,813,800.98         2.68%           Operating expenses other than depreciation: Ambulance contract expense Employee compensation & benefits         3.720,404.37         3.792,500.00         1.90%         23,352,675.38         22,755,000.01         -2.63%           Building rent, utilities and maintenance         66,061.99         76,253.3         10.75%         441,066.94         457,549.98         3.60%           Equipment maintenance         96,873.32         106,833.33         9.32%         665,008.36         64.0999.98         -6.87%           TotelCare campaign         2.938.58         4.916.67         12.31%         382,2561.94         406,000.02         5.77%           Professional services         15,289.50         17,540.99         3.60%         64,099.98         -6.87%           Quality assurance fees         61,791.67	Other revenue	437,780.51	400,500.00	9.31%	2,593,692.50	2,403,000.00	7.94%
Contractual allowances and bad debts         8,114,359.19         8,228,000.00         1.38%         50,169,547.67         49,368,000.00         -4.62%           Collection fees and expenses         67,172.40         47,916.67         -40.19%         413,862.90         287,500.02         -43,95%           Net patient service revenue         4,479,463.98         8,275,516.67         1.14%         50,583,410.57         49,655,500.02         1.87%           Operating expenses other than depreciation:         A,479,463.98         4,468,966.83         0.23%         27,531,728.97         26,813,800.98         2.68%           Operating expenses other than depreciation:         Antoulance contract expense         3,720,404.37         3,792,500.00         1.90%         23,352,675.38         22,755.000.00         -2,63%           Employee compensation & benefits         259,249.72         257,943.58         -0,51%         1,562,450.20         1,547,661.48         -0.31%           Medical supplies         06,264.35         117,120.0         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,256.33         10,75%         441,096.94         457,549.98         3.60%           Collactar campaigin         2,9338.8         4,916.67         40.23%		12,660,995.57	12,744,883.50	-0.66%	78,115,139.54	76,469,301.00	2.15%
Collection fees and expenses         67,172.40         47,916.67         -40.19%         141,862.90         227,50.02         -43.95%           Net patient service revenue         8,181,531.59         8,275,916.67         1.14%         50,583,410.57         49,655,50.02         -1.87%           Operating expenses other than depreciation: Ambulance contract expense         3,720,404.37         3,792,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Employee compensation & benefits         259,249.72         257,943.58         -0.51%         1,522,450.20         1,547,661.48         -0.31%           Medical supplies         106,264.35         117,172.00         9,27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,673.32         106,833.33         9,22%         685,008.36         640,999.98         6.87%           TotalCare campaign         2,938.58         4,916.67         40.23%         16,657.28         29,500.02         43.53%           Quality assurance fees         61,791.67         0.00%         370,750.02         30.07%         44.1086.51         461,600.00         2.57%           Professional services         15,289.50         17,549.99         12,88%         153,302.39         105,299.94	Deductions from revenue:						
8.181,531,59         8.275,916.67         1.14%         50,583,410.57         49,655,500.02         -1.87%           Net patient service revenue         4.479,463.98         4.468,966.83         0.23%         27,531,728.97         26,813,800.98         2.68%           Operating expenses other than depreciation: Ambulance contract expense         3.720,404.37         3.792,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Medical supplies         106,264.35         117,125.00         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,258.33         10,75%         441,096.94         457,649.98         3.60%           TotalCare campaign         2,938,58         4,916.67         40.23%         16,657.28         29,600.02         43,53%           TotalCare campaign         2,938,58         4,916.67         12,31%         382,561.94         400,000.02         5.77%           Professional services         15,229,50         7,754.99         12,88%         153,902.93         106,259.94         46.16%           Miscellaneous supplies         2,802.99         26,250.00         7,82%         174,436.53         157,500.00         19,57%           Community relations	Contractual allowances and bad debts	8,114,359.19	8,228,000.00	1.38%	50,169,547.67	49,368,000.00	-1.62%
Net patient service revenue         4,479,463.98         4,468,966.83         0.23%         27,531,728.97         26,813,800.98         2,68%           Operating expenses other than depreciation: Ambulance contract expense         3,720,404.37         3,792,500.00         1.90%         23,352,675.38         22,755,000.00         -2,63%           Employee compensation & benefits         259,249.72         257,943.58         -0.51%         1,552,450.20         1,547,661.48         -0.31%           Medical supplies         106,264.35         117,125.00         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,258.33         10,75%         441,096.94         457,549.98         3.60%           Calicare campaign         2,938.56         4,916.67         40.23%         16,657.28         29,500.02         43.353%           Quality assurance fees         61,791.67         61,791.67         0.00%         370,750.02         0.00%           Miscellaneous supplies         128,300.99         12,84%         153,902.39         106,229.94         -46.16%           Professional services         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Professional services <t< td=""><td>Collection fees and expenses</td><td>67,172.40</td><td>47,916.67</td><td>-40.19%</td><td>413,862.90</td><td>287,500.02</td><td>-43.95%</td></t<>	Collection fees and expenses	67,172.40	47,916.67	-40.19%	413,862.90	287,500.02	-43.95%
Operating expenses other than depreciation: Ambulance contract expense         3.720,404.37         3.792,500.00         1.90%         23.352,675.38         22.755,000.00         -2.63%           Employee compensation & benefits         259,249.72         257,943.58         -0.51%         1,552,450.20         1,547,661.48         -0.31%           Medical supplies         106,264.25         117,125.00         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           Equipment maintenance         96,873.32         106,833.33         9.32%         685,008.36         640,999.98         -6.87%           Quality assurance fees         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,33.497         67,666.67         12.31%         382,2661.94         446,600.02         5.77%           Professional services         12,272.49         7,550.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease		8,181,531.59	8,275,916.67	1.14%	50,583,410.57	49,655,500.02	-1.87%
Ambulance contract expense         3,720,404.37         3,729,500.00         1.90%         23,352,675.38         22,755,000.00         -2.63%           Employee compensation & benefits         259,249,72         257,943,58         -0.51%         1,552,450.20         1,547,661.48         -0.31%           Medical supplies         106,264.35         117,125.00         9.27%         679,401.78         702,750.00         3.22%           Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           TotalCare campaign         2,938,58         4,916.67         40.23%         16,657.28         29,500.02         43,53%           Ouality assurance fees         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Professional services         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Obter fees and expenses         112,213.06         110,458.33	Net patient service revenue	4,479,463.98	4,468,966.83	0.23%	27,531,728.97	26,813,800.98	2.68%
Ambuliance contract expense         3,720,404.37         3,729,500.00         1.90%         23,322,675.38         22,755,000.00         -2.63%           Employee compensation & benefits         259,249,72         257,943,58         -0.51%         1,552,450.20         1,547,661.48         -0.31%           Medical supplies         106,264.35         117,125.00         9.27%         679,401.78         702,750.00         3.22%           Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           TotalCare campaign         2,938,58         4,916.67         40.23%         16,657.28         29,500.02         43,53%           Ouality assurance fees         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Professional services         2,272.49         7,550.00         68.90%         36,433.82         45,300.00         19.57%           Obter fees and expenses         112,213.06         110,458.33 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Employee compensation & benefits         259,249,72         257,943,58         -0.51%         1,552,450,20         1,547,661,48         -0.31%           Medical supplies         106,264,35         117,125.00         9.27%         679,401,78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           Equipment maintenance         96,873.32         106,333.33         9.32%         685,008.36         640,999.98         -6.87%           Otal Care campaigin         2,938.58         4.916.67         40.23%         16,657.28         29,500.02         43.53%           Quality assurance fees         61,791.67         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,227,49.9         12.88%         153,390.23         105,29.99.4         -64.616%           Miscellaneous supplies         28,302.99         26,200.00         -7.82%         174,436.53         157,500.00         10.75%           Postage and expenses         12,010.66         9,566.68 <td< td=""><td></td><td>0 700 404 07</td><td>0 700 500 00</td><td>4.000/</td><td>00 050 075 00</td><td>00 755 000 00</td><td>0.000/</td></td<>		0 700 404 07	0 700 500 00	4.000/	00 050 075 00	00 755 000 00	0.000/
Medical supplies         106,264.35         117,125.00         9.27%         679,401.78         702,750.00         3.32%           Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           Equipment maintenance         96,873.32         106,833.33         9.32%         685,008.36         640,099.98         -6.87%           Ouality assurance fees         61,791.67         61.791.67         0.00%         370,750.02         0.00%           TotelCare campaign         2.938.58         4.916.67         12.31%         382,561.94         406,000.02         5.77%           Quality assurance fees         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Community relations         9,900.00         8,699.99         -13.79%							
Building rent, utilities and maintenance         68,061.99         76,258.33         10.75%         441,096.94         457,549.98         3.60%           Equipment maintenance         96,873.32         106,833.33         9.32%         685,008.36         640,999.98         -6.87%           TotalCare campaign         2,938.58         4,916.67         40.23%         16,657.28         29,500.02         43.53%           Quality assurance fees         61,791.67         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69,90%         36,433.82         45,300.00         19.57%           Community relations         9,900.00         8,699.99         -13.79%         62,149.98         -2.15%           Community relations         9,900.00         8,694.99         75.08%							
Equipment maintenance         96,873.32         106,833.33         9.32%         685,008.36         640,999.98         -6.87%           TotalCare campaign         2,938.58         4,916.67         40.23%         16,657.28         29,500.02         43.53%           Quality assurance fees         61,791.67         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Cummunity relations         12,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%	Medical supplies						
TotalCare campaign         2,938.58         4,916.67         40.23%         16,657.28         29,500.02         43.53%           Quality assurance fees         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69,90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64	Equipment maintenance						
Quality assurance fees         61,791.67         61,791.67         0.00%         370,750.02         370,750.02         0.00%           Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,002.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurace         10,709.20         10,751.52         0.39%         67,1			,		,	2	
Telephone         59,334.97         67,666.67         12.31%         382,561.94         406,000.02         5.77%           Professional services         15,289.50         17,549.99         12.88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%		,	,		'	'	
Professional services         15,289.50         17,549.99         12,88%         153,902.39         105,299.94         -46.16%           Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53.988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14,43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)						,	
Miscellaneous supplies         28,302.99         26,250.00         -7.82%         174,436.53         157,500.00         -10.75%           Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19,57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,101.4.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%            4,571,554.65         4,688,778.41         2.50%         28,782,479.15         28,132,670.46         -2.31%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)         58.1							
Postage and courier service         2,272.49         7,550.00         69.90%         36,433.82         45,300.00         19.57%           Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%            4,571,554.65         4,688,778.41         2.50%         28,782,479.15         28,132,670.46         -2.31%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)         58.10%         (1,250,750.18)         (1,318,869.48)         5.16%           Operating income (loss)         (459,923.67)         (587,644.91)					174.436.53		
Equipment lease         12,010.66         9,566.68         -25.55%         53,988.36         57,400.08         5.94%           Other fees and expenses         112,213.06         110,458.33         -1.59%         677,014.48         662,749.98         -2.15%           Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)         58.10%         (1,250,750.18)         (1,318,869.48)         5.16%           Depreciation         367,833.00         367,833.33         0.00%         2,206,998.00         2,206,999.98         0.00%           Operating income (loss)         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%							
Community relations         9,900.00         8,699.99         -13.79%         62,124.98         52,199.94         -19.01%           Office supplies         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%           4,571,554.65         4,688,778.41         2.50%         28,782,479.15         28,132,670.46         -2.31%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)         58.10%         (1,250,750.18)         (1,318,869.48)         5.16%           Depreciation         367,833.00         367,833.33         0.00%         2,206,998.00         2,206,999.98         0.00%           Operating income (loss)         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%		12,010.66	9,566.68	-25.55%	53,988.36	57,400.08	5.94%
Office supplies Insurance         3,788.20         4,291.66         11.73%         22,034.64         25,749.96         14.43%           Insurance         10,709.20         10,751.52         0.39%         67,135.93         64,509.12         -4.07%           Travel, meals, and training         2,149.58         8,624.99         75.08%         54,806.12         51,749.94         -5.91%           4,571,554.65         4,688,778.41         2.50%         28,782,479.15         28,132,670.46         -2.31%           Operating inc. (loss) before depr.         (92,090.67)         (219,811.58)         58.10%         (1,250,750.18)         (1,318,869.48)         5.16%           Depreciation         367,833.00         367,833.33         0.00%         2,206,998.00         2,206,999.98         0.00%           Operating income (loss)         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%	Other fees and expenses	112,213.06	110,458.33	-1.59%	677,014.48	662,749.98	-2.15%
Insurance       10,709.20       10,751.52       0.39%       67,135.93       64,509.12       -4.07%         Travel, meals, and training       2,149.58       8,624.99       75.08%       54,806.12       51,749.94       -5.91%         4,571,554.65       4,688,778.41       2.50%       28,782,479.15       28,132,670.46       -2.31%         Operating inc. (loss) before depr.       (92,090.67)       (219,811.58)       58.10%       (1,250,750.18)       (1,318,869.48)       5.16%         Depreciation       367,833.00       367,833.33       0.00%       2,206,998.00       2,206,999.98       0.00%         Operating income (loss)       (459,923.67)       (587,644.91)       21.73%       (3,457,748.18)       (3,525,869.46)       1.93%         Nonoperating expense:       10.000       21.73%       10.3457,748.18       1.93%       1.93%		9,900.00	8,699.99			52,199.94	
Travel, meals, and training       2,149.58       8,624.99       75.08%       54,806.12       51,749.94       -5.91%         4,571,554.65       4,688,778.41       2.50%       28,782,479.15       28,132,670.46       -2.31%         Operating inc. (loss) before depr.       (92,090.67)       (219,811.58)       58.10%       (1,250,750.18)       (1,318,869.48)       5.16%         Depreciation       367,833.00       367,833.33       0.00%       2,206,998.00       2,206,999.98       0.00%         Operating income (loss)       (459,923.67)       (587,644.91)       21.73%       (3,457,748.18)       (3,525,869.46)       1.93%	Office supplies	3,788.20	4,291.66				
4,571,554.65       4,688,778.41       2.50%       28,782,479.15       28,132,670.46       -2.31%         Operating inc. (loss) before depr.       (92,090.67)       (219,811.58)       58.10%       (1,250,750.18)       (1,318,869.48)       5.16%         Depreciation       367,833.00       367,833.33       0.00%       2,206,998.00       2,206,999.98       0.00%         Operating income (loss)       (459,923.67)       (587,644.91)       21.73%       (3,457,748.18)       (3,525,869.46)       1.93%         Nonoperating expense:							
Operating inc. (loss) before depr.       (92,090.67)       (219,811.58)       58.10%       (1,250,750.18)       (1,318,869.48)       5.16%         Depreciation       367,833.00       367,833.33       0.00%       2,206,998.00       2,206,999.98       0.00%         Operating income (loss)       (459,923.67)       (587,644.91)       21.73%       (3,457,748.18)       (3,525,869.46)       1.93%         Nonoperating expense:       1000000000000000000000000000000000000	Travel, meals, and training	2,149.58	8,624.99	75.08%	54,806.12	51,749.94	-5.91%
Depreciation         367,833.00         367,833.33         0.00%         2,206,998.00         2,206,999.98         0.00%           Operating income (loss)         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%           Nonoperating expense:         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%		4,571,554.65	4,688,778.41	2.50%	28,782,479.15	28,132,670.46	-2.31%
Operating income (loss)         (459,923.67)         (587,644.91)         21.73%         (3,457,748.18)         (3,525,869.46)         1.93%           Nonoperating expense:         1 <td>Operating inc. (loss) before depr.</td> <td>(92,090.67)</td> <td>(219,811.58)</td> <td>58.10%</td> <td>(1,250,750.18)</td> <td>(1,318,869.48)</td> <td>5.16%</td>	Operating inc. (loss) before depr.	(92,090.67)	(219,811.58)	58.10%	(1,250,750.18)	(1,318,869.48)	5.16%
Nonoperating expense:	Depreciation	367,833.00	367,833.33	0.00%	2,206,998.00	2,206,999.98	0.00%
Nonoperating expense:	Operating income (loss)	(459.923.67)	(587.644.91)	21.73%	(3.457.748.18)	(3.525.869.46)	1.93%
Nonoperating expense:         10.26%         20,693.09         19,000.02         -8.91%		(.co;o_cotot)	(00:,0:01)		(0, 101, 10110)	(0,020,000,10)	
Interest expense2,841.663,166.6710.26%20,693.0919,000.028.91%	Nonoperating expense:						
	Interest expense	2,841.66	3,166.67	10.26%	20,693.09	19,000.02	-8.91%

		Month of December			For the 6 Months Ended December			
	Actual Budget Varia		Variance	Actual	Budget	Variance		
Nonoperating expense	\$2,841.66	\$3,166.67	10.26%	\$20,693.09	\$19,000.02	-8.91%		
Nonoperating income - interest income	837.44	416.67	100.98%	9,121.96	2,500.02	264.88%		
Net income (loss)	(461,927.89)	(590,394.91)	21.76%	(3,469,319.31)	(3,542,369.46)	2.06%		

#### EMSA EMSA Combined For the Six Months Ending December 31, 2011

#### EMSA EMSA Eastern Division For the Six Months Ending December 31, 2011

	Month of December		For the 6 Months Ended December			
	Actual	Budget	Variance	Actual	Budget	Variance
Defined and include						
Patient service revenue: Emergency base rate	\$5,029,200.00	\$5,133,333.33	-2.03%	\$31,395,100.00	\$30,799,999.98	1.93%
Non-emergency base rate	296,143.06	324,875.00	-8.84%	1,813,227.24	1,949,250.00	-6.98%
Mileage	296,847.00	319,002.00	-6.95%	1,832,598.00	1,914,012.00	-4.25%
Special events	3.931.25	7.791.67	-49.55%	47.703.75	46,750.02	2.04%
Subscription membership	7,471.66	7,833.33	-4.62%	42,271.02	46,999.98	-10.06%
Other revenue	424,602.52	400,000.00	6.15%	2,580,192.01	2,400,000.00	7.51%
	6,058,195.49	6,192,835.33	-2.17%	37,711,092.02	37,157,011.98	1.49%
Deductions from revenue:						
Contractual allowances and bad debts	3,716,933.52	3,850,000.00	3.46%	23,146,241.62	23,100,000.00	-0.20%
Collection fees and expenses	31,445.67	16,666.67	-88.67%	205,395.82	100,000.02	-105.40%
	3,748,379.19	3,866,666.67	3.06%	23,351,637.44	23,200,000.02	-0.65%
Net patient service revenue	2,309,816.30	2,326,168.66	-0.70%	14,359,454.58	13,957,011.96	2.88%
Operating expenses other than depreciation:	4 000 070 04	4 000 000 07	0.400/	40 004 704 50	40,000,000,00	0.000/
Ambulance contract expense	1,630,270.34	1,666,666.67	2.18%	10,221,701.50	10,000,000.02	-2.22%
Employee compensation & benefits	122,170.29	118,654.00	-2.96%	728,683.40	711,924.00	-2.35%
Medical supplies	60,984.74	70,108.34	13.01%	422,881.64	420,650.04	-0.53%
Building rent, utilities and maintenance	16,252.98	22,608.32	28.11%	137,929.67	135,649.92	-1.68%
Equipment maintenance TotalCare campaign	46,735.03	50,333.33	7.15%	320,442.51	301,999.98	-6.11%
	1,143.12	2,000.00	42.84%	7,061.00	12,000.00	41.16%
Quality assurance fees	29,725.00	29,725.00	0.00%	178,350.00	178,350.00	0.00%
Telephone Professional services	26,073.03	28,166.67	7.43% 11.51%	179,381.82	169,000.02	-6.14% -46.66%
	7,300.46	8,249.99	-8.99%	72,598.68 79,708.62	49,499.94 73,249.98	-40.00% -8.82%
Miscellaneous supplies	13,306.43	12,208.33				
Postage and courier service Equipment lease	1,017.94 3.454.91	3,166.67 2.233.34	67.85% -54.70%	16,750.40 15.384.92	19,000.02 13,400.04	11.84% -14.81%
	-,	2,233.34 79,125.00		514,786.53		-14.81%
Other fees and expenses Community relations	87,672.87 5,806.48	4,991.66	-10.80% -16.32%	33,641.83	474,750.00 29,949.96	-0.43% -12.33%
Office supplies	,	1.916.66	10.56%	10,058.05	29,949.90	-12.53%
Insurance	1,714.21 5,697.97	5,725.09	0.47%	36,052.95	34,350.54	-4.96%
Travel, meals, and training	608.59	3,916.67	84.46%	24,689.07	23,500.02	-4.90%
	2,059,934.39	2,109,795.74	2.36%	13,000,102.59	12,658,774.44	-2.70%
Operating inc. (loss) before depr.	249,881.91	216,372.92	15.49%	1,359,351.99	1,298,237.52	4.71%
Depreciation	199,583.00	199,583.33	0.00%	1,197,498.00	1,197,499.98	0.00%
Operating income (loss)	50,298.91	16,789.59	199.58%	161,853.99	100,737.54	60.67%
	00,200.01		100.0070	101,000.00		
Nonoperating expense:						

#### EMSA EMSA Eastern Division For the Six Months Ending December 31, 2011

	Month of December			For the 6 Months Ended December			
	Actual	Budget	Variance	Actual	Budget	Variance	
Nonoperating income - interest income	\$801.35	\$416.67	92.32%	\$8,698.29	\$2,500.02	247.93%	
Net income (loss)	51,100.26	17,206.26	-196.99%	170,552.28	103,237.56	-65.20%	

#### EMSA Western EMSA Western Division For the Six Months Ending December 31, 2011

	Month of December			For the 6 Months Ended December		
	Actual	Budget	Variance	Actual	Budget	Variance
Patient service revenue:						
Emergency base rate	\$6,128,100.00	\$6,077,500.00	0.83%	\$37,728,900.00	\$36,465,000.00	3.47%
Non-emergency base rate	105,388.72	111,367.00	-5.37%	512,308.52	668,202.00	-23.33%
Mileage	332,757.00	333,514.50	-0.23%	2,015,019.00	2,001,087.00	0.70%
Special events	6,430.00	11,250.00	-42.84%	58,873.75	67,500.00	-12.78%
Subscription membership	16,946.37	17,916.67	-5.42%	75,445.76	107,500.02	-29.82%
Other revenue	13,177.99	500.00	2535.60%	13,500.49	3,000.00	350.02%
	6,602,800.08	6,552,048.17	0.77%	40,404,047.52	39,312,289.02	2.78%
Deductions from revenue:						
Contractual allowances and bad debts	4,397,425.67	4,378,000.00	-0.44%	27,023,306.05	26,268,000.00	-2.88%
Collection fees and expenses	35,726.73	31,250.00	-14.33%	208,467.08	187,500.00	-11.18%
	4,433,152.40	4,409,250.00	-0.54%	27,231,773.13	26,455,500.00	-2.93%
Net patient service revenue	2,169,647.68	2,142,798.17	1.25%	13,172,274.39	12,856,789.02	2.45%
Operating expenses other than depreciation:						
Ambulance contract expense	2,090,134.03	2,125,833.33	1.68%	13,130,973.88	12,754,999.98	-2.95%
Employee compensation & benefits	137,079.43	139,289.58	1.59%	823,766.80	835,737.48	1.43%
Medical supplies	45,279.61	47,016.66	3.69%	256,520.14	282,099.96	9.07%
Building rent, utilities and maintenance	51,809.01	53,650.01	3.43%	303,167.27	321,900.06	5.82%
Equipment maintenance	50,138.29 1.795.46	56,500.00 2.916.67	11.26% 38.44%	364,565.85 9.596.28	339,000.00	-7.54% 45.16%
TotalCare campaign Quality assurance fees	32.066.67	32.066.67	0.00%	9,596.28	17,500.02 192.400.02	45.16%
Telephone	32,066.67	32,000.07	15.79%	203.180.12	237,000.00	14.27%
Professional services	7,989.04	9,300.00	14.10%	81,303.71	237,000.00	-45.71%
Miscellaneous supplies	14,996.56	14,041.67	-6.80%	94,727.91	84,250.02	-43.71%
Postage and courier service	1,254.55	4,383.33	71.38%	19,683.42	26,299.98	25.16%
Equipment lease	8.555.75	7,333.34	-16.67%	38,603.44	44,000.04	12.26%
Other fees and expenses	24,540.19	31,333.33	21.68%	162,227.95	187,999.98	13.71%
Community relations	4,093.52	3,708.33	-10.39%	28,483.15	22,249.98	-28.01%
Office supplies	2,073.99	2,375.00	12.67%	11,976.59	14,250.00	15.95%
Insurance	5,011.23	5,026.43	0.30%	31,082.98	30,158.58	-3.07%
Travel, meals, and training	1,540.99	4,708.32	67.27%	30,117.05	28,249.92	-6.61%
	2,511,620.26	2,578,982.67	2.61%	15,782,376.56	15,473,896.02	-1.99%
Operating inc. (loss) before depr.	(341,972.58)	(436,184.50)	21.60%	(2,610,102.17)	(2,617,107.00)	0.27%
Depreciation	168,250.00	168,250.00	0.00%	1,009,500.00	1,009,500.00	0.00%
Operating income (loss)	(510,222.58)	(604,434.50)	15.59%	(3,619,602.17)	(3,626,607.00)	0.19%
	(,,)			(-,,,-)		
Nonoperating expense:						
Interest expense	2,841.66	3,166.67	10.26%	20,693.09	19,000.02	-8.91%

#### EMSA Western EMSA Western Division For the Six Months Ending December 31, 2011

		Month of December			For the 6 Months Ended December			
	Actual	Budget	Variance	Actual	Budget	Variance		
Nonoperating expense	\$2,841.66	\$3,166.67	10.26%	\$20,693.09	\$19,000.02	-8.91%		
Nonoperating income - interest income	36.09		0.00%	423.67		0.00%		
Net income (loss)	(513,028.15)	(607,601.17)	15.56%	(3,639,871.59)	(3,645,607.02)	0.16%		

## EMSA

#### Expenditures Greater Than \$10,000

<u>Date</u>	<u>Amount</u>	Check #	<u>To</u>	<b>Description</b>	<u>East</u>	<u>West</u>	<u>P+</u>	MCB
12/1/2011	\$206,416.70	68731	Stryker	Dec Installment On Cot Purchase	\$97,015.84	\$109,400.86		
12/6/2011	\$13,613.23	68741	Zoll	Rescue Net Maintenance 1yr	\$6,299.01	\$7,314.22		
12/6/2011	\$11,599.31	68745	Att	Monthly Phone	\$5,367.13	\$6,232.18		
12/6/2011	\$15,816.98	68746	Att	Monthly Phone	\$4,418.15	\$11,398.83		
12/6/2011	\$14,865.00	68767	Log Me In	Yearly Software Maintenance	\$6,878.22	\$7,986.78		
12/6/2011	\$23,300.00	68769	McGladrey	Year End Audit Final Bill	\$10,487.83	\$12,812.17		
12/6/2011	\$41,452.26	68783	Trigon	Corporate Remodel	\$41,452.26			
12/15/2012	\$12,533.92	68802	Howard Parts Distibution	New Engine		\$12,533.92		
12/15/2012	\$10,898.20	68802	Scott Rice	Office Furniture		\$10,898.20		
12/15/2011	\$27,230.67	68806	OU Med Board Of Regents	Medical Directors Monthly Bill				\$27,230.67
12/15/2011	\$186,176.73	68821	GoGas	Fuel for Units			\$186,176.70	
12/15/2011	\$63,176.98	68835	Presidio	1yr Maintenance Smartnet	\$29,232.79	\$33,944.19		
12/15/2011	\$34,744.66	68840	Stryker	Power Cots	\$34,744.66			
12/15/2011	\$12,768.27	68843	United Ford	New Engine	\$12,768.27			
12/15/2011	\$12,526.00	68844	Voice Productions	1yr Support	\$5,689.28	\$6,836.72		
12/15/2011	\$16,004.70	68845	Verizon	Monthly Phone	\$4,408.72	\$5,475.67	\$5,859.45	\$260.86
12/20/2011	\$32,529.14	68854	Roper Mobile	MDTs New Units	\$16,264.57	\$16,264.57		
12/26/2011	\$151,365.45	68866	Physio	Quartly Payment on LP15 Purchase	\$50,450.10	\$100,915.35		
12/29/2011	\$23,874.03	68896	BD Eddie	OKC Rent - Classen		\$23,874.03		